

**CNS**

**PARTNERSHIP  
CONFERENCE**

**San Francisco, USA  
18-20 May 2026**

**PROGRAM**

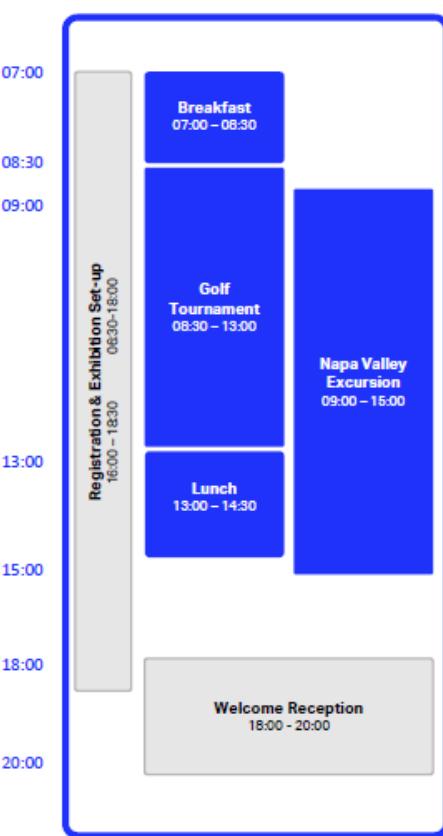
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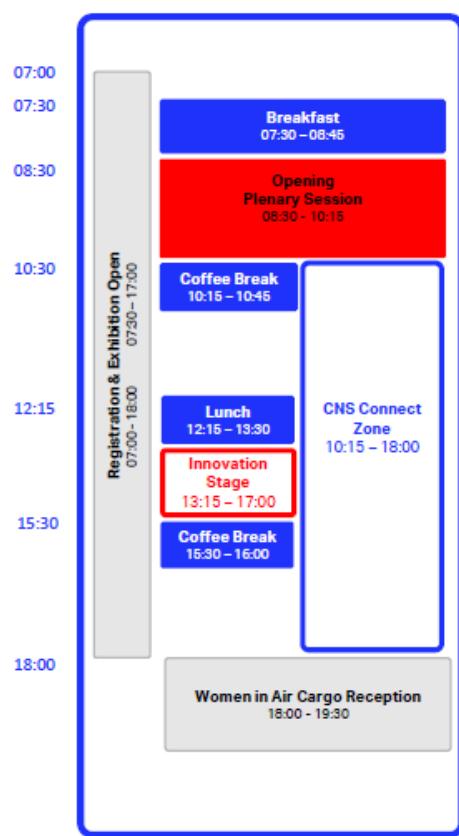
# PARTNERSHIP CONFERENCE

## CNS PARTNERSHIP CONFERENCE 2026 Event Roadmap

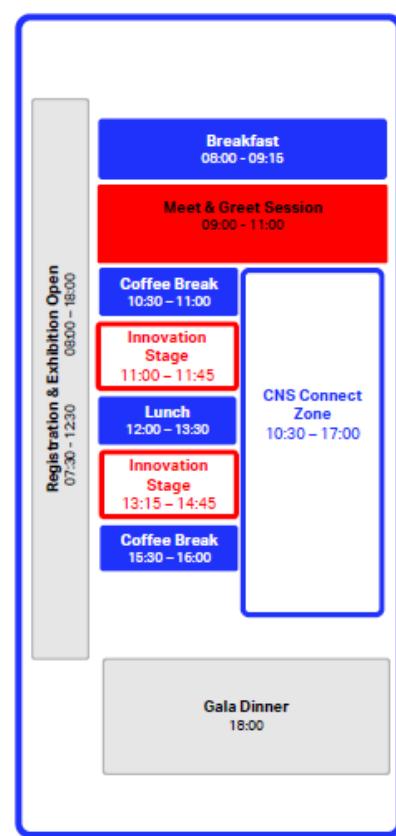
Monday, May 18



Tuesday, May 19



Wednesday, May 20



The version as of 11 February 2026. This document is subject to change.

