



Multilateral e-AWB Agreement

Paperless Process using e-Signatures



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1. Introduction

- The Multilateral e-AWB Agreement provides a single standard agreement that freight forwarders can **sign once** with IATA and start doing e-AWB with all airline participants to the Agreement.
- A new paperless process **using e-signatures** is now available for freight forwarders to join the Multilateral e-AWB Agreement and to update the company information.
- The new process is **legally binding, secure, efficient and environment friendly** - removing the need to print, sign and mail paper documents.
- [More information about e-signatures](#) (including demo to e-sign)

2. E-signature Process Outline

1. Customer completes and submit the [Online Joining Form](#)
2. Based on data submitted, the Agreement is generated
3. Agreement is sent by e-mail to customer via Adobe Sign
4. Customer e-signs the Agreement
5. Agreement is automatically routed to IATA
6. IATA counter-signs the Agreement
7. Final signed copy sent to all signatories

3. E-signature Process Illustration

Freight Forwarder completes the
online joining form

[https://www.formstack.com/forms/
iata-multilateral](https://www.formstack.com/forms/iata-multilateral)



Multilateral e-AWB Agreement

This online form is intended for freight forwarders who wish to join the Multilateral e-AWB Agreement, by using a paperless process.

Click [here](#) for more information on the paperless process.

Completing this form:

There are three sections to be completed:

1. Company details
2. Designated Contact details
3. Signatory details

Notes:

- Fields marked with a red asterisk (*) are mandatory.
- Click "Save Answers and Resume Later" to save current form entries and resume later
- On the last page, you can review and confirm the entries prior to submission

To start, enter your name and e-mail address (as form submitter) and click **Next**.

Full Name*

Format: First Name + (Middle Name) + Last Name

E-mail *

[Save Answers and Resume Later](#)

Progress

[Next >](#)



Thank you for your submission.

Your Submission Reference Number is as follows: 137374081

The Agreement will be sent shortly for electronic signature to the specified signatory(ies), within the next 48 hours.

In case of any questions regarding this submission, please contact IATA Cargo at cargo@iata.org, quoting your Submission Reference Number.

The submission reference number will also be sent to you by e-mail.

Upon submitting the form, the submitter receives a submission reference number

Next, the Agreement is sent by e-mail to the signatory for e-signature



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Send. Sign. Done.™

IATA Cargo Has Sent You **IATA-Multilateral-e-AWB-Agreement(1) -- IATA Logistics.pdf** to eSign

[Click here](#) to review and eSign **IATA-Multilateral-e-AWB-Agreement(1) -- IATA Logistics.pdf**.

With just **one simple step**, you can eSign this document. After you eSign **IATA-Multilateral-e-AWB-Agreement(1) -- IATA Logistics.pdf**, the signatories at **IATA Cargo**. Then, all parties will receive a final PDF copy by email.

Do you need to forward this to a party authorized to sign it? [Click here](#)

If you wish to sign this document manually on paper, please contact IATA Cargo at cargo@iata.org.

To ensure that you continue receiving our emails, please add echosign@echosign.com to your address book or safe list.

Signatory receives the e-mail from Adobe Sign

Click the link to open the document

Submission Reference Number: 207778588



IATA MULTILATERAL E-AIR WAYBILL AGREEMENT

NOTICE CONCERNING CARRIER'S LIMITATION OF LIABILITY

If the carriage involves an ultimate destination or stop in a country other than the country of departure, the Montreal Convention or the Warsaw Convention may be applicable to the liability of the Carrier in respect of loss of, damage or delay to cargo. Carrier's limitation of liability in accordance with those Conventions shall be as set forth in subparagraph 4 of IATA Resolution 600i unless a higher value is declared.

An Agreement made this day of **04 August 2015** between each airline set forth in Attachment " B" to IATA Resolution 672 (hereinafter called "Carrier") represented by the Director General of IATA or his authorized representative acting for and on behalf of such Carrier AND **IATA Logistics** having its principal office at **33, Route de l'Aéroport, Geneva** in the country of **Switzerland** including any of its Affiliate(s) as set forth in Attachment "C" to IATA Resolution 672 (hereinafter called the " Freight Forwarder") with respect to cargo tendered by the Freight Forwarder to the Carrier(s).

