

IATA Offer To Cash Unlocking the Value of SAP ERP



IATA Order Accounting and Settlement Implementation

Streamline Sales Front-End and Finance Back Office

Offer and Order Eco System

3rd Party Systems



SAP S/4HANA



PRA VISION FOR SAP ERP CUSTOMERS

ONE RECEIVABLE DEPARTMENT

ONE VERSION OF TRUTH

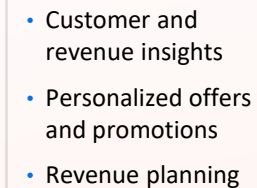
ONE STREAMLINED INFORMATION

KEY BENEFITS FOR SAP ERP CUSTOMERS

NO DEVELOPMENT

CONFIGURATION

INTEGRATION



Solution Architecture

SAP order accounting system for Airlines



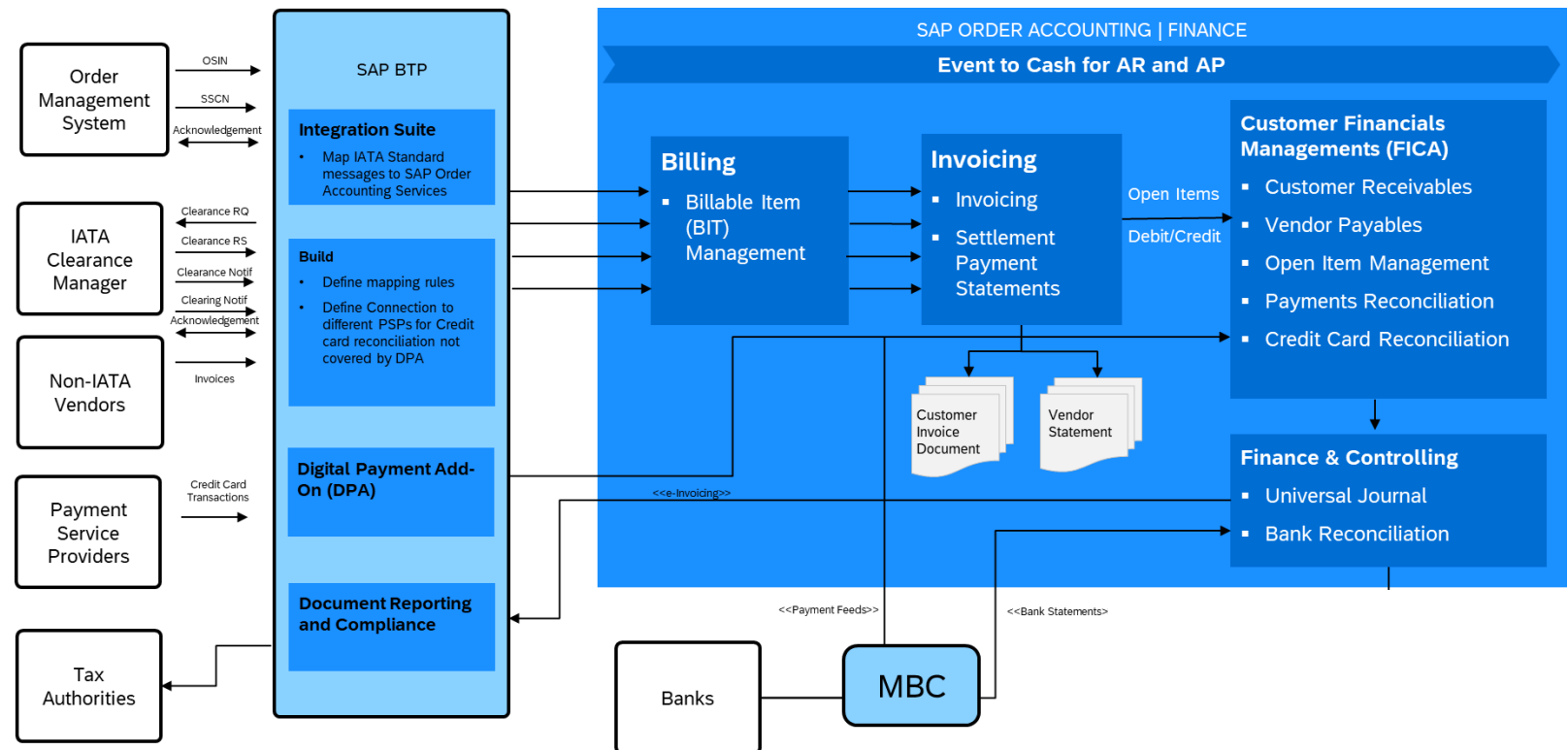
Integration

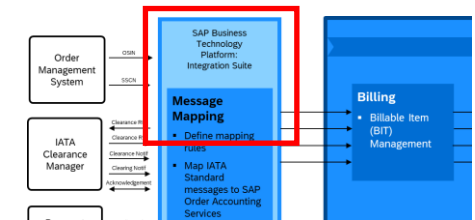
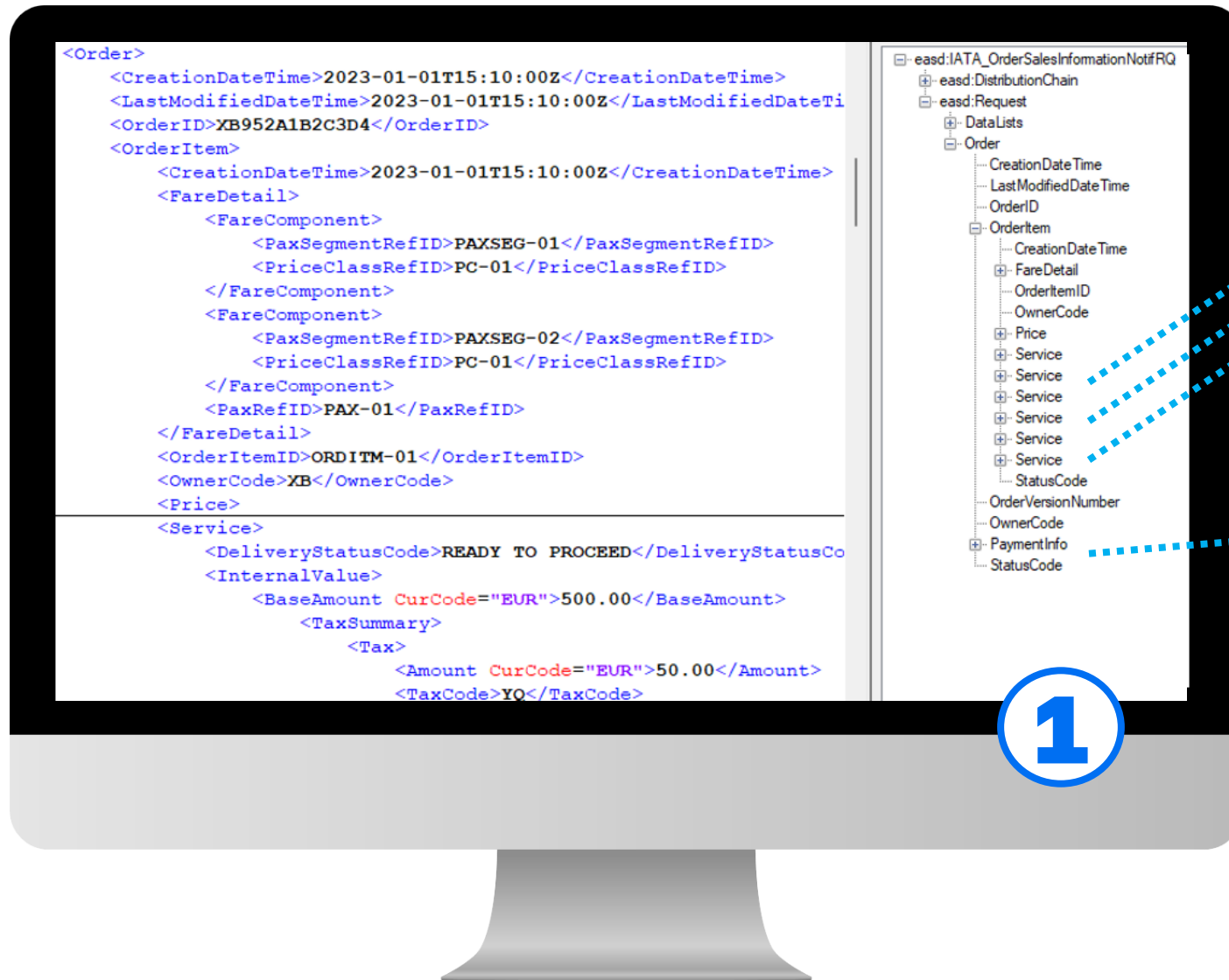
SAP Business Technology Platform (BTP) provides the integration capabilities to external 3rd party systems, they key ones are illustrated in the diagram. It provides all the necessary mapping and transaction management between SAP and external systems.

