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Airline Retailing Financial Management Transformation

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Retailing transformation brings significant process & system change to existing revenue accounting functions

Financial flow on all content with all partners and sellers

Account and ensure accounts accuracy in financial system

Support financial and regulatory activities



Deploy
Retail Proposition



New
Ecosystem



End-to-end
Transformation

SIMPLE

INSTANT

FLEXIBLE

Supporting the transition: two approaches, one promise

Key considerations

- Step by step approach
- Offer / Order ecosystem readiness
- Partner Readiness
- Cross-world use-cases
- Standard Readiness

2 approaches

Single system

One single stop shop managing
Ticket & Order accounting

Dual run

Two independent systems
with financial reconciliation

Outcome

Unlock business opportunities while
managing business continuity

Do not make accounting being a bottle
neck for the overall transformation

Harvest benefit of modern accounting

2024 Deliveries to support Order Accounting promise



New Value Unlock



Simplification



E2E Financial Flow



That is a reality!

Delivering Full steam

Order Accounting product built started

Drive standards definition & integration

Align Accounting / Order / Offer stakeholders

Clear transition strategy

Holistic transition plan

smooth business continuity

You are in driving seat!
YOUR business needs. YOUR own pace

Stay tuned! We are building the future of airline accounting with customers !

Thank you