WHEREAS, the parties to this Agreement desire to use electronic means in lieu of a paper air waybill to document the transportation of cargo and wish to establish the conditions for such transportation;

THEREFORE, in consideration of the mutual covenants and agreements herein contained, the parties agree as follows:

Article 1 – Object and Scope

1.1 This Agreement is intended to permit Freight Forwarder to propose and Carrier(s) to accept and execute contracts for the carriage of cargo shipments by electronic means in lieu of a paper air waybill. Such contracts, defined as Cargo Contracts herein, shall in each case be subject to the Conditions of Contract set forth in IATA Resolution 600i¹ which is also included herewith as Annex "A" to this

¹ Notice Pursuant to Resolution 600i:
It is agreed that the goods shipped pursuant to this Agreement are accepted in apparent good order and condition (except as noted) for carriage SUBJECT TO THE CONDITIONS OF CONTRACT. ALL GOODS MAY BE CARRIED BY ANY OTHER MEANS INCLUDING ROAD OR ANY OTHER CARRIER UNLESS SPECIFIC CONTRARY INSTRUCTIONS ARE GIVEN BY THE SHIPPER. AND SHIPPER AGREES THAT THE SHIPMENT MAY BE CARRIED VIA INTERMEDIATE STOPPING PLACES WHICH THE CARRIER DEEMS APPROPRIATE. THE SHIPPER'S ATTENTION IS DRAWN TO THE NOTICE CONCERNING CARRIER'S LIMITATION OF LIABILITY. THE SHIPPER'S ATTENTION IS DRAWN TO THE CONDITIONS OF CONTRACT. Shipper may increase such limitation of liability by declaring a higher value for carriage and paying a supplemental charge if required.

Review the document

When ready to sign, click the **Start** button





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Alternative actions ▾

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By: _____
(Signature)

Name: Guillaume Drucy/ Head, Cargo e-Business Management

Place: Geneva, Switzerland

Date:

Freight Forwarder Signatory

Freight Forwarder: **IATA Logistics**
(Name of company)

IATA Cargo Agent Code (if applicable):

Next

By: *Click here to sign

(Signature)

Name: **BEN BEHANAN**

Job Title: **Operations Manager**

Address: **behananb@iata.org**

By: _____

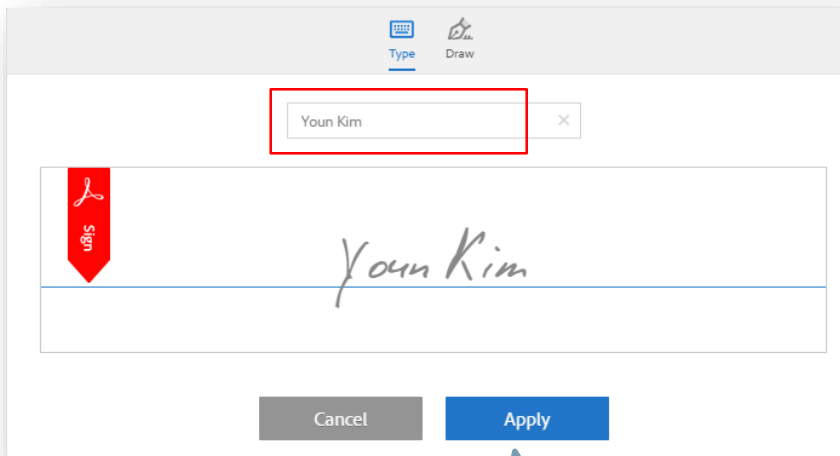
(Signature)

Name:

