

# What's next — towards 100% Offers and Orders

**Distribution** 

April 10, 2024

## **Agenda**



# 1. What's Next?

- 2. NDC Journey
- 3. Preparing for the future: Current Projects
- 4. References

# **Today's objective**

 Understanding of what it means to implement Modern Airline Retailing.... We have a lot of work to do.



### What's Next → A World of Offers and Orders



# The journey to modern airline retailing

#### **Retailing with Offers**

(https://www.iata.org/en/progr ams/airline-distribution/ retailing/):

- New Distribution Capability (NDC)
- Dynamic Offers

#### **Delivering with Orders**

(https://www.iata.org/en/progr ams/airline-distribution/ retailing/):

- Fullfilment with Orders –
  One Order
- Interlining with Offers and Orders
- Settlement with Orders
- Delivery

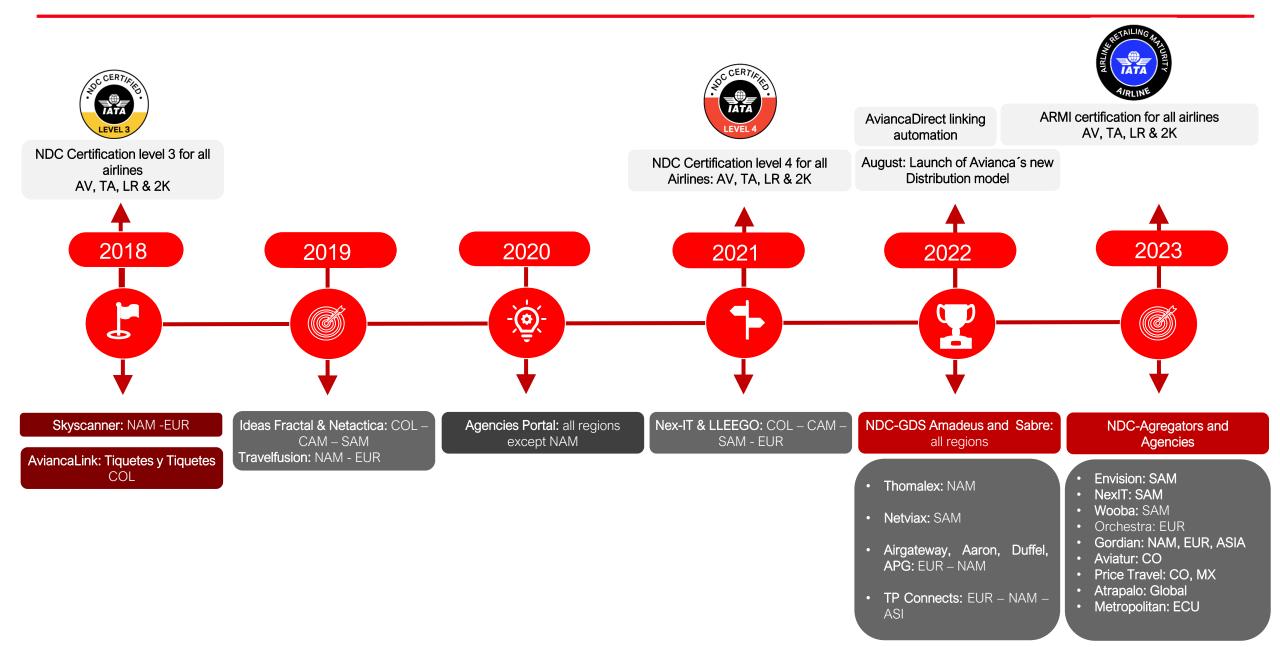
# A world of 100% offers and orders

(https://www.iata.org/en/progr ams/airline-distribution/ retailing/consortium/)

- Modern Airline Retailing program.
- Participating airlines supporting the acceleration of the industry transition to a world of 100% Offers and Orders.

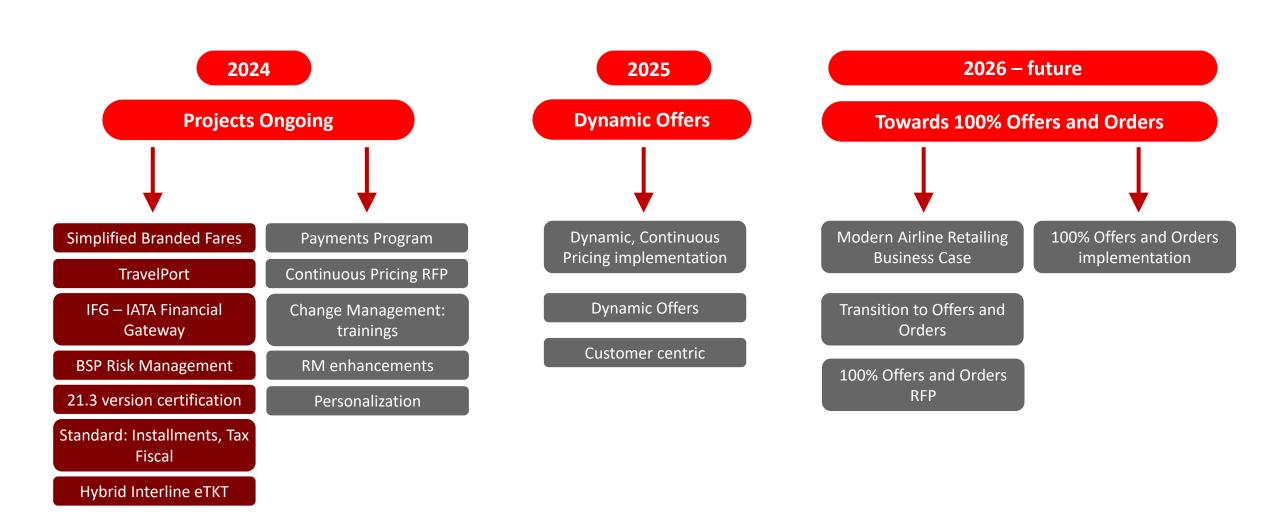
# Journey to NDC





# What are we working on?

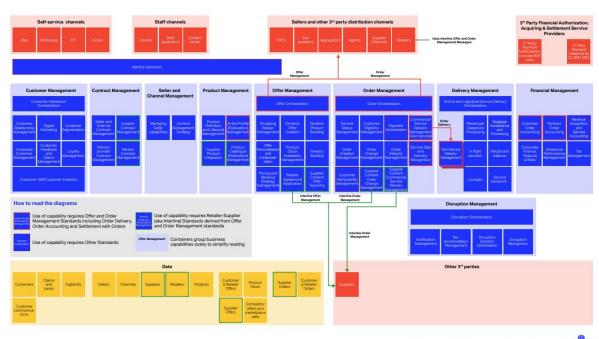




#### **References:**



#### **Architecture**



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Link: <a href="https://go.updates.iata.org/Business-Architecture">https://go.updates.iata.org/Business-Architecture</a>

#### **Retailing Platform Procurement Considerations**



Link: <a href="https://go.updates.iata.org/MAR-procurement-considerations">https://go.updates.iata.org/MAR-procurement-considerations</a>

