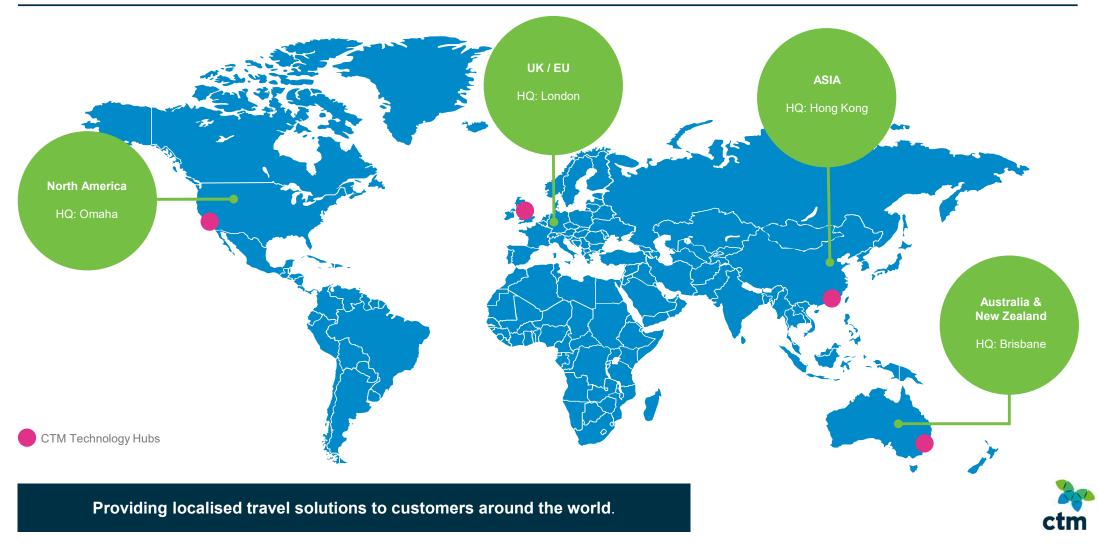
# Embracing the retailing vision

9 June 2021 Timmo Rol – Chief Product Officer AU/NZ Scott Ward – Global Head of Partnerships

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### CTM - Embracing the retailing vision Introduction to CTM.



### CTM - Embracing the retailing vision **Retailing offers**



Australian College of Rural & Remote Medicine WORLD LEADERS IN RURAL PRACTICE

1. BNE - MEL 02, November	Economy No Baggage	Economy Restricted	Economy Flexi	Business 649Aup		
		1 fare only	1 fare only	+ 1 other fare	📮 Cart	
QANTAS · QF611	Show trip details & all 4 fares .*	There are no items in your cart.				
BNE MEL		Red E-Deal	Flex	Business Saver	Total 0.00	
8:15 am Nonstop 11:40 am	N/A	149AUD 1 fare only	540AUD	649AUD + 1 other fare	✓ FUGHTS 0.00 ✓ HOTELS 0.00	
QANTAS • QF613		a sale day		Show trip details & all 4 fares *	All prices shown in AUD	
		Red E-Deal	Flex	Business Saver	Passenger Itineraries	
8NE2h, 25mMEL 9:15 amNonstop12:40 pm	N/A	₩9+ 149 <sub>AUD</sub>	₩ 9+ 540aup	₩ 6 649aub		
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QANTAS · QF615	_		.æ 60% on time	Show trip details & all 4 fares •		
ENE MEL	N/A	Red E-Deal	Flex 9+	Business Saver		
10:15 am 2h,25m 1:40 pm		140AUD	504AUD	649AUD		
QANTAS • QF617		1 fare only	1 fare only al Offer → 86% on time	+ 1 other fare Show trip details & all 4 fares *		
		Red E-Deal	Flex	Business Saver		
BNE 21, 25m MEL 111-15 Nontron 2:40	N/A	1 9+	<b>9</b> +	<b>1</b> <u>m</u> 8		
11:15 am Nonstop 2:40 pm		140ADD 1 fare only	504AUD 1 fare only	649AUD + 1 other fare	Continue	
QANTAS • QF619		- O Specie	Offer > 100% on time	Show trip details & all 4 fares *		