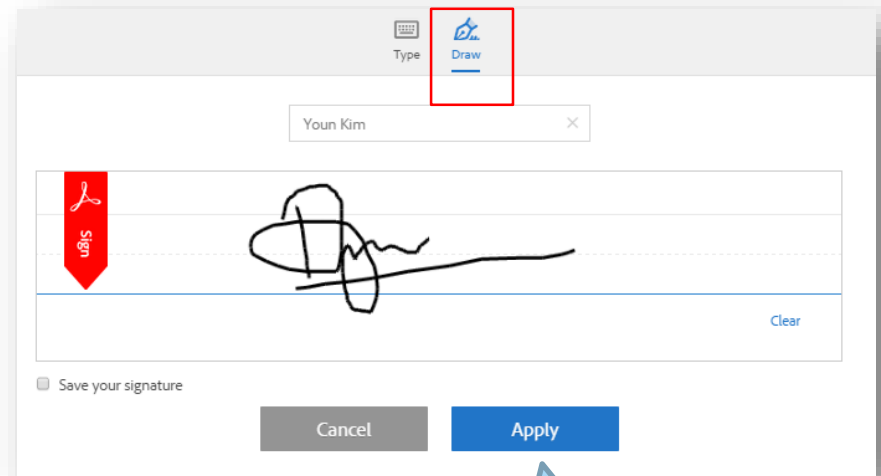
Job Title:

Address: (Note: 2nd signatory is at Freight Forwarder's option)

Click on the yellow box to start signing



Type your name and then click **Apply**



Alternately, to draw your signature, click **Draw** and then use your mouse to draw your signature

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Alternative actions ▾ IATA-Multilateral-e-AWB-Agreement(1) -- IATA Logistics.pdf

IATA Signatory
Director General of IATA (or his authorized representative) acting as agent for the Carriers referred to in the preamble hereto.

By: _____
(Signature)

Name: Guillaume Drucy/ Head, Cargo e-Business Management

Place: Geneva, Switzerland

Date:

Freight Forwarder Signatory

Freight Forwarder: **IATA Logistics**
(Name of company)

IATA Cargo Agent Code (if applicable):

By: By: _____
(Signature) (Signature)

Name: **BEN BEHANAN** Name:

Operations Manager Job Title:

Address: behanan@... Address: (Note: 2nd signatory is at Freight Forwarder's option)

I agree to the Terms of Use and Consumer Disclosure of this document

Click to sign

Click the **Click to sign** button to complete signing



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You have successfully signed the agreement "IATA-Multilateral-e-AWB-Agreement(1) -- IATA Logistics.pdf".

It has now been sent to IATA Cargo to sign.

[Download a copy](#)

The Agreement
is sent to IATA
for e-signature



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Send. Sign. Done.™

Please eSign **IATA-Multilateral-e-AWB-Agreement(1) -- IATA Logistics.pdf**

Ben Behanan (behananb@iata.org) has completed IATA-Multilateral-e-AWB-Agreement(1) -- IATA Logistics.pdf. Now it is your turn.

[Click here](#) to login to EchoSign and eSign **IATA-Multilateral-e-AWB-Agreement(1) -- IATA Logistics.pdf**.

After you eSign **IATA-Multilateral-e-AWB-Agreement(1) -- IATA Logistics.pdf**, all parties will receive a final PDF copy by email.

Do you need to forward this to a party authorized to sign it? [Click here](#)


If you wish to sign this document manually on paper, please contact IATA Cargo at cargo@iata.org.

To ensure that you continue receiving our emails, please add echosign@echosign.com to your address book or safe list.

IATA receives the document for e-Signature.

IATA-Multilateral-e-AWB Agreement -- IATA Logistics.pdf

IATA Signatory
Director General of IATA (or his authorized representative) acting as agent for the Carriers referred to in the preamble hereto.

 **You're Done!**

You have successfully eSigned the agreement "IATA-Multilateral-e-AWB Agreement -- IATA Logistics.pdf". Copies will be e-mailed to all parties.


