

IATA AIRLINE COST CONFERENCE

27-28 November 2019

Madrid, Spain

Program

**Challenging costs
in times of change**



**IATA
AIRLINE COST
CONFERENCE**

**PRE MEETING
26 November 2019**

**ACMG Steering Committee On-site
Meeting**

16:00

By invitation only

IATA Madrid Office, 6th floor, Room Doha (DOH)



IATA AIRLINE COST CONFERENCE

DAY 1
27 November 2019

- 09h00 – 09h30** **Welcome Coffee**
Break-out session: Everything you need to know about the IATA Airline Cost Management Group (ACMG)
IATA ACMG Team, Recommended to new entrants
- 09h30 – 09h45** **OPENING REMARKS. Competition Law Guidelines.**
IATA Regional Office
- 09h45 – 10h00** **ACMG DRIVING YOUR AIRLINE PERFORMANCE**
Yuliya Herasymchuk, ACMG Manager, IATA
- 10h00 – 10h30** **THE KEY ISSUES IN AIRLINES' FINANCIALS**
Andrew Matters, Deputy Chief Economist, IATA
Ezgi Gulbas, Senior Economist, IATA
- 10h30 – 11h00** **COFFEE BREAK**
- 11h00 – 11h30** **IFRS 16 IMPACT - AIRLINES LESSEE PERSPECTIVE**
Talha Khan, Financial Controller, SAUDIA
- 11h30 – 12h10** **Panel Discussion IMPACT OF IFRS 16 ON AIRLINE COST REPORTING**
Participants: AIR ASTANA, SAUDIA, HEICO
Moderated by: Thomas Egan, IAWG Accounting Technical Expert, IATA
- 12h10 – 12h30** **IATA High Performing Finance Organizations (HIPO) Program**
Charles De Gheldere, Director FDS TI, IATA
- 12h30 - 13h30** **NETWORKING LUNCH**
- 13h30 – 14h10** **FUEL COST MANAGEMENT – AIRLINE BEST PRACTICE**
Sergey Zvirianskiy, Fuel Efficiency Manager, UKRAINE INTERNATIONAL AIRLINES
Stéphane Nitenberg, VP Sales & Marketing, OPEN AIRLINES
- 14h10 – 14h40** **MAINTENANCE AND OPERATIONAL THREATS TO THE BOTTOM LINE**
Alex De Gunten, Business Development Officer, HEICO
- 14h40- 15h10** **EVENT DRIVEN AUTOMATION TO OPTIMIZE BUSINESS PROCESSES**
Ada Cunmei Li, Head of Marketing, NAVBLUE
- 15h10-15h50** **COFFEE BREAK**
- 15h50-16h20** **IDENTIFYING AND MANAGING AIRLINE PAYMENT COSTS**
Christophe Oreb, Head of Transparency in Payments, IATA
- 16h20-17h00** **Panel Discussion IMPACT OF REGULATORY COMPENSATIONS ON AIRLINE PROFITABILITY**
Participants: Air Transat, Air Canada, Iberia
Moderated by: James Wiltshire, Assistant Director External Affairs, IATA

*****EVENING COCKTAILS*****



IATA AIRLINE COST CONFERENCE

DAY 2
28 November 2019

- 09h00 – 09h30 **Morning Coffee**
- 09h30 – 10h00 **REVIEW OF PRELIMINARY FINANCIAL RESULTS 2018 – ACMG AIRLINES**
Yuliya Herasymchuk, ACMG Manager, IATA
- 10h00 – 10h30 **BENEFITS OF USING THE ACMG BI TOOL**
Mihaela Badea, Assistant Manager Data Quality, IATA
- 10h30 – 11h00 **SHAPING THE FUTURE TOGETHER – OPEN DISCUSSION. Closing remarks.**
IATA & PARTICIPANTS.
- 11h00 – 11h30 **COFFEE BREAK**
- 11h30 – 13h00 **ONE-ON-ONE SESSIONS**
Please let us know if you'd like to book a one-on-one session at: acmg@iata.org
- 13h00 – 14h00 **NETWORKING LUNCH**
- 14h00 – 16h00 **DISTRIBUTION COST TASK FORCE KICK-OFF**
Workshop – BY INVITATION ONLY

Thanks to our Sponsors this year:

HEICO

Openairlines

Conference Venue:

IATA Madrid Office, 2nd floor, Room Miami (MIA)

Attire: Business casual

