Organization Chart No. 04/2011

Human Capital
Guido Gianasso

Legal Services
Gary Doernhoefer

Internal Audit
Frank Di Stefano

Director General and Chief Executive Officer
Antony Tyler

Communications
Anthony Concil

Chief Economist
Brian Pearce

Aviation Environment
Paul Steele

Member and Government Relations & Corporate Secretary
Thomas Windmuller

- **Corporate Secretary –** *Thomas Windmuller*
- **Regional Relations**
  - * **Africa –** *Michael Higgins*
  - * **Asia / Pacific** – *Maunu von Lueders*
  - * **North America** - *Doug Lavin*
  - * **North Asia** - *Zhang Baojian*
  - * **Latin America / Caribbean** - *Patricio Sepulveda*
  - * **Middle East & North Africa** - *Majdi Sabri*
  - * **Russia and C.I.S.** - *Dimitri Shamraev*
  - * **Europe –** *Rafael Schvartzman*
- **Government and Industry Affairs** – *Jeff Poole*
  Regulatory Relations
  - * **Europe** - *Monique de Smet*
  - * **ICAO** - *Mike Comber*
- **Industry Charges, Fuel and Taxation** – *Hemant Mistry*
- **Risk Management & Insurance** - *Carole Gates*

Safety, Operations and Infrastructure
Günther Matschnigg

- **Safety & Quality** – *Chris Glaeser*
- **Operations –** *Günther Matschnigg a.i.*
- **Program Implementation / Auditing** – *Catalin Cotrut*
- **Infrastructure** - *Rob Eagles*
- **Security & Travel Facilitation** - *Ken Dunlap*
- **Regional Offices - SO&I**
  - * **Africa** - *Gaoussou Konate*
  - * **Middle East & North Africa** – *Achim Baumann*
  - * **Asia / Pacific** – *Ken McLean*
  - * **North Asia** - *Li WenXin*
  - * **Latin America / Caribbean & NAT / NAM** - *Peter Cerda*
  - * **Europe** – *Robert Tod*

Marketing and Commercial Services
Mark Hubble

- ***Sales, Marketing & Events –*** *David Rosen*
- ***Consulting Services*** – *Scott Dickson*
- ***Business Intelligence Services*** *Charles De Gheldhere*
- ***Publishing*** *Bob Schaffel a.i.*
- ***Strategic Partnership Program*** – *Mark Hubble a.i.*
- ***BIITCO*** – *Chan Wai Leong*

Market Segment
- * ***Airports & Civil Aviation*** - *David Stewart*

- ***IATA Netherlands Data Publications*** - *Jon Webb*

Industry Distribution and Financial Services
Aleksander Popovich

- **Distribution –** *Javier Gallego Alonso*
- **Industry Financial Services** – *Agostino Marcon*
- **Passenger** – *Eric Leopold*
- **Cargo** – *Des Vertannes*
  - * **Cargo Network Services Corp. (CNSC)** – *Michael Vorwerk*
- **Development and Performance** – *Aleksander Popovich a.i.*
- **IATAN** - *Jean-Charles Odele Gruau*
- **Regional Offices - IDFS**
  - * **Asia / Pacific –** *Wong Hong*
  - * **North Asia -** *Li Yang*
  - * **Europe –** *Rafael Schvartzman*
  - * **Middle East –** *Majdi Sabri*
  - * **Africa –** *Michael Higgins*
  - * **The Americas –** *Jean-Charles Odele Gruau*

Market Segment Team
- * **Passenger** – *Eric Leopold*
- * **Cargo** - *Des Vertannes*

Corporate Services
Ayaz Hussain

- **Corporate Planning and Control** - *Paolo Moretti*
- **Corporate Finance** - *Richard Rigby*
- **Administration & Procurement** – *Wayne Wang*
- **Information Technology Services** - *Pascal Buchner*

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