[Manage this document](#)

Place: Geneva, Switzerland
Date: Feb 13, 2014

Freight Forwarder Signatory

Freight Forwarder: **IATA Logistics**
(Name of company)

IATA Cargo Agent Code (if applicable):

By: 
youn.kim (Feb 13, 2014)

(Signature)

Name: **Younkyung Kim**

Job Title: **Airfreight Manager**

Address: **kimy@iata.org**

By: _____

(Signature)

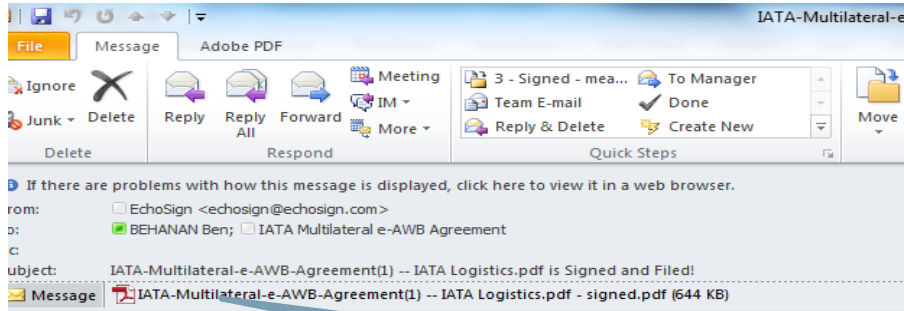
Name:

Job Title:

Address: (Note: 2nd signatory is at Freight Forwarder's option)

English: US

After IATA signature, the final Agreement is sent to all parties.



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Send. Sign. Done

IATA-Multilateral-e-AWB-Agreement(1) -- IATA Logistics.pdf is Signed and Filed!

To: Ben Behanan

Attached is a final copy of **IATA-Multilateral-e-AWB-Agreement(1) -- IATA Logistics.pdf**.

Copies have been automatically sent to all parties to the agreement.

You can view [the document](#) in your EchoSign account.

[Click here](#) to send out another document through EchoSign.

Why use EchoSign:

Exchange, Sign, and File Any Document. In Seconds!
Set-up Reminders. Instantly Share Copies with Others.
See All of Your Documents, Anytime, Anywhere.

If you wish to sign this document manually on paper, please contact IATA Cargo at cargo@iata.org.


To ensure that you continue receiving our emails, please add echosign@echosign.com to your address book or safe list.

All signatories receive the Final signed PDF Agreement by e-mail

The Final signed Agreement includes all e-signatures

The Final signed Agreement also includes on each page, the name of the signatories, date and time of signature


IATA Signatory
Director General of IATA (or his authorized representative) acting as agent for the Carriers referred to in the preamble hereto.

By:  (Signature)

Name: Guillaume Drucy/ Head, Cargo e-Business Management

Place: Geneva, Switzerland
Date: Aug 4, 2015

Freight Forwarder Signatory
Freight Forwarder: IATA Logistics
(Name of company)
IATA Cargo Agent Code (if applicable):

By:  (Signature) By: _____ (Signature)


Name: BEN BEHANAN Name:
Job Title: Operations Manager Job Title:
Address: behananb@iata.org Address: (Note: 2nd signatory is at Freight Forwarder's option)

IATA MULTILATERAL E-AWB AGREEMENT 10 MARCH 2013 Page 12 of 15

Ben Behanan E-signed 2015-08-04 02:37PM GMT+2 behananb@iata.org IATA Manager	IATA Cargo E-signed 2015-08-04 02:53PM GMT+2 mea@iata.org
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Document Integrity Verified  Cloud Transaction Number: XGTJKYHNRB

The e-signature
audit trail is
documented in the
last page of the
PDF document



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Adobe Document Cloud Document August 04, 2015

History

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Signature Date: August 04, 2015 - 2:53 PM GMT+2 - Time Source: server - IP address: 213.193.116.70
- Signed document emailed to Ben Behanan (behananb@iata.org) and IATA Cargo (mea@iata.org)
August 04, 2015 - 2:53 PM GMT+2

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4. Optional: Paper process

Paper Process

To print and sign the agreement on paper, use the following steps:

1. Submit the Online Request Form for paper agreement:
https://www.formstack.com/forms/iata-multilateral_paper
2. Receive the agreement (PDF) by e-mail from IATA
3. Print and sign the agreement
4. Scan and send the agreement to IATA, as per instructions provided in the e-mail

to represent, lead and serve the airline industry

Questions?

Contact: e-freight@iata.org

