# IATA WORLD CARGO SYMPOSIUM

Lima, Peru
10 – 12 March 2026

# HORIZON STAGE AGENDA

Host Airline

LATAM CARGO

IATA

# Tuesday, 10 March

**10h30 – 10h45**     **Presentation by Servicios Aeroportuarios Andinos (SAASA)**

**10h45 – 11h00**     **AI Agents Automating Cargo Operations End to End**
**Adrian Varez, Enterprise Account Executive, HappyRobot**
Air cargo operations remain highly manual and fragmented, relying on complex coordination across multiple systems and teams. In this session, we'll explore how AI agents can automate cargo workflows end to end. From booking and pricing to documentation, exception handling, and post-flight operations. Drawing on real-world deployments with leading airlines, we'll share how agent-based systems are driving measurable efficiency gains, improving operational resilience, and enabling airlines to scale cargo operations more intelligently.

**11h00 – 11h15**     **Meet ResAI: Your Agentic AI Booking Workforce**
**Onur Ekinci, Lead Product Manager, Turkish Technology**
ResAI is your virtual workforce powered by agentic AI. It autonomously handles the entire quote-to-book process — from RFQs received by email or voice to pricing, follow-ups, and confirmation — eliminating manual back-and-forth communication .Operating 24/7, ResAI enables faster response times, lower cost per booking, and higher revenue conversion in highly competitive cargo markets.

**11h15 – 11h30**     **Integrated Safety at Every Elevation: An Operational Perspective for Air Cargo**
**Reuben  Mann, Senior Director of Marketing, TrustFlight**
**Steve McMenemy, Managing Director, Redline Assured Security**
**Kevin Curreri, Managing Director, Kenyon**

**12h45 – 13h00**     **Presentation by Terminal Logistics**

**13h00 – 13h15**     **Speaker to be confirmed**

**13h15 – 13h30**     **Making eCommerce Work via ONE Record – Insights from the Digital Testbed Air Cargo**
**Oliver Ditz, Project Manager Digital Air Cargo, Fraunhofer IML**
Drawing on real use cases from the Digital Testbed Air Cargo (DTAC), this talk highlights key challenges of eCommerce in air cargo and shows how ONE Record can help make eCommerce work in real operations. It highlights typical pain points such as fragmented data and regulatory requirements, and how a shared data backbone can reduce friction across the supply chain.

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**13h30 – 13h45**  **Safe, Smart, Approved: The Regulatory Journey of Air Cargo Devices**
**Floris Kleijn, Director of Digital Solutions , Avius ULD**
**Ildiko Marcze, Manager Digital cargo, IATA**
In an industry where safety, reliability, and compliance are non-negotiable, securing regulatory approval for air-cargo tracking devices remains a complex challenge for manufacturers and airlines alike. This presentation explores the regulatory landscape shaping device approvals and highlights how the IATA Air Cargo Device Assessment brings clarity, consistency, and confidence to the process, making air cargo tracking not only smarter, but seamlessly compliant.

**15h00 – 15h15**  **Speaker to be confirmed**

**15h15 – 15h30**  **Protection Beyond Limits**
**Craig Fleming, Solution Consultant Team Lead, SkyCell AG**
Pharmaceutical supply chains have long been hampered by limited visibility, legacy systems and risk-averse assumptions. What if, instead, we combined real-time ULD telemetry, an integrated compliance platform and coordinated intervention workflows between airlines and ground handlers to detect and resolve problems before they become failures — reducing excursions, protecting product integrity and restoring regulatory confidence?"

**15h30 – 15h45**  **Speaker to be confirmed**

**15h45 – 16h00**  **A positive impact on the environment in compliance with international standards**
**Presentation on IATA IENVA Certification**