

Mr. Rodrigo REYES
International Air Transport Association (IATA)
111 Somerset Road
#14-05 TripleOne Somerset
Singapore 238164



15th Sep 2016

IATA CEIV PHARMA PROGRAM - Merck Sharp & Dohme (MSD) ENDORSEMENT

Dear Mr. Rodrigo REYES

Thank You for sharing the "International Air Transport Association CEIV (Center of Excellence for Independent Validators) Programme that aims at improving the handling of pharmaceutical cargo with the industry stakeholders (freight forwarders, ground handling agents, truckers, air carriers).

We are pleased to learn that the CEIV program aims to align and harmonize the international Good Distribution Practices (GDP) through establishment and implementations of global standardized work procedures, provide training support and to having an independent audit programme in place.

In this context, I am pleased to endorse IATA's efforts and commitment in setting an industry standard and driving this programme at a global scale which will benefit the industry stakeholders with improved product handling efficacy and best practices when transporting pharmaceutical cargoes via Airfreight.

I look forward in working constructively with IATA and other related International Organizations or Regulators. Please let me know if I can be of any further assistance in the pursuit of Operational Excellence in the Air Cargo transportation of Pharmaceutical products.

Kind regards and best wishes for coming successes

Yours sincerely

Chloe Wong

Associate Director, Product Handling & Cold Chain, Asia-Pacific
Supply Chain, Global Centre of Excellence (CoE)
Merck Sharp & Dohme Asia Pacific Services
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Phone number : +32 (0) 68 27 22 11

International Air Transport
Association
Route de l'Aéroport 33
PO Box 416
1215 Geneva 15 Airport
SWITZERLAND

Subject : IATA CEIV PHARMA PROGRAM – BAXTER ENDORSEMENT

Dear Windmuller,

We are pleased to be working collaboratively and constructively with IATA regarding the development of this important program which will help to deliver higher and internationally recognized standards improving the transportation of pharmaceutical products by air.

In that context, we are recognizing IATA in developing and delivering a training and assessment as well as validation program which should re enforce our minimum requirements.

We are therefore pleased to formally endorse the "International Air Transport Association CEIV (Center of Excellence for Independent Validation) Pharma Program.

We look forward to working closely with IATA in further enhancing the CEIV Pharma program and supporting the program to ensure its worldwide adoption.

In this respect Baxter Distribution Europe fully appreciates the commitment IATA has demonstrated in looking to setting an industry standard in this area and assessing and training industry stakeholders (freight forwarders, ground handlers, truckers as well as air carriers) while implementing them.

We will continue to work constructively with IATA, other International Organizations, Regulators as well as the Industry in the continuing pursuit of excellence in the field of transporting pharmaceutical products by air.

Yours sincerely,

Laurent Genet

Air & Ocean Freight Mgr EMEA

Baxter Distribution Center Europe

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EUROPEAN SHIPPERS' COUNCIL

15 July 2015

International Air Transport Association
Route de l'Aéroport 33
PO Box 416
1215 Geneva 15 Airport
SWITZERLAND

IATA CEIV PHARMA PROGRAM – European Shippers' Council ENDORSEMENT

Dear Mr. Windmuller,

We are pleased to be working collaboratively and constructively with IATA regarding the development of this important program which will help to deliver higher and internationally recognized standards improving the transportation of pharmaceutical products by air.

In that context, we are recognizing IATA in developing and delivering a training and assessment as well as validation program that meets the needs of pharmaceutical companies and industry alike.

We are therefore pleased to formally endorse the International Air Transport Association Center of Excellence for Independent Validation Pharmaceutical (CEIV Pharma) Program.

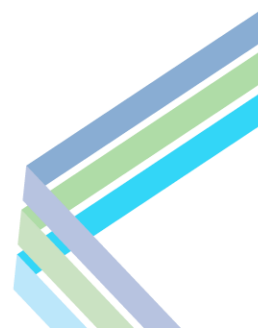
We look forward to working closely with IATA in further enhancing the CEIV Pharma program and promoting the program to ensure its worldwide adoption.

In this respect, The European Shippers' Council fully appreciates the commitment IATA has demonstrated in looking to setting an industry standard in this area and assessing and training industry stakeholders (freight forwarders, ground handlers, truckers as well as air carriers) while implementing them.

We will continue to work constructively with IATA, other International Organizations, Regulators as well as the Industry in the continuing pursuit of excellence in the field of transporting pharmaceutical products by air.

Yours sincerely,

Nik Delmeire
Secretary General – European Shippers' Council





Gino Vleugels
Logistics Manager
Turnhoutseweg 30
2340 Beerse
Belgium

Date: 24 September 2014

International Air Transport Association
Route de l'Aéroport 33
PO Box 416
1215 Geneva 15 Airport
SWITZERLAND

IATA CEIV PHARMA PROGRAM – Johnson & Johnson ENDORSEMENT

Dear Mr. Windmuller,

We are pleased to be working collaboratively and constructively with IATA regarding the development of this important program which will help to deliver higher and internationally recognized standards improving the transportation of pharmaceutical products by air.

In that context, we are recognizing IATA in developing and delivering a training and assessment as well as validation program that meets the needs of pharmaceutical companies and industry alike.

