accelya

Breaking free of legacy and putting airlines in control

Unlocking growth and innovation through open, built-for-the-future technology



Sam CEO Accelya



Ramesh Anantharaman, DSVP Revenue Management & Business Effectiveness. flydubai



Julio Toro CTIO COPA



Mark Wong Director Distribution Strategy American Airlines



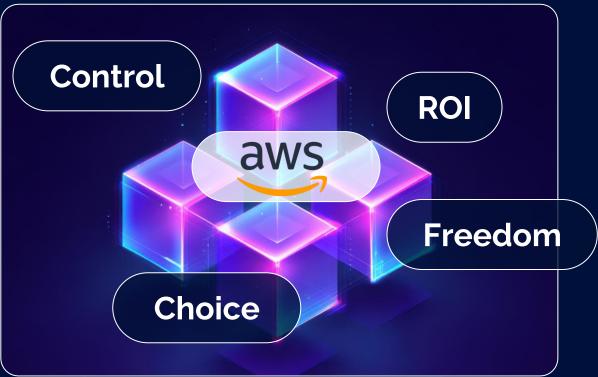
CPO Accelya



Breaking The Chains of Legacy

Bringing Amazon-Style Retailing to Airlines







flydubai builds flexibility and control in its journey toward modern airline retailing.



The Power of Partnership aws accelya CopaAirlines accelya



Turning Data Into Insight



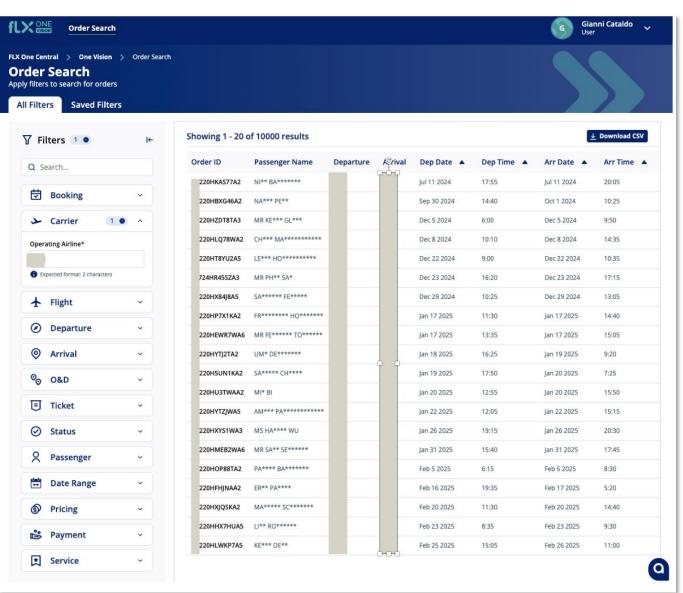
- ✓ Order Intelligence
 - ✓ Proven at Scale
 - ✓ Pragmatic Al



"Accelya is probably sitting on the largest amount of Order data in the industry — positioning it to build the most effective Al solution for servicing and financial settlement."

— T2RL, First View on FLX ONE Vision (2025)