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### Monday, 18 May – GOLF TOURNAMENT

<b>06:30 – 07:45</b>	<b>SHUTTLE SERVICE</b> Hilton San Francisco / Presidio Golf Course
<b>07:00 – 08:30</b>	<b>GOLF BREAKFAST</b> <i>Advance subscription and registration required</i>
<b>08:30 – 13:00</b>	<b>CNS PARTNERSHIP GOLF CLASSIC.</b> <i>Advance subscription and registration required</i>



<b>13:00 – 14:30</b>	<b>GOLF LUNCH</b>
<b>14:00 – 15:15</b>	<b>SHUTTLE SERVICE</b> Presidio Golf Course / Hilton San Francisco
<b>18:00 – 20:00</b>	<b>WELCOME RECEPTION</b> Yosemite Room

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### Monday, 18 May – NAPA VALLEY EXCURSION

**09:30 – 11.30**

#### TRANSFER

Depart the Hilton San Francisco

*Advance subscription and registration required*

**11.30 – 13.30**

#### TOUR AND LUNCH

A private 2- hour experience including a guided tour of the production facility. Followed by a seated 3 course meal paired with wine.

*Advance subscription and registration required*



**13.30 – 15.30**

#### TRANSFER

**18:00 – 20:00**

#### WELCOME RECEPTION

**Yosemite Room**

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Tuesday, 19 May

**07:30 – 08:45** **BREAKFAST**  
**Grand Ballroom B**

## OPENING PLENARY

## Grand Ballroom A

08:30 – 08:35	<b>Welcome Address CNS</b> • <b>Alicia Lines</b> , President, Cargo Network Services
08:35 – 08:45	<b>Welcome Address – Forwarding Community</b> • <b>Brandon Fried</b> , Executive Director, Airforwarder Association
08:45 – 08:50	<b>Legal Brief</b> • <b>Carlos Tornero, Director Legal Services, IATA</b>
08:50 – 09:05	<b>Keynote Speech</b>
09:05 – 09:30	<b>State of the Industry</b> Gain insights into the current state of the U.S. air cargo industry, including key economic trends, operational challenges, and market dynamics. An IATA economist will present an analysis of financial performance, demand patterns, regulatory impacts, and sustainability efforts shaping the sector. • <b>Andrew Matters, Director Sustainability &amp; Economics</b>
09:30-10:15	<b>Tech-Powered Transport: Rethinking Air Cargo in the AI Era</b> The CEO-level panel brings together senior leaders from leading airlines in Latin America, Asia, and North America to share strategic perspectives on how global cargo carriers are using tech to optimize the evolving and increasingly complex market environment. The discussion will also tackle AI's opportunities and challenges that may impact air cargo. Panelists will offer insights into the key decisions shaping their organizations today, as well as their outlook ahead in a rapidly changing global landscape.
10:15-10:45	<b>NETWORKING BREAK</b> Grand Ballroom B



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## CNS CONNECT ZONE

Grand Ballroom B

10:15 – 17:00

### CNS Connect Zone

Optimize your networking and elevate your workday in the CNS Connect Zone. This dynamic space blends open work areas—perfect for catching up on emails—with private meeting pods designed for quick conversations and deeper discussions. It's where ideas take shape, connections grow, and those impromptu between-session meetings naturally unfold.

Use the conference app to connect with other attendees by chat and meet in the Connect Zone at a time that works for both of you.

12:15 – 13:30

### LUNCH BREAK

Grand Ballroom B

## INNOVATION STAGE

Grand Ballroom B

13:15 – 14:00

### ONE Record Implementation: The Good, the Challenges, and the Industry realities

This panel will offer a clear, honest look at what's working, what's difficult, and what the industry is really experiencing as it adopts ONE Record. Hear practical insights from key stakeholders and learn what it takes to move from concept to real implementation. Be part of the conversation shaping the future of digital cargo.