### CTM - Embracing the retailing vision **Post booking**

Itramada			You are logged in a	s tramada nicolas For Ul Update				
smart.simple.seamless	Home Bookings Clients Creditors D	Debtors Finance Report	s Admin	🕒 Logout				
Booking No. 20948 Client: SUNILL/TESTING MR	Booking Summary			(nowledge Base Help				
No. of Pax: 7 Debtor: <u>XYZ COMPANY</u>	Passengers Edit Pe							
Itinerary: TSV-BNE Book. Date: 07-06-2021	Passenger Source	Passenger Name	Age Memberships	Email Address				
Dep. Date: 15-11-2021 Cons1: acons	TEST9200127A_NDC_F1_AKUF	ANDERSON/TEST MR	QF-597					
Booking Upload	HTCR97200789A_BOOKING_CONTENT_XL6B	DOWNEY/ROBERT J MR		@tramada.com				
Copy Booking	DXUEHA_SABRE_XL6B	SUNIL/TEST MR						
Cancel Booking	AABRR09010_BOOKING_CONTENT_XL6B	TEST/SUNIL MR	34	r@tramada.com				
Add Diary Note	HTCR97200789A_BOOKING_CONTENT_XL68	TESTING/SUNILL MR	60	@tramada.com				
	AABRR09010_BOOKING_CONTENT_XL6B	WICKY/JOHN MS	40	@tramada.com				
Booking File	HTCR97200789A_BOOKING_CONTENT_XL6B	MRS	70	etramada.com				
Summary				(( (1) ))				
Profile	Client Code		Itinerary Summary					
References Passengers	SUNILL/TESTING MR		TSV-BNE					
ife Cycle	ORDER 1 TEST9200 (NDC_F1)		Final TKT/Confirm Date 07-06-2021					
Content Import	PNR 1 DXUIIIIIA (SABRE)							

Calypso Content Import

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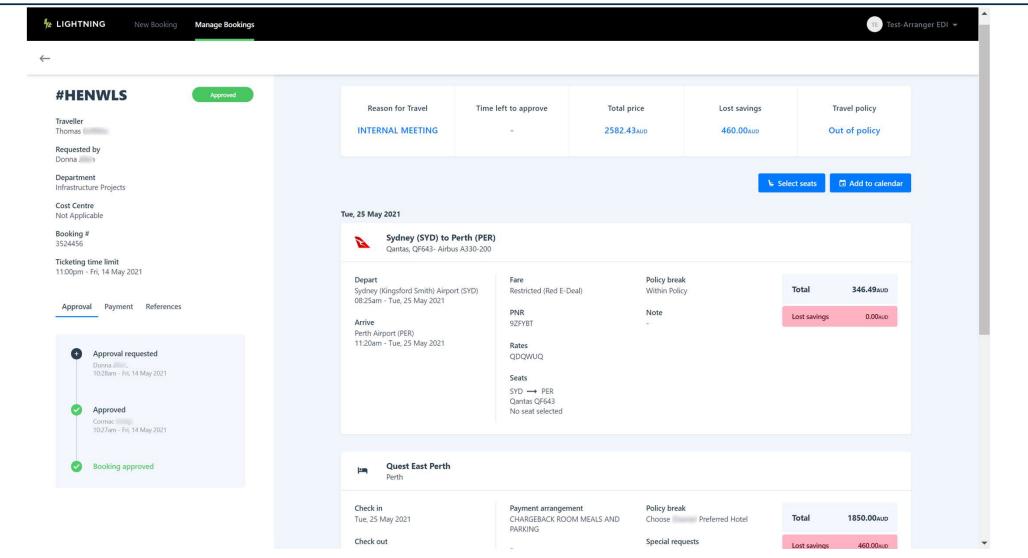
AABRR09 (BOOKING\_CONTENT)