We are therefore pleased to formally endorse the "International Air Transport Association CEIV (Center of Excellence for Independent Validation) Pharma Program.

We look forward to working closely with IATA in further enhancing the CEIV Pharma program and promoting the program to ensure its worldwide adoption.

In this respect Johnson & Johnson fully appreciates the commitment IATA has demonstrated in looking to setting an industry standard in this area and assessing and training industry stakeholders (freight forwarders, ground handlers, truckers as well as air carriers) while implementing them.

We will continue to work constructively with IATA, other International Organizations, Regulators as well as the Industry in the continuing pursuit of excellence in the field of transporting pharmaceutical products by air.

Yours sincerely,

Gino Vleugels

A handwritten signature in blue ink, appearing to be "Gino Vleugels", written over a light blue horizontal line.

Merck Sharp & Dohme International Services B.V.
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International Air Transport Association
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IATA CEIV PHARMA PROGRAM – Merck Sharp & Dohme (MSD) ENDORSEMENT

Dear
Mr. Windmuller,

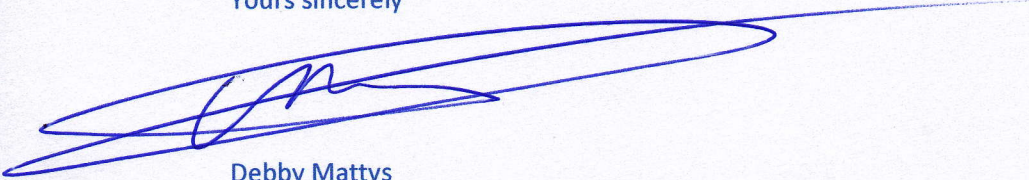
It is a pleasure for me to work collaboratively and constructively with IATA regarding the development of this important program which supports to deliver higher and internationally recognized standards improving the transportation of pharmaceutical products by air.

In that context, the IATA training and assessment, including the validation program meets the needs of pharmaceutical companies, as our company. I am therefore pleased to formally endorse the "International Air Transport Association CEIV (Center of Excellence for Independent Validation) Pharma Program, which is really professionally presented.

In this respect, MSD fully appreciates IATA's commitment in setting not only an industry standard in this specialised area, but as well assessing and training the concerned industry stakeholders (freight forwarders, ground handlers, truckers as well as air carriers) while implementing them.

I am looking forward working constructively with IATA, related other International Organizations, Regulators as well as the air- and pharma industry in the continuing pursuit of excellence in the field of transporting pharmaceutical products by air.

Yours sincerely



Debby Mattys
Global Logistics Associate Director Compliance EMEA
Merck Sharp & Dohme



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Subject : IATA CEIV PHARMA PROGRAM – BAXTER ENDORSEMENT

Dear Windmuller,

We are pleased to be working collaboratively and constructively with IATA regarding the development of this important program which will help to deliver higher and internationally recognized standards improving the transportation of pharmaceutical products by air.

In that context, we are recognizing IATA in developing and delivering a training and assessment as well as validation program which should re enforce our minimum requirements.

We are therefore pleased to formally endorse the "International Air Transport Association CEIV (Center of Excellence for Independent Validation) Pharma Program.

We look forward to working closely with IATA in further enhancing the CEIV Pharma program and supporting the program to ensure its worldwide adoption.

In this respect Baxter Distribution Europe fully appreciates the commitment IATA has demonstrated in looking to setting an industry standard in this area and assessing and training industry stakeholders (freight forwarders, ground handlers, truckers as well as air carriers) while implementing them.

We will continue to work constructively with IATA, other International Organizations, Regulators as well as the Industry in the continuing pursuit of excellence in the field of transporting pharmaceutical products by air.

Yours sincerely,

Laurent Genet

Air & Ocean Freight Mgr EMEA

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ZOETIS BELGIUM
RUE LAID BURNIAT 1
1348 LOUVAIN LA NEUVE

Mr. Olivier Devos
Regional Transportation and cold chain
performance manager EMEA

International Air Transport Association
Route de l'Aéroport 33
PO Box 416
1215 Geneva 15 Airport
SWITZERLAND

Date 19/11/2014

IATA CEIV PHARMA PROGRAM - ZOETIS ENDORSEMENT

Dear Mr. Windmuller,

We are pleased to be working collaboratively and constructively with IATA regarding the development of this important program which will help to deliver higher and internationally recognized standards improving the transportation of pharmaceutical products by air.

In that context, we are recognizing IATA in developing and delivering a training and assessment as well as validation program that meets the needs of pharmaceutical companies and industry alike.

We are therefore pleased to formally endorse the "International Air Transport Association CEIV (Center of Excellence for Independent Validation) Pharma Program.

We look forward to working closely with IATA in further enhancing the CEIV Pharma program and promoting the program to ensure its worldwide adoption.

In this respect ZOETIS fully appreciates the commitment IATA has demonstrated in looking to setting an industry standard in this area and assessing and training industry stakeholders (freight forwarders, ground handlers, truckers as well as air carriers) while implementing them.

We will continue to work constructively with IATA, other International Organizations, Regulators as well as the Industry in the continuing pursuit of excellence in the field of transporting pharmaceutical products by air.

Yours sincerely

A handwritten signature in blue ink, consisting of several overlapping loops and a long horizontal stroke extending to the right.

Olivier Devos