14:00 – 14:15

### Presentation SmartKargo

- **Olivier Hourgi**, EVP and Chief Revenue Officer, SmartKargo

14:15 – 14:45

### Presentation FIATA

14:45 – 15:15

### Smarter Payments, Stronger Cash Flow

Discover CNS FlexPay and new payment options, designed to bring greater flexibility, speed, and efficiency to air cargo financial processes. FlexPay enables more flexible payment options, including the ability to process collect shipments with destination in the U.S., supporting improved cash flow management and a more streamlined payment experience across the cargo value chain.

- **Camille Chan**, Product Manager CASS & PASS, IATA.

15:30 – 16:00

### NETWORKING Break

Grand Ballroom B

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**16:00 – 16:45**

## **Artificial Intelligence and Air Cargo: From Hype to Real Impact**

As Artificial Intelligence moves beyond experimentation, this session explores how AI is beginning to deliver tangible value across logistics and air cargo. The discussion will focus on real-world applications, emerging use cases, and what airlines and cargo stakeholders should consider as AI adoption accelerates—connecting industry challenges with the innovation ecosystem in San Francisco

**18:00 – 19:30**

## **COCKTAIL WITH A VIEW**

**Cityscape Sky Bar, 46<sup>th</sup> Floor Hilton Union Square**

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**Wednesday, 20 May**

**08:00 – 09:15**      **BREAKFAST**  
Grand Ballroom B

## MEET & GREET SESSION

Grand Ballroom B

**09:00 – 11:00**      **Meet & Greet**  
A dynamic speed-networking session designed to create focused, high-value connections between airlines and freight forwarders. Participants will engage in a series of pre-scheduled one-on-one meetings, each lasting 15 minutes, booked through the conference app, allowing them to efficiently introduce themselves, exchange contacts, explore potential partnerships, and identify business opportunities in a fast-paced and structured format.  
Don't miss this chance to expand your network and build valuable industry relationships.  
**CNS Connect Zone, Grand Ballroom B**

**10:30 – 11:00**      **NETWORKING BREAK**  
Grand Ballroom B

## CNS CONNECT ZONE

Grand Ballroom B

**10:30 – 17:00**      **CNS Connect Zone**  
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## INNOVATION STAGE

Grand Ballroom B

**11:00 – 11:45**

### **E-commerce and Air Cargo: Scaling for Speed, Reliability, and Growth**

This panel brings together industry leaders to discuss how airlines, freight forwarders, and logistics partners are adapting their networks, processes, and partnerships to support the evolving needs of global e-commerce. Topics will include capacity planning, operational resilience, data visibility, last-mile integration, and the challenges and opportunities presented by cross-border trade, returns, and regulatory changes

**12:00 – 13:30**

### **LUNCH BREAK**

**Grand Ballroom B****13:15 – 14:00**

### **Dangerous Goods in Air Cargo: Addressing Hidden Risks and Industry Solutions**

Hidden and undeclared dangerous goods continue to pose a growing challenge for the air cargo industry. This session will examine the current risks associated with undeclared DGR, the operational and safety implications for airlines and cargo stakeholders, and how the industry is responding through improved processes, training, and emerging technological solutions to strengthen detection, compliance, and risk mitigation.

**14:00 – 14:45**

### **What's changing under the US ACE Export Manifest — and how should Air Cargo respond?**

Join us for a panel focused on the US ACE Export Manifest for Air Cargo Test under the National Customs Automation Program. Industry experts will unpack the technical, regulatory, and operational implications of the current test for airlines, freight forwarders, and data service providers, highlighting key requirements, data expectations, and operational impacts.

Learn what's changing, how to prepare, and how this initiative advances accuracy, efficiency, and compliance in U.S. air cargo exports. Don't miss this opportunity to stay ahead of upcoming regulatory and digital transformation demands.

**15:30 – 16:00**

### **NETWORKING BREAK**

**Grand Ballroom B****18:00**

### **GALA DINNER**

**Grand Ballroom A**

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