Dear Supplier,

With the support of the airline community, IATA has launched an industry initiative that aims at establishing a common standard process for electronic invoicing between airlines and their Direct Operating Cost suppliers.

This invoicing process will contribute to the standardization of the electronic information exchange between industry suppliers and airlines. This will address the current situation of having to comply with multiple invoicing formats. It will allow airlines suppliers to comply with the increasing trend of using electronic invoicing and reduce administrative cost on both sides.

The benefits for suppliers to adopt the electronic invoicing standardization include:

- Lean invoice creation costs with one standardized industry invoicing format, XML based and ready for integration with IT systems (unlike PDF and attachment to emails).
- Connect once connect to all, facilitated through a shared hub (SIS platform), where more than 1800 operators, 200 airports and 200 other suppliers in the world adhere to (see member list here).
- No missing data and fewer or no rejections by recipient, ensured by platform validations on invoice structure and data.
- Full traceability of invoice dispatch even for small carriers or business jet.
- Benefit from payment status update when provided by airlines.
- Faster settlement and better on time payment due to a reduced processing time with high quality invoice data.
- Many billing system providers being already compliant with the IATA electronic invoicing standard process.

As the airline governance group of this electronic invoicing initiative and early adopter airlines, we are spearheading this effort on behalf of IATA and the industry, and would like to invite you, as an important partner, to start evaluating, on a voluntary basis, the benefits of electronic invoicing standardization when creating invoices towards airlines using IATA standard process.

For more information on the Supplier to Airline e-Invoicing initiative, please visit: SAI website.

Should you have any question, please do not hesitate to contact us at AdoptSIS@iata.org.

Sincerely,

SIS Steering Group members and SAI Early Adopter airlines