FLX ONE Vision - Your Portal to full Order Integrity



Accelya creates
Modern Orders
ONF ORDER

Single version of truth

Secure role-based
Access

Unlimited Search



©Accelya Group - Commercial in Confidence

Unrestricted

FLX ONE Vision - Secure and fully redundant

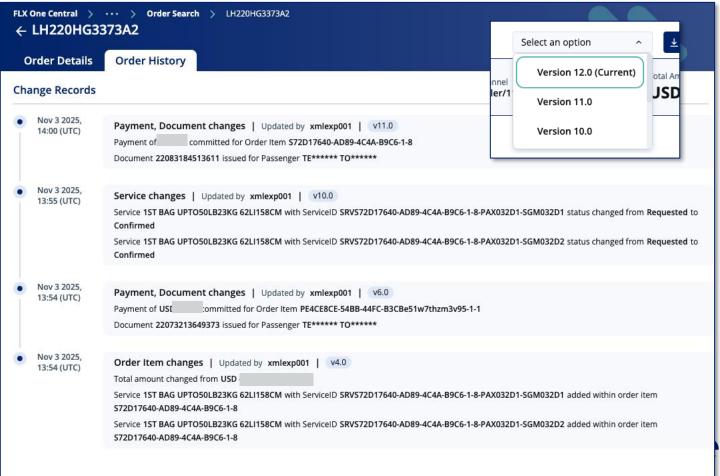


PII & PCI Tokenization at source

Full order history

All order changes captured

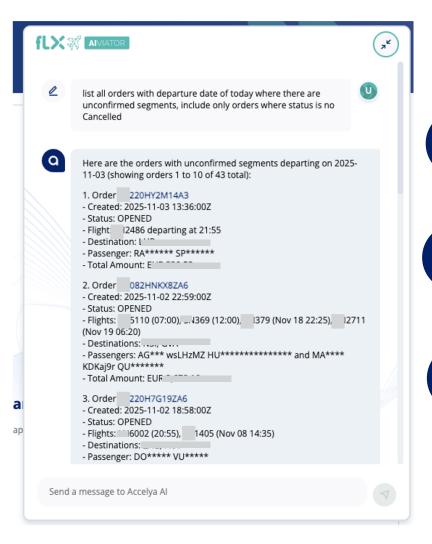
View Order by Version





Open Search

Over 1 Million possible Search criteria



Large Language Model

Airline Specific Instance or Bring your own model

Trained for Travel / Airlines



Unrestricted

How long does it take for your airline to surface this data?

for orders created today what is the breakdown of sales branch ID



for orders
created today
what is the
breakdown of
sales branch ID



Here's the distribution of orders by sales branch ID for orders created on October 23, 2025:

The top sales branches by order volume are:

- ., 2,190 orders
- 2. 648 orders
 - 523 orders
- 4. 354 orders
- . 4 orders
- 13 orders
- . 12 orders
- 3. orders
- orders 5
- 0 : 5 orders
- 11. 5 orders
- 2 4 orders
- 13 V: 4 orders
- 14 : 4 orders
- 15. 4 orders
- 16. 2 orders
- 17. 2 orders
- 18. : 1 order
- 19. 2: 1 order

Total orders for the day: 3,912

Query analysis: Filtered orders created on October 23, 2025 (today) and grouped them by sales branch ID, sorted by frequency in descending order.

If you would like more detailed information, please consider rephrasing or providing additional context so I can better assist you.



How many times have you made a BI query only to get the wrong answers

can you show the same but give me

Can you show the **same** but give me the **value** by Sales Branch



Would you like to see:

- 1. Total monetary value (revenue) for each sales branch ID, or
- Number of order items/services per sales branch ID, or
- 3. Both metrics together?

Also, since orders can contain multiple currencies, should I:

- A. Show breakdown by each currency separately, or
- B. Convert all amounts to a specific currency (e.g., EUR)?`



Show me the breakdown of paid seats departing from XXX today?

show me the breakdown of paid seats for flights departing from today







Here's the analysis of paid seat assignments for departures on November 3, 2025:

Distribution of seat types and revenue:

- Standard seats (n): 305 seats Revenue: EUR/USD
- Choice seats (ch): 288 seats Revenue: EUR/USD 6,
- Window seats (w): 130 seats Revenue: EUR/USD 2
- 4. Aisle seats (a): 116 seats Revenue: EUR/USD
- Extra legroom seats (o): 60 seats Revenue: EUR/US
- Limited recline seats (I): 21 seats Revenue: EUR/US
- 7. Front cabin seats (fc): 10 seats Revenue: EUR/USD
- 8. Unspecified type (9): 2 seats Revenue: EUR 0.00
- 9. Individual seat (i): 1 seat Revenue: EUR 0.00

Total seats sold: 933

Mixed currency transactions in EUR and USD were recorded for most seat types.

Query analysis: Filtered orders for departures on November 3, 2025, looking only at paid seat assignments. Results are grouped by seat characteristics and sorted by quantity, including revenue totals per seat type.

If you would like more detailed information, please consider. rephrasing or providing additional context so I can better assist you.





Pro Active Customer Assistance

How many Orders with departure date for today are in first class but customer has not included loyalty?



how many orders with departure dates for today are in first class but customer has not included loyalty



a

There are 9 active First Class orders departing today (2025-10-24) where passengers have not provided loyalty program information.

Query analysis: Filtered orders by:

- Flight departure date: October 24, 2025
- First Class cabin codes (F/A/P) or booking classes
- Excluded cancelled orders
- Excluded orders where passengers provided loyalty program numbers
- Counted unique order IDs matching these criteria

If you would like more detailed information, please consider rephrasing or providing additional context so I can better assist you.



Enable Service Desk to quickly resolve

can you list these orders



Can you list these **Orders**?



Send a message to Accelya Al









New Arline Landing in FLX



Ethiopian is now live with NDC





Offer

Order



Settle

Deliver

Unrestricted

Bringing the scale & experience you need

Freedom to Innovate



