

## The CFM / IATA Settlement Agreement concerning CFM's MRO policies and activities of July 2018.

### Overview of the Conduct Policies and the role of the Trustee appointed by CFM and IATA

Thomas Hoehn CFM/IATA Trustee 19 September 2019



The July 2018 Agreement between CFM and IATA comprises a number of Conduct Policies (CP) and Implementation Measures (IM) related to several technical and commercial support processes with the purpose to drive improved transparency and consistency.

		<b>Conduct Policies</b>	Implementing Measures
Licensing		7-8	37-43
Warranties		9-13	44-47
Servicing		14-21	48-52
Technical Support		22-25	53-56
Engine Shop Manual		26-31	62-64
Exclusive Agreements		32-36	65-67

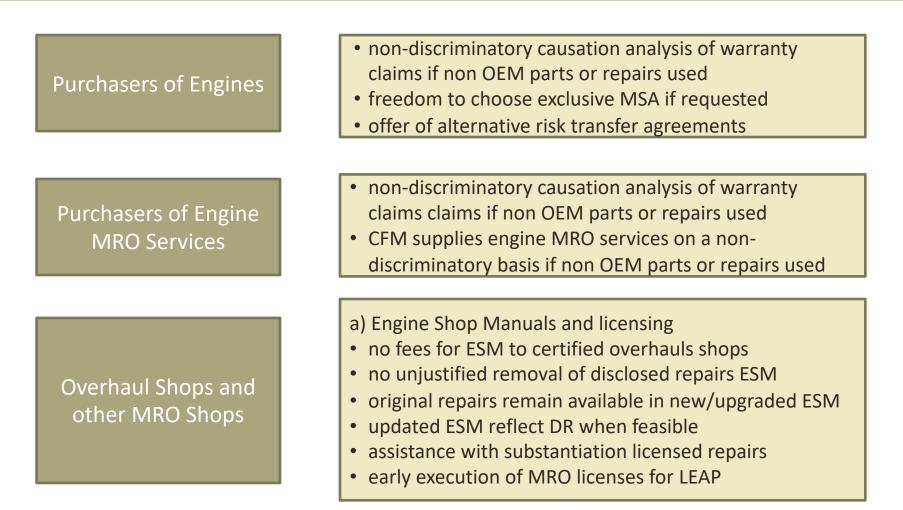
The IM also include enforcement measures such as dispute resolution (Section X, clauses 72-84), CFM Liaison Officer (Section XI, 85), Trustee provisions (Section XII, 86-92) and Damages (Section XIII, 93-98).

The CPs and IMs & Guidances + FAQ can be found at: <u>www.cfmaeroengines.com/services</u>

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#### Impact of CFM/IATA settlement agreement (IATA Guide to Key Principles, July 2019)

STRATEGY & ECONOMICS



https://www.iata.org/whatwedo/workgroups/Documents/Legal/iata-cfm-agreement-on-engine-maintenance.pdf

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# Impact of CFM/IATA settlement agreement (continued)



Overhaul Shops and other MRO Shops

b) Parts and repairs

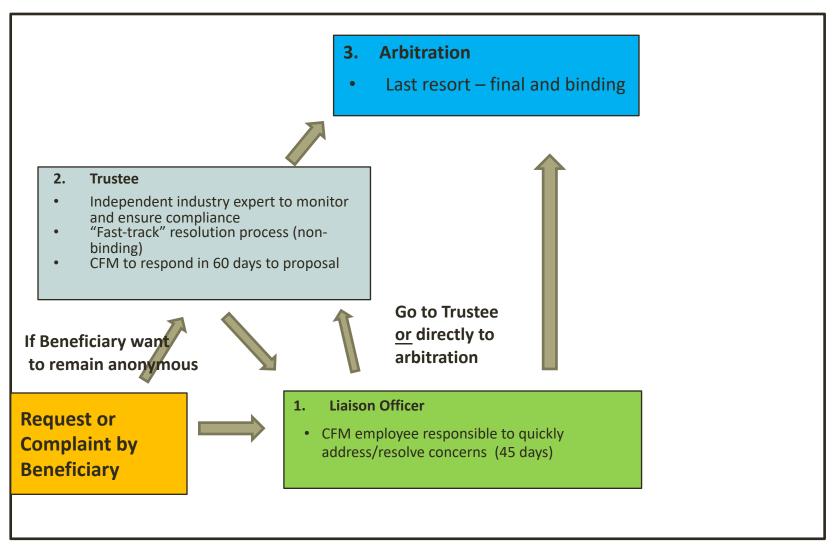
- no qualitative statements CFM re non-OEM parts or repairs
- availability of parts and parts repair services at individual piece parts level
- non-discriminatory causation analysis of warranty claims if non OEM parts or repairs used
- freedom to choose exclusive MSA but CFM can still offer OEM parts only MRO Service

c) technical support and departure records

- technical support provided on a non-discriminatory basis
- DR requests evaluated on a non-discriminatory basis

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#### **Three Tier Dispute Resolution (Section X)**





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