

# Boost your credibility with IATA accreditation

IATA Travel Agent Services has the right solution for your business



## Open up a world of business

To maintain and grow your revenue, good relationships with airlines are essential. Concluding and administrating individual agreements with each carrier can, however, be difficult and time-consuming. Convincing each airline they can trust your ability to pay, negotiating beneficial terms, and managing multiple accords can challenge your cost-efficiency and limit your ability to grow.

## Get the key to stronger partnerships with airlines

With IATA-accreditation, your travel agency will

- Increase the strength of its relationships with airlines through standard payment solutions and supplementary revenue opportunities
- Streamline interaction with airlines through a single multilateral contract, a single access to ticketing and payment, and standardized procedures
- Boost its reputation with travel customers through the IATA Travel Agent identifier
- Connect more easily with a wide range of travel industry partners who require accreditation

IATA's Travel Agent Services offer

- Simplified airline payments with options to suit your business
- Security-free airline payments
- Commission collection capabilities

## Join our worldwide network

The International Air Transport Association – IATA – is an essential component of the travel industry:

<p>Trusted by</p> <p><b>74,000</b></p> <p>of the world's largest travel brands, including over 400 airlines worldwide</p>	<p>Over</p> <p><b>\$250 billion</b></p> <p>in global sales settled in 2021</p>	<p>Operating in</p> <p><b>207 +</b></p> <p>countries</p>
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## Simplified, security-free payments: IATA EasyPay

IATA EasyPay (IEP) is a new way for IATA-accredited travel agents to pay-as-you-go for airline tickets. Based on an electronic wallet, it is:

- Free of cost or annual fee
- Easy to load and use for ticket payment
- A source of reassurance for airlines and flexibility for travel agents



## Select the accreditation level that best suits your business

Once accredited, agents can change accreditation level at any time. GoLite will streamline your interaction with airlines and strengthen your relationship with them through pay-as-you-go ticketing and supplementary revenue opportunities. GoStandard provides maximum flexibility for agents, with access to all payment methods to optimize your financial performance. GoGlobal is a "one-stop-shop" for multinational agents that eliminates the need for multiple BSP applications and removes the complexity of meeting different financial requirements across markets.

	GoLite	GoStandard	GoGlobal
<b>Multi-country coverage</b>	✘	✘	●
<b>Unique IATA identifying code</b> recognized by all IATA member airlines	●	●	●
<b>Single Passenger Sales Agency Agreement (PSAA)</b> → Ticket booking → Ticket issue → Multiple airlines	●	●	●
<b>BSP (Billing and Settlement Plan) access</b> → Streamlined invoicing → Streamlined payment → Easy reconciliation	●	●	●
<b>Access to BSPLink Services</b>	●	●	●
<b>Access to Standard Package of data outputs and reports</b>	●	●	●
<b>Standardized procedures</b> → Fair dealings with airlines	●	●	●
<b>IATA Accredited Logo</b> → Increased visibility among clients → Improved credibility	●	●	●
<b>Access to concessionary offers from travel suppliers through IATA/IATAN Travel Agent ID Card</b> → Enhanced quality of service to customers → Better advice → Increased trust	●	●	●
<b>Access to payment flexibility</b> through standard payment solutions	●	●	●
IATA EasyPay	●	●	●
Customer credit card	●	●	●
Travel agency credit card (subject to airline consent)	●	●	●
PCI certification for credit card sales	●	●	●
Cash (payment on invoice)	✘	●	●
Electronic funds transfer and check	✘	●	●
Financial securities and statements	✘	●	●
<b>Accreditation Fees</b>			
<b>Application and registration fees*</b>	<b>250 CHF</b>	<b>1,500 CHF</b>	<b>2,500 CHF</b>
<b>Annual fee **</b>	<b>200 / 350 / 500 CHF</b>	<b>200 / 350 / 500 CHF</b>	<b>48,000 CHF</b>

\* Accreditation fees are determined by the Passenger Agency Conference and established in Swiss Francs (CHF). Fees shown are valid as of January 2020 for an agency's main entity only; associate entities are subject to additional fees.

\*\*Annual fees are based on gross annual sales through the BSP: < USD200K / >USD200K<USD2M / >USD2M -- for agency's main entity only; additional fees apply per associate entity.

## Apply for IATA Accreditation today

1. Go to the IATA Customer Portal to create your user account  
→ [IATA Customer Portal](#)
2. Under My Services, click on IATA Accreditation & Changes
3. Select New Accreditation Application
4. Select the accreditation option you require in the drop-down menu: GoLite, GoStandard or GoGlobal
5. Follow the instructions given in the online application

[IATA Customer Portal](#) →

