



Marshalling Signals Quick Reference Guide 2014-2015 Pricing Matrix

Type	1 Unit of 5	1 Unit of 10	1 Unit of 25	1 Unit of 50	1 Unit of 100
Non-member organizations	\$45.00	\$85.50	\$210.00	\$405.00	\$765.00
Strategic Partners	\$38.25	\$72.68	\$178.50	\$344.25	\$650.25
IATA Member Airlines	\$31.50	\$59.85	\$147.00	\$283.50	\$535.50

Example:	Quantity	Total price	Savings
Non-member organization buys 100			
Buy 20 units of 5	20	\$900	\$0
Buy 10 units of 10	10	\$855	\$45
Buy 4 units of 25	4	\$840	\$60
Buy 2 units of 50	2	\$810	\$90
Buy 1 unit of 100	1	\$765	\$135

NB - Prices are subject to change

For more information on the Marshalling Signals, go to www.iata.org/marshalling-signals