



# THE FUTURE OF EDI

# EDI & SPEC 2000 AT AA TODAY

- Primarily used to receive Purchase Order invoices
  - Approximately 250 EDI/SPEC 2000 trading partners
  - Receive 21,000 EDI PO invoices/month
- An EDI format was developed specifically for fuel invoices
  - Receive approximately 16,000 EDI fuel invoices/month



# EDI Challenges

- EDI is costly, for both supplier and customer
- Limited functionality for non-PO invoices
  - No approval routing
- Invoice data is not edited
  - Invoices can be submitted with incorrect PO numbers
  - Invoices can be submitted with price and/or quantity that does not match Purchase Order
- Suppliers have no visibility to invoices with discrepancies
- Suppliers have no access to determine invoice payment status



# Future of EDI at AA

- No immediate plans to require suppliers that submit invoices via EDI or SPEC 2000, to convert to invoiceWorks
  - Suppliers whose EDI invoices generate a large volume of exceptions may be contacted to switch, in order to reduce the error rate
- Large suppliers, with numerous airline customers, should consider becoming invoiceWorks “Power” suppliers.
  - AA will work with these suppliers to convert existing EDI/SPEC 2000 to invoiceWorks

