



Airline Guide
for Membership in
BSP Germany

JANUARY 2012

ABOUT BSP GERMANY

Germany located in the centre of Europe and is one of the biggest markets for the travel industry in the world. In the mid-seventies the number of air travellers increased tremendously. To support its Members activities in Germany, IATA set up a feasibility study in early 1981 resulting in the implementation of the BSP System in Germany in 1982 with 54 member carriers on board, and by the end of 1999 there were 140 carriers participating in the BSP, representing a growth of 159%. In addition to the carriers, the German travel agents soon recognised the benefits of the IATA settlement system. Since inception of the BSP in Germany, Global Distribution Systems (GDSs) have been used and the number of manual transactions kept at a minimum level. As soon as BSP Germany became fully operational in 1982, 947 travel agents were implemented, and by the end of 2009 a total of 3.200 IATA-approved locations had been registered. The ongoing increase of the clearing volume (in Year 2011: EUR 10.6 Billion) is significant for the ongoing development of the market volume in Germany. This tremendously enhances the BSP System's attractiveness and beneficial attributes to the participating carriers and agents. Today, 189 Airlines and 3.084 travel agents are participating in **BSP Germany – The Industry Settlement System**. Please check our webpage <http://www.iata.org> for new developments and news.

Contact Information

International Air Transport Association
Baseler Arkaden
Wilhelm-Leuschner-Str. 78
60329 Frankfurt am Main
Germany

You can log your enquiry on our Portal:

www.iata.org/customer



Telefax: + 49 (069) 242536 28

BSP a Simple System that Saves Time, Effort and Money!

The IATA Billing and Settlement Plan (BSP) is a system for computerised processing of accounts between agents and airlines on a country-by-country basis. Agents deal with all airlines through one central point - the BSP - rather than having to deal with each individual airline. The first BSP was established in Japan in 1971. Today close to 130,000 accredited IATA Travel Agency locations worldwide participate in the IATA Billing and Settlement Plan worldwide, resulting in over 80% of all airline passenger sales being processed quickly and easily through more than 176 BSPs worldwide. As a computerised system, BSP encourages electronic ticketing (100% since June 2008) and uses data processing techniques through the services of data processing centres and the data reported by the Agent's Ticketing Systems. Billings and monetary amounts which agents remit to the appointed Clearing Bank and; the division of these amounts by the Clearing Bank for settlement amongst the Airlines. Through BSPs, both Airlines and Agents improve service standards whilst saving time & effort and therefore money.

Credit Card Clearing

For Credit Card Information, please contact our Operations Department under the following Telephone: +49 (069) 24 2536 41, Telefax: +49 (069) 242536 28

Documents to be signed when applying for BSP Membership

IATA Members **and** Non-IATA Members

Local Forms:

- ✓ Global Application Form
- ✓ Bank Authorisation if not an ICCS Member
- ✓ Open Commission Table (optional)
- ✓ Statement of Accession
- ✓ Form of Application: 2 Originals – (Non-IATA Members)

Global Forms required, if not already signed for another BSP:

- ✓ Counterindemnity Agreement: 2 Originals
- ✓ Form of Concurrence: 2 Originals (Non-IATA Members)

Joining Fee for Direct Participation to be paid to BSP-Germany. (IBCS Airlines are exempted from local BSP joining Fee)

The one time joining fee effective 01.01.2012 is USD 15.000,00 plus 19% VAT(when applicable). The Invoice will be issued in Euro as per the IATA Exchange Rate. The Invoice will be issued on receipt of the application, which must be settled by bank transfer prior to BSP implementation.

The ISS Pricelist for both Direct Members and IBCS Airlines can be found on our website:

http://www.iata.org/WHATWEDO/FINANCE/SETTLEMENT/Pages/airline_central_billing.aspx

Application Period

Once all documents and forms and payment of the joining fee have been received, the airline can be implemented in BSP Germany.

→ *Before Applying*

Allocation of an Numeric/Alpha Code

The Allocation of a Numeric (2-letter) and Alphanumeric (3-letter) Airline code is to be requested from our Head Office in Montreal. Please contact: airlinecoding@iata.org

Billing Reports

The Airlines receive the following Report via BSPlink in *.pdf format:

- ✓ Airline Billing Analysis
- ✓ Airline Billing Statement
- ✓ Airline Synopsis for ADM/ACM
- ✓ Airline Statement of Account
- ✓ Error Report
- ✓ Annual Airline Statistics Report

BSPlink

Enhanced Version recommended. Prices available in ISS Pricelist (see above) and billed through Central Billing, Geneva.

Data Processing Center (DPC)

Contact details:

T-Systems Enterprise Services GmbH

Email: aso.team@t-systems.com

Telephone: : + 49 (06196) 9612555
Telefax No.: + 49 1805 3344911869

Established Global Distribution Systems (GDS):

Amadeus Germany GmbH	bsp-abr@de.amadeus.com
Galileo	swisssupport@travelport.com
Worldspan	emea.frankfurt@worldspan.com
Sabre	system.support@sabre.com
Farelogix:	helpdesk@farelogix.com
JSC Sirena-Travel :	bspreport@sirena-travel.ru

Electronic Distribution of Invoices and Supporting Documentation using iiNET

Accessible worldwide, iiNET is presently the most comprehensive, flexible and reliable electronic data exchange and data distribution service available in the industry. Managed and co-ordinated by IATA, iiNET provides customers the ability to send, receive and track electronic data packages (documents, reports and publications) of virtually any size to and from other iiNET customers.

iiNET facilitates e-business opportunities in the Industry by streamlining business processes and leveraging technology by combining the advantage of overnight couriers with the speed and convenience of electronic communications.

iiNET provides a central repository to which electronic data files are submitted and on which these files reside for retrieval by registered and authenticated users. It provides complete tracking facilities for all files submitted or retrieved to both the sending and recipient parties.

For further information on the services offered by iiNET, please contact Customer Care at: care@iinet.org or do check the Website http://www.iata.org/ps/financial_services/iinet/Pages/index.aspx

The IBCS Consolidator Scheme

IBCS has been developed by IATA Distribution and Financial Services (IDFS), the IATA division responsible for managing and operating the 70 Billing and Settlement Plans (BSPs), around the world.

Currently there are **4 General Sales Agents (IBCS Consolidators)** under contract which are authorized to offer the IBCS scheme to scheduled airlines.

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TAL Aviation Ltd

Historically, on a cost/benefit basis, not all BSPs have been economically attractive to every carrier. BSP costs have typically been lowest when ticket volume is high and considerably more expensive when volumes are small – owing to the relatively high fixed costs of joining/running fees that are prorated among BSP member carriers.

The IBCS program affords scheduled airlines BSP membership on a variable cost “Pay as you Earn” basis, providing an opportunity to profitably participate in previously “marginal market” BSPs with negligible capital risk. The IBCS program is especially geared to established airlines seeking to develop incremental revenues from marginal markets; and small and start-up carriers looking to widen their distribution reach at low cost.

For further information please contact one of the consolidators. The contact details are available in our Website <http://www.iata.org/ibcs>