Order Accounting and Settlement

SAP Billing and Revenue Innovation Management (BRIM) provides the core capabilities for order accounting and settlement, having been IATA certified in 2019. BRIM receives the order and delivery data from the Order Management System and processes it with following capabilities;

- Billing and invoicing
- Revenue recognition
- Credit card reconciliation
- Vendor contract/commission management
- Posting to general ledger





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IT;BITCLASS;SRCTATYPE;SRCTAID;SRCTASUBID;VKONT;GPART;BITREF32;SUBPROCESS;BI
PY;BITCLASS;SRCTATYPE;SRCTAID;PY_GROUP;VKONT;MERCH;BITREF32;CCINS;PYMET;PY_
TX;BITCLASS;SRCTATYPE;SRCTAID;TAX_GROUP;VKONT;TAX_PERC;BITREF32;KTOSL;KSCHL
*OSIN - Use Case 1 FRA_SIN_SYD with Surcharge Tax and direct payment via cr
*Customer FRA-SIN
IT;OSIN;01;XB952A1B2C3D4;SVC-01C;1200000000700;1000060;ORDITM-01;1ORD;Z010;1
IT;OSIN;01;XB952A1B2C3D4;SVC-01C;1200000000700;1000060;ORDITM-01;1ORD;Z110;0
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*Customer SIN-SYD
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IT;OSIN;01;XB952A1B2C3D4;SVC-05C;1200000000700;1000060;ORDITM-01;1ORD;Z111;0
*Partner SIN-SYD
IT;OSIN;01;XB952A1B2C3D4;SVC-04D;2200000000100;0000217;ORDITM-01;1ORP;Z011;-
IT;OSIN;01;XB952A1B2C3D4;SVC-05D;2200000000100;0000217;ORDITM-01;1ORP;Z111;-
*Partner Commission
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*Payment via Credit Card
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*Tax line (Surcharge & Luftabgabe)
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TX;OSIN;01;XB952A1B2C3D4;TAXGRP02;1200000000700; 0,000;ORDITM-01;;A