Expedia Content Import

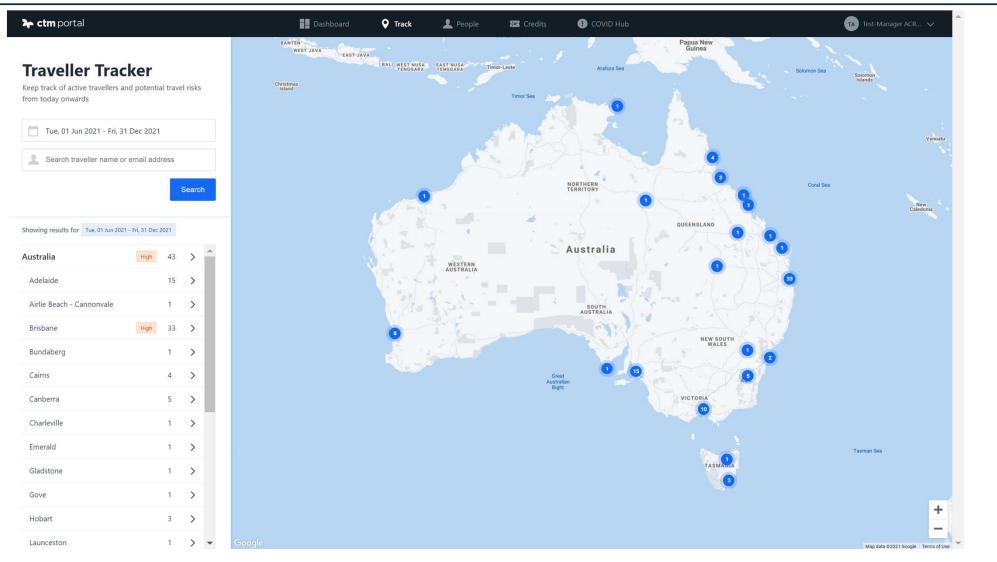
Departure Date 15-11-2021

#### CTM - Embracing the retailing vision

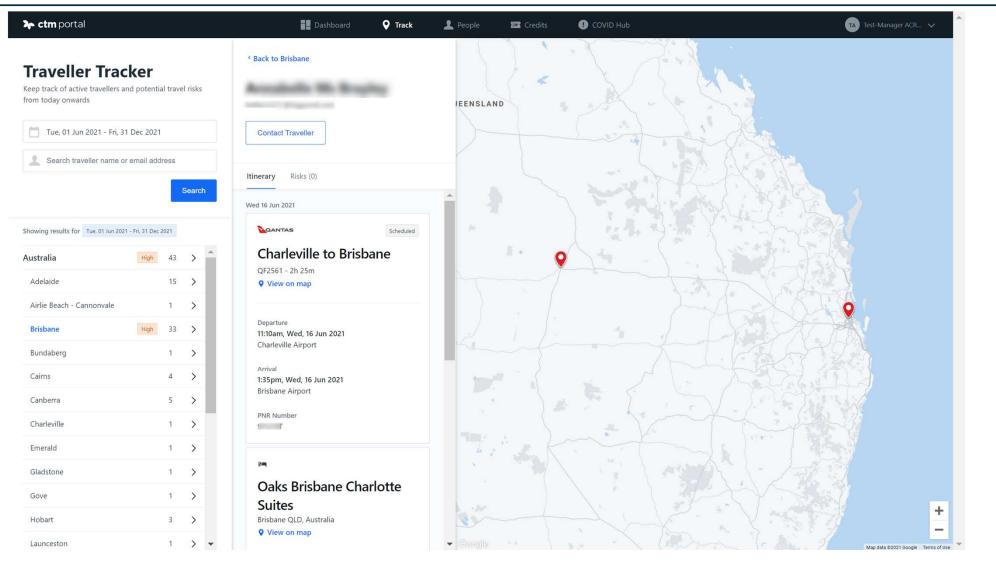
### **Post booking**



### CTM - Embracing the retailing vision Duty of care



### CTM - Embracing the retailing vision Duty of care



## CTM - Embracing the retailing vision Duty of care

🔭 ctm portal		i	Dashboard	2 People	🔚 Credits	1 COVID Hub			
	EE 821 Credits available		S Total credit v						
	Traveller Qantas × Clear All	✓ Q Sear	ch for a traveller				=== Filter Airli	ne 🛃 Export List	
	Expiry	Value	Ticket number	Carrier		Passenger	Department	Cost centre	
	30 Jun, 2021	\$149.00		Qantas			Mining	Not Applicable	
	3 Aug, 2021	\$197.95		Qantas		MR	Utilities	Not Applicable	
	28 Sep, 2021	\$182.81		Qantas		г MR	Mining	Not Applicable	
	10 Nov, 2021	\$428.52		Qantas		MR	Road Services	Not Applicable	
	18 Dec, 2021	\$71.17		Qantas		MR	Mining	Not Applicable	
	27 Dec, 2021	\$83.97		Qantas		MR	Mining	Not Applicable	



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