DESIGNED FOR

- Equipment manufacturers (systems design, engineering and integration etc.)
- Organizations involved in training services
- Commercialized, privatized or corporatized ANS Providers
- Government, ANS Providers and Regulators
- Support organizations (met., operational and technical support etc.)
- Consultants
- Communication service providers

AREAS OF ACTIVITY

- Regional infrastructure development including ATC
- ATC capacity, new air route development and fuel efficiency improvements
- Regulatory issues, ICAO Air Navigation Commission, ICAO Panels, RTCA and CANSO
- Radio spectrum and the ITU
- Global harmonisation, “One Sky…global ATM” strategy and campaign
- ATM charges
- ATM policy concepts:
  - most capable, best served
  - RPAs
  - SWIM
  - PBN
  - Space based technology

REGIONAL REPORTING PROCESS
COMMITTEE & WORKING GROUPS

OPERATIONS COMMITTEE (OPC) - By invitation only
Contact: Mr. Rob Eagles
Director ATM Infrastructure
Safety, Operations & Infrastructure
E-mail: eaglesr@iata.org
http://www.iata.org/whatwedo/workgroups/Pages/opc.aspx

The OPC advises the Board of Governors and the Director General on all matters that relate to the improvement of safety, security and efficiency of civil air transport. Attended by senior airline executives, the committee has the delegated power to establish IATA worldwide policy and strategy on technical/operational issues.

REGIONAL COORDINATION GROUP (RCG) - By invitation only
This group reviews the impact of global developments on regional operations. They are also responsible for developing IATA positions on issues related to safety, security, operations, infrastructure and the environment of a purely regional nature in the assigned geographic area. On occasion, there are opportunities for Strategic Partners in this area to get involved in the activities. Prior consultation must, however, be made with the global headquarters. Regional positions are harmonized and as appropriate, made into global policies. These policies and positions are communicated to ICAO Regional Planning Groups, or individual states, by the IATA Regional Infrastructure Offices on behalf of the IATA Members. RCG’s are held twice a year and are limited to 10 approved Members and observers approved by the Chairman. An annual operations forum is convened and is open to all Members and Partners.

The global infrastructure strategy is managed from the Montreal offices of IATA. Policies and positions on key issues related to airports, terminal areas and enroute air traffic management are developed in close cooperation with Members and Partners and approved by the Operations Committee. IATA has a special relationship with ICAO in the Regions and at the Headquarters in Montreal. IATA has ongoing interaction with the Air Navigation Bureau (ANB), the Air Navigation Commission and the Regional Affairs office. IATA contributes to ICAO Panels, including the Separation and Airspace Safety Panel (SASP), Surveillance and Conflict Resolution System Panel (SCRSP), Operational Datalink Panel (OPLINK), Navigation Systems Panel (NSP), Aeronautical Communications Panel (ACP), the Air Traffic Management Requirements and Performance Panel (ATMRPP) and Study Groups on RNP and Flight Planning.

IATA also participates in the International Telecommunication Union (ITU) activity, establishes consensus amongst its Members on radio spectrum issues and coordinates the air transport industry input to the World Radio Conference. Regional Offices represent the aviation industry in matters dealing with aeronautical radio spectrum allocation and radio interference. Interference free spectrum and long term access to adequate radio spectrum is essential for safe and efficient aviation operations. Strategy development and policies to strengthen the aviation position in the ITU spectrum allocation process.

Working with individual States, ICAO Regional Offices and other international organizations, IATA’s Regional Infrastructure team are acutely aware of safety, operations & infrastructure developments (both planned and underway) in the respective regions.

