Airline Cost Management Group ACMG

Our Solution: BI Tool



Unique benchmarking by regions, airlines, aircraft types, categories, size etc.

Our events: Webinars and Online Workshops



IATA AIRLINE COST

Webinars and Online Workshops

Our attitude: We listen

To our Members and Experts

...and we Cooperate

With other Airlines, Providers, Airports, Authorities etc.

With our experts at IATA in Economics, Environment, IFRS, Consultancy, Flight Operations, Airport services, Financial Academy and others

You cannot manage what you cannot measure

- What is Cost Excellence and how to implement it?
- How to streamline operations and achieve real savings?
- Are digital solutions driving cost efficiency?
- What are practical ways to improve Airline financial health?
- How to manage drop in sales and cash in times of crises?

Asking yourself these questions and still not onboard?

Tell us why: acmg@iata.org FREE of charge!

Focus on COVID impact and Industry Recovery!

Our Motto: Practicing Cost Excellence

ACMG Data Exchange Program – your unique source for accurate benchmarking, aimed to improve your Airline's financial health through enhancing and supporting **Decision Making and Continuous**Improvement processes across organization

Our Process: Efficiency Behind Numbers

50+ airlines of different sizes, from different regions of the world



Getting numbers Understanding them Learning best practice Action Plan

Our Philosophy:

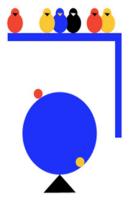
We Are Community of Sharing

"If you have an apple and I have an apple and we exchange these apples then you and I will still each have one apple. But if you have an idea and I have an idea and we exchange these ideas, then each of us will have two ideas."

Quote by George Bernard Shaw

Our Team: passionate, professional and diverse

- · Mr. Ashraf Suleman, VP Finance, Saudia
- Mr. Ariel Schwartzberg, Deputy VP Finance, El Al
- Mr. <u>Aizhan</u> Omar, VP Management Accounts and Risk Management, Air Astana
- Ms. <u>Iuliia Danylova</u>, Management Accounting Director, Ukraine International Airlines
- Ms. Ioannis Panagiotopoulos, Financial Planning & Controlling Director, Aegean Airlines
- Ms. Klemen Ferjan, Senior Consultant Cost Excellence, Amerijet
- Ms. Susha Al Arda, Director Finance, Royal Jordanian Airlines
- Ms. Roshanta Singh, Business Reporting Specialist, South African Airways
- MR. Luis M Pestana Rosa, Operations & Flight Operations, TAP Portugal
- · Looking for Latim America and ASPAC Representative





Our Chairman:

Mr. Dimitrios Tziortzis,

Managing Director Finance,

Air Canada