



An Industry In Change

Frédéric Léger
Manager e-Invoicing Services
IATA



About IATA

The International Air Transport Association is the industry's global trade association

Our mission is to represent, lead and serve the airline industry

Our work benefits all parties, including airlines, consumers, governments and suppliers

to represent, lead and serve the airline industry

“Simplifying the Business”

IATA is responding to the industry’s financial crisis by leading efforts to reduce complexity and related costs

This is most visible in our award winning “Simplifying the Business” campaign that focuses on:

E-ticketing (ET)

Bar coded Boarding Passes (BCBP)

IATA e-freight

Common Use Self-Service kiosks (CUSS)

Radio Frequency ID (RFID)





Electronic Invoicing

e-Invoicing is a natural extension of IATA's vision to simplify the business, reduce complexity and drive cost reduction for all stakeholders

e-Invoicing is a proven solution that is providing significant benefits and competitive advantages to early adopters

IATA's objective is to accelerate the adoption of e-invoicing for the mutual benefit of airlines and suppliers alike



IATA's e-Invoicing Strategy

Continue our tradition of driving the establishment of industry standards

Enable the adoption of e-invoicing through the establishment of a central, neutral platform "IATA InvoiceWorks"

Identify barriers to adoption and facilitate solutions



Standardization Initiatives

IATA coordinates Task Forces to create and maintain industry standards

Standards facilitate the exchange of data between partners and reduce costs

Some standards are in use (airport and fuel) and some are in progress (air navigation services)

IATA InvoiceWorks

A global e-invoicing solution for the aviation industry

Launched in 2004 to overcome the challenge and additional costs to support multiple solutions

Proven to reduce invoice related time, costs and effort

American Airlines

American Eagle

ASA
atlantic southeast

BRITISH AIRWAYS

cargolux

Delta

EL AL

FINNAIR

ICELANDAIR

jetBlue

nwa
NORTHWEST AIRLINES

RYANAIR

sama

SAS Scandinavian Airlines

SkyWest
AIRLINES

UNITED

U-S AIRWAYS

BAA

Dublin Airport
Authority plc
Udaras Aerfort Bhaile Átha Cliath c.p.t.

Fraport

STATOIL

Facilitating Solutions

Providing forums for airlines and suppliers to:

Learn from best practices

Address issues in a constructive and collaborative environment

Network with peers and counterparts