INFRASTRUCTURE CONTACTS BY REGION

<table>
<thead>
<tr>
<th>Region</th>
<th>Contact</th>
</tr>
</thead>
</table>
| **INFRASTRUCTURE IMPLEMENTATION** | Mr. Rob Eagles, Director ATM Infrastructure  
Safety, Operations & Infrastructure  
Email: eaglesr@iata.org |
| **EUROPE** | Mr. Giancarlo Buono, Regional Director  
Safety and Flight Operations  
Tel: +32 2626 1801  
Email: buonog@iata.org |
| **NORTH ATLANTIC & NORTH AMERICA (NAT/NAM)** | Mr. Carlos Cirilo, Assistant Director, ATM Infrastructure  
Safety, Operations & Infrastructure  
Email: ciriloc@iata.org |
| **MIDDLE EAST AND NORTH AFRICA** | Ms. Tanya Grobotek Regional Director  
Safety and Flight Operation  
E-mail: grobotekt@iata.org |
| **ASIA/PACIFIC** | Mr. Blair Cowles, Regional Director  
Safety and Flight Operations, AS/PAC  
Email: cowlesb@iata.org |
| **LATIN AMERICA & CARIBBEAN (LATAM/CAR)** | Mr. Carlos Cirilo, Assistant Director, ATM Infrastructure  
Safety, Operations & Infrastructure  
Email: ciriloc@iata.org |
| **NORTH ASIA** | Mr. Li Wenxin  
Director, Safety and Flight Operations  
E-mail: liwx@iata.org |
EXCLUSIVE BENEFITS

ATC CAPACITY/NEW AIR ROUTE DEVELOPMENT
Under the direction of the RCGs, the IATA Regional Infrastructure teams work directly with individual States and service providers to jointly develop initiatives to improve ATC capacity. The Regional SO&I also work with States and ICAO planning bodies to develop new air routes.

ADDITIONAL STRATEGIC PARTNERSHIPS’ BENEFITS

BRANDING
- Recognition as a valuable supporter of IATA and the air transport industry
- Inclusion in the IATA Strategic Partnerships online directory
- Exclusive usage of the IATA Strategic Partnerships logo
- Promotion through the electronic quarterly newsletter, the Partner Brief, viewed by thousands of aviation industry contacts
- Monthly posting of Strategic Partners’ press releases on the IATA website

IATA CLEARING HOUSE DISCOUNT
Strategic Partners receive a substantial discount upon joining the IATA Clearing House: The IATA Clearing House (ICH) provides the means to settle all the billed items sent to and from airlines around the world. Used by more than 400 airlines either directly or via special links, the ICH settles around USD 50 billion of interline billings every year. Its efficiency is so great that airline cash and settlement requirements are reduced by around 75%, and risks for all participants are minimized. [http://www.iata.org/services/finance/clearinghouse/Pages/index.aspx](http://www.iata.org/services/finance/clearinghouse/Pages/index.aspx)

PUBLICATIONS
Partners may purchase publications at a preferential rate: [www.iata.org/publications](http://www.iata.org/publications)

COURSES
Strategic Partners may receive 55% discount on the first 2 seats per year to any IATA classroom course (subject to availability)
Strategic Partners may attend, at a reduced fee, IATA training courses: [www.iata.org/training](http://www.iata.org/training)
Recommended courses:
- Airspace Strategy (ASM)
- Area Navigation in European Terminal Control Areas (TMAs) (NAV-PRNAV—RNAV1)
- Civil Military ATM Cooperation (GEN)
- CNS/ATM Planning Master Class
- Collaborative Decision Making (CDM)
- Data Link Implementation in Europe
- Foundations of CNS/ATM
- Global Collaborative Decision Making (CDM)
- Implementing Performance
- Introduction to Air Traffic Flow and Capacity Management (ASM)
- National and International Aviation Systems (Classroom, 5 days)
- Network Capacity Planning (ASM)
- Operational Airspace Management (ASM)
- Performance Based Navigation (PBN) Awareness Package
- Performance-Based Navigation (PBN) I
- Performance-Based Navigation (PBN) II
- Performance-Based Navigation (PBN) Implementation Workshop
- Planning and Strategic Direction in Civil Aviation