

IATA Electronic Invoicing Conference

Miami 17 oktober 2006

Facts about Statoil Aviation

- Regional supplier in Northern Europe.
- Operations in 7 countries + Faroe Islands and Greenland.
- Operating at 72 airports.
- Customers from 43 countries.
- Consistently voted one of the worlds best regional suppliers.

Statoil Aviation e-invoicing plans.

- Why e-invoice
 - Many customers have asked for electronic files with delivery data for easier follow-up
 - Shortens the time for customer to receive the invoice
 - Less manual work in back-office for Statoil Aviation
- XML-standard
 - Statoil Aviation member of IATA Aviation Fuel Data Standards Group since April 2005
 - World wide standard for sending e-invoices for the flight industry
- Why InvoiceWorks
 - One interface for both customer and supplier
 - We believe that receiving invoices through InvoiceWorks will be required by customers in the future
 - Easy to use even if you are a participant customer
 - Win-win situation for everybody

Statoil Aviation e-invoicing plans

- When

- According to plan – go live in middle of November, first e-invoice 18 Nov

- How

- Big Bang. Go live with all customers in InvoiceWorks.
- Paper invoices until customer confirms preferring e-invoice.
- Direct transmission to customers who wish that

- Goal

- All customers on e-invoice within 6 months