From Friction To Flight : **Simplifying Airline Payments**

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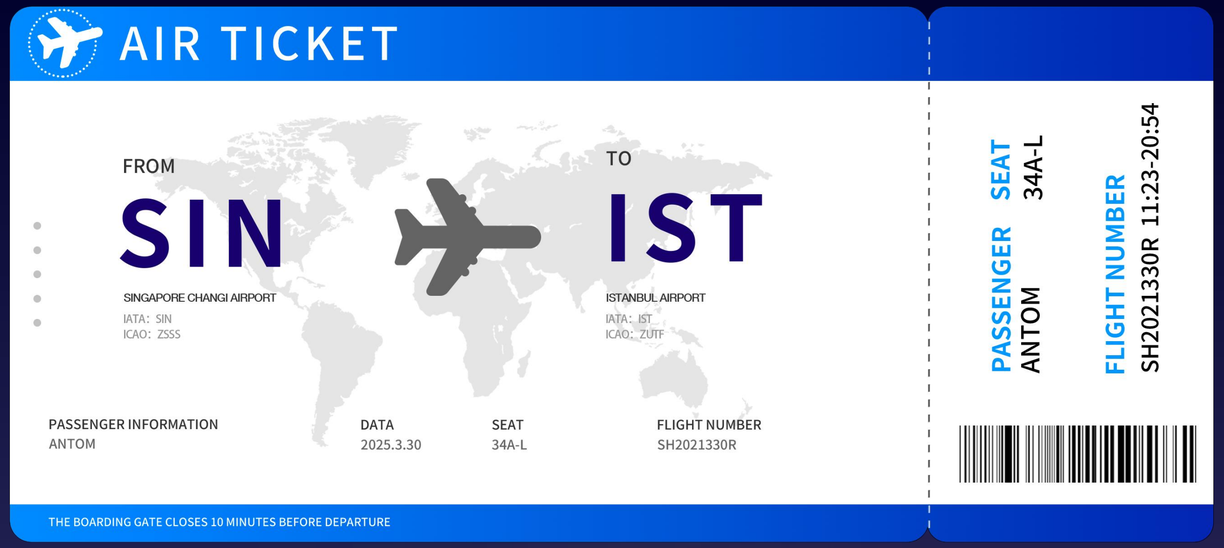


A journey of a ticket can be transformed one transaction at a time

- Access
- Optimisation
- Protection

Access

Europe

blik, Bancontact, BANCOMAT, bizum, eps, CB, iDEAL, Klarna., PayU, Przelewy24, wero

Latin America

elo, mercado pago, pix, pagaleve, PicPay

Global (Card)

American Express, Apple Pay, Diners Club International, Discover, DISCOVER, G Pay, JCB, mastercard, UnionPay International, VISA

Asia Pacific (Card)

BCcard, citi 씨티카드, Hyundai Card 현대카드, KB 국민카드, KR, 삼성카드, SAMSUNG, WOORI CARD, 신한카드, 하나금융그룹, 롯데카드

