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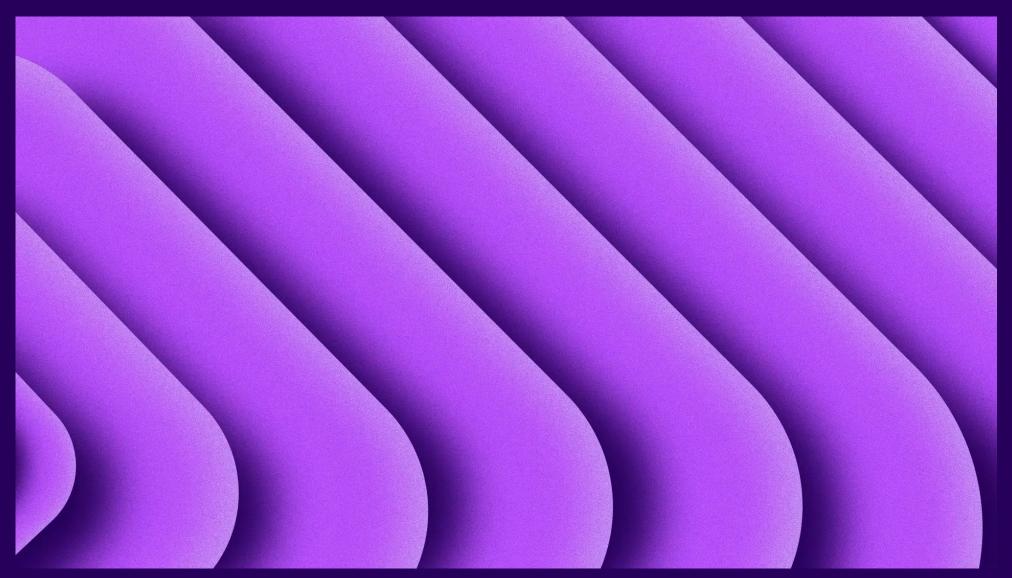
Implementing Modern Retailing with Offers & Orders

Nevio. Transformation has begun.

Maher Koubaa, EVP Travel unit and MD EMEA. Amadeus

Amadeus IT Group and its affiliates and subsidiari

Become the retailer you want to be



Transformation is a reality

Amadeus Nevio

4 airline programs

1,000+ experts and growing

> 50 million orders created to date

Order: First Native
Orders live

Offer: First ancillary combos live

A flexible transition, at your own pace.

A transformation, requiring focus



Different business priorities and needs

Different paths to Offers & Orders





Modular by nature: AFKL focusing on Native Orders



"We really appreciate the modularity offered by Amadeus which fits our individual need as Air France and KLM. Modularity is key to offer new opportunities to the customer and to have early delivery of business value in our journey"

Stefan Vanovermeir, SVP Distribution, Air France-KLM





Chat with Antti Tolvanen SVP Network & Revenue Management Finnair

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Thank you!