



GENERAL REQUIREMENTS FOR CASS PARTICIPANTS

Requirement	IATA Agent	CASS Associate
Financial (Identical)	Meet criteria established by SWPCAP Executive Council.	Meet criteria established by CASS Steering Panel.
Personnel	Have two trained staff in cutting Universal Air Waybills at each AWB Issuing Office.	Confirm that you have trained staff cutting Universal Air Waybills at each AWB Issuing Office.
Dangerous Goods Training	Have two staff trained in DGR Acceptance at each location making goods ready for carriage.	Confirm that your organization complies with Civil Aviation Security Regulation (CASR), 1998, Part 92, Section 92.105.
Insurance Cover for Cargo	Provide proof of adequate insurance cover for cargo in your possession.	Confirm that your organization has adequate insurance cover for cargo in your possession.
Premises	Maintain suitable premises for the purpose of selling cargo on Member's services.	No requirement.
Non-Refundable Application Fee	Yes. (currently \$1,389.30 incl GST)	Yes. (currently \$1,430.00 incl GST)
Annual Fee	Yes. (currently \$385.00 incl GST)	Yes. (currently \$770.00 incl GST)
CASS Account Fee & Location Fee	Yes. Location Fee - \$225.00 + GST (once only). Account Fee - \$10.00 + GST each Billing Period, for non-Head Office locations.	No.
Additional start-up Fee's	Yes. (Total fee incl non-refundable application fee is currently \$2,406.80)	No.
Sponsorship Required	No.	Yes, by any CASS Airline.
Acceptance Vote	Automatic if criteria met. Protest vote provision.	As per Manager – Cargo.
Agreement to be signed	Cargo Sales Agency Agreement.	CASS Associate Agreement.
To proceed contact:	Manager Cargo GPO Box 3563 SYDNEY NSW 2001	Any CASS Airline

Some other benefits of being an IATA Agent:

- ➔ The global recognition provided under the IATA framework.
- ➔ Access to Default Insurance program.
- ➔ An ability via carriers to access rebated travel facilities.
- ➔ Some Airlines and freight forwarders will only deal with an IATA accredited Agent.
- ➔ Annual fee includes supply of the Dangerous Goods Regulations Manual and IATA Cargo Agents Handbook (Head Office only).