Airline Retailing Financial Management Transformation

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**amadeus** 

### Amadeus Nevio a new era for Airline traveler-centric retailing

Nº 1 global airline IT partner









Connected ecosystem - Business agility - Optimized



Simplification & Efficiency



Better Decision-Making



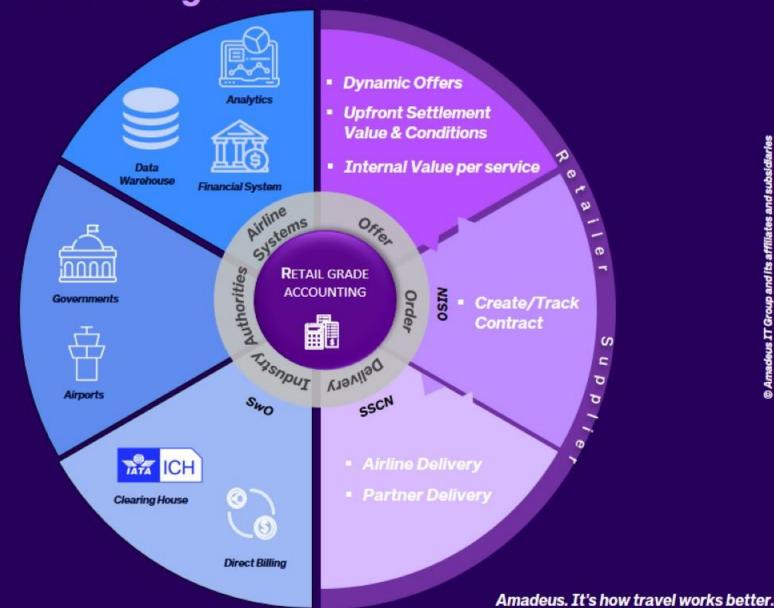
Speed to value



Clear Coordinated Path

## Retailing transformation brings significant process & system change to existing revenue accounting functions

- Retail-centric & Order based
- Accelerated cashflow with new settlement capabilities
- Simplified accounting & settlement
  - Instant & automated from Sales to delivery
  - Real-time communication e2e
  - Reduced manual handling
- Improved revenue forecast & deviation analysis to steer commercial & financial objectives



### Transformation to retail grade accounting

### Key Principles

- Retail-centric
- Increase efficiency & accuracy
- Progressive simplification & cost gains
- Business continuity during transition
- Support business extension & innovation

# TARGET STATE 100% Orders Single System TRANSITION Classic + Order based Single System

Path

#### Amadeus Nevio

- Open & Modular platform
- Order is the single source of truth
- Modern, retail ready, E2E accounting processes & reporting
- Seamless transition between Orders/Tickets, maintaining accounting & reporting accuracy
- Business flexibility & control