Willis Lease Finance Corporation

LEASING • TRADING • MATERIALS & SERVICES









The pioneer in aviation solutions for over 30 years

Presentation for: IATA 15th Maintenance Cost Conference

Presented by: Willis Lease Finance Corporation

Name: Charles Willis

Title: CEO & Chairman



ConstantAccess™