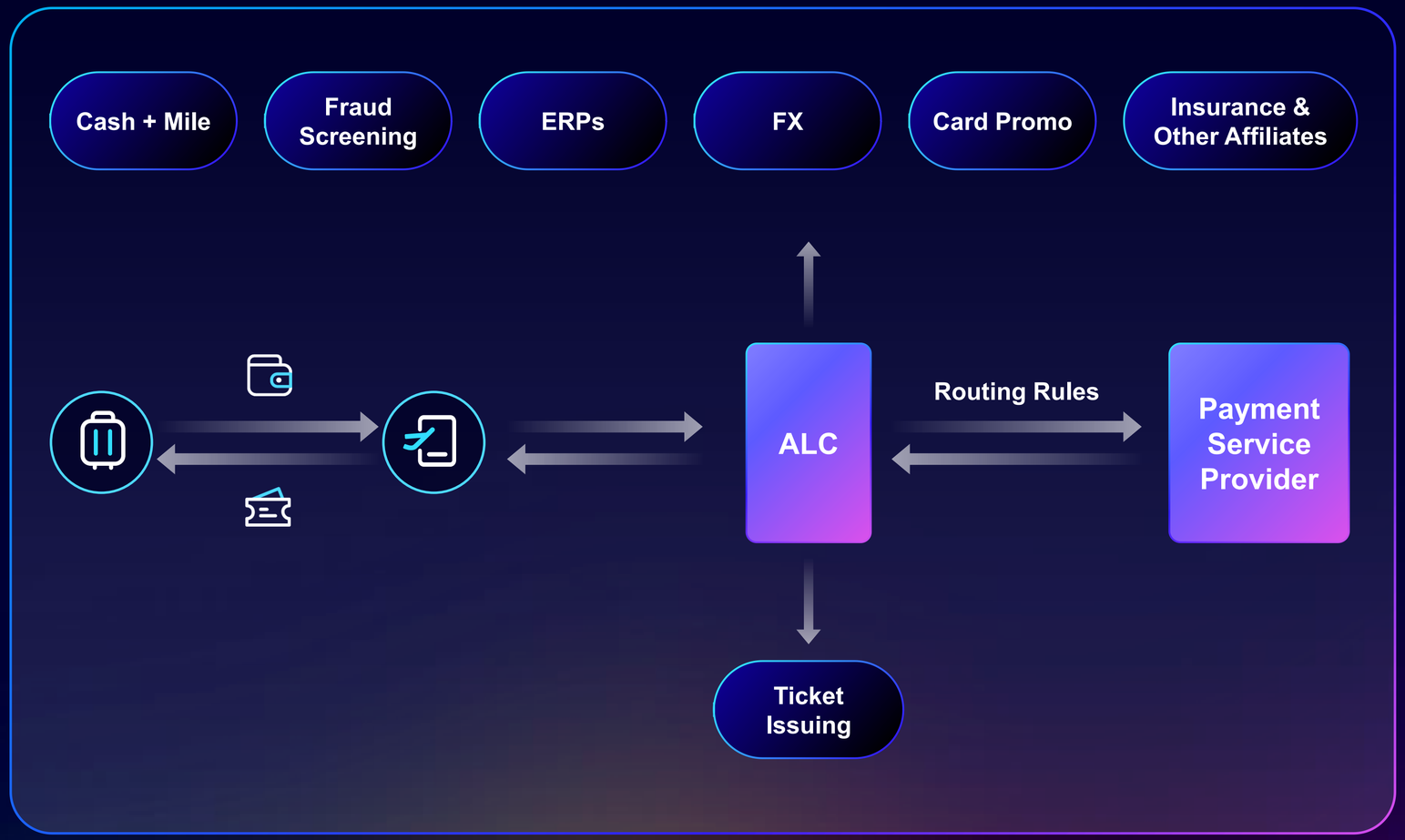
Asia Pacific

Alipay HK, ALTO, ATM BERSAMA, PRIMA, billease, BSI BANK SYARIAH INDONESIA, BPI, BANK BRI, BNI, bKash, Boost, CIMB NIAGA, DANA, Dolfin, easypaisa, FPX Online Banking Payments, GCash, gopay, GrabPay, Kredivo Buy now, Pay later, Link Aja! LinkAja, mandir, Maybank, PayMaya, ay-easy, PayPay, N Pay, PAYNOW, PromptPay, pay, Akulaku PayLater, uitNow QR, PermataBank, QRIS, rabbit LINE Pay, ShopeePay, Seicomart, LAWSON, MINISTOP, FamilyMart, toss pay, truemoney, Touch 'n Go eWallet, UnionBank, ZaloPay, 支付宝, DOKU

Acceptance of local payment methods globally Unlocks Your Flights to Every Destination

- **Local Payment Methods = Trust**
- **Alternative Financing = Inclusion**
- **Frictionless Checkout = Success**

Optimisation



Lengthy integrations, complex routing, and higher fees in multi-intermediary landscape

15-30% transaction failure rates in emerging markets

Reconciliation complexities

FX cost inefficiencies of upto **40-60%**

Protection

- Payment Data Security
- Privacy & Compliance
- Transaction Risk Management

1. **Adaptive Messaging for Ticket Sales**
   Optimizes authorization data based on route risk profile
2. **3DS Intelligence for Global Travelers**
   Dynamics 3DS recognizes travel patterns, reduce friction
3. **Active Retries for Time-Sensitive Bookings**
   Recovers 12-15% of declined transactions with airline-specific retry logic

Card-centric fraud engines are

NOT designed to handle

emerging markets' alternative payment methods

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Expanded Access

Drives Business but also adds Complexity

Strategic Optimization

Unlocks Value & Fuels Growth

Holistic Protection

Enables Sustainable Scale

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Let’s stay in touch

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