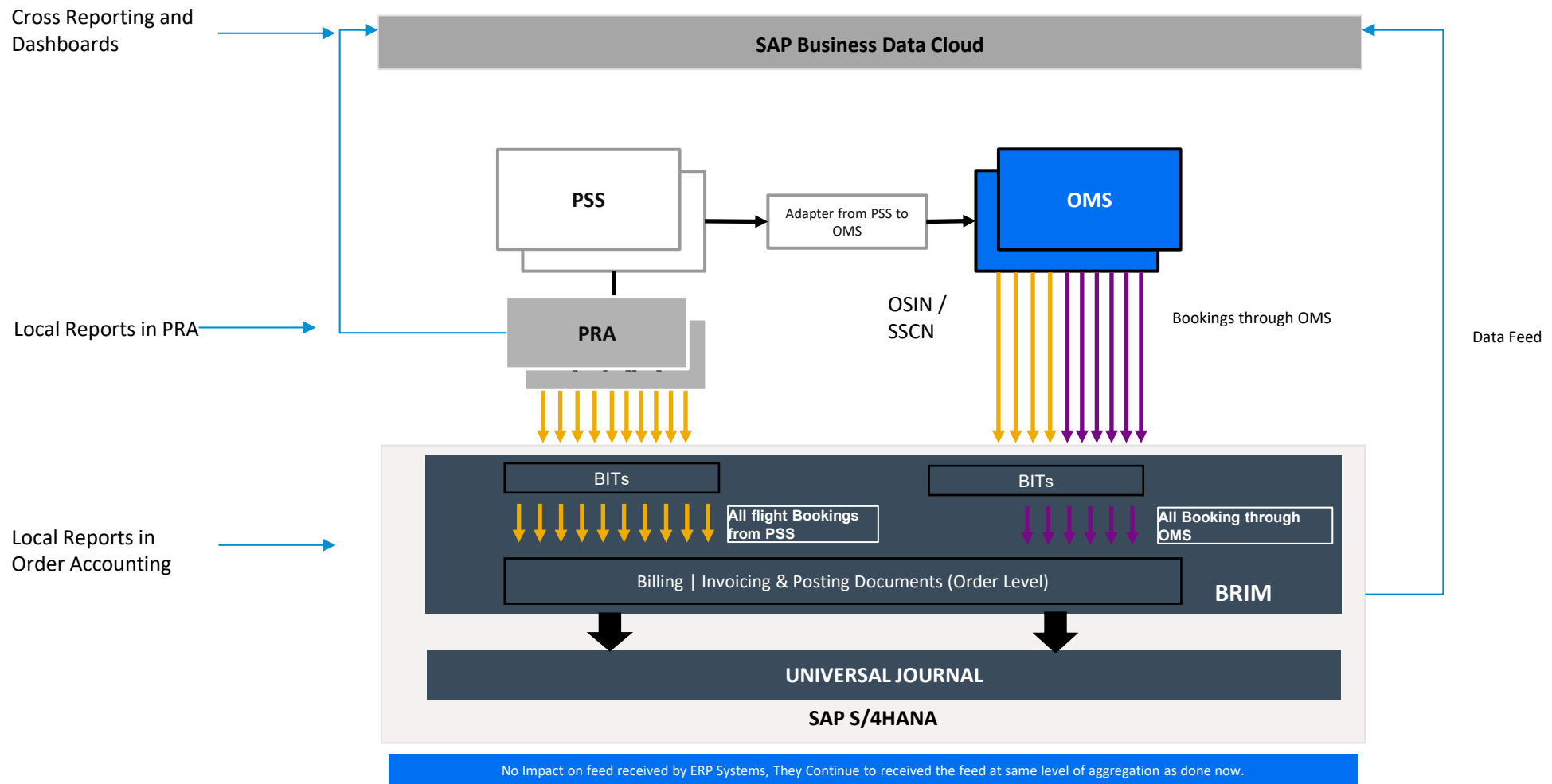
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Within SAP BTP, the incoming XML messages sent by the Order Management System are converted into so-called Billable Items (BIT). Every service item in the OSIN / SSCN represents one BIT, additional BIT like commission for other parties like carriers are optional.

Payment information can be provided as payment line, externally calculated taxes like the aviation tax (and others) are provided as tax line.



Reporting while Transitioning to Retail



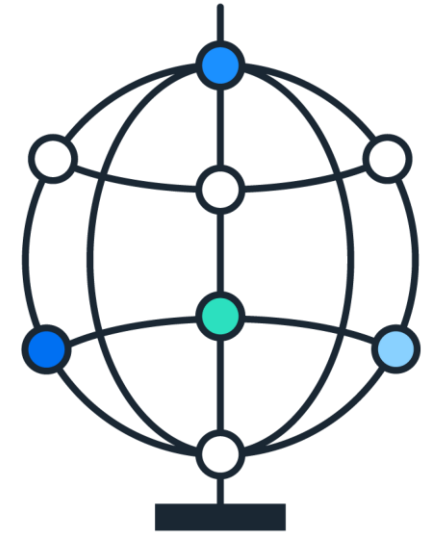
Thank you.

Contact information:

Simon Lescarcelle-Evin

VP & Global Head of Service Industries Practice

simon.lescarcelle-evin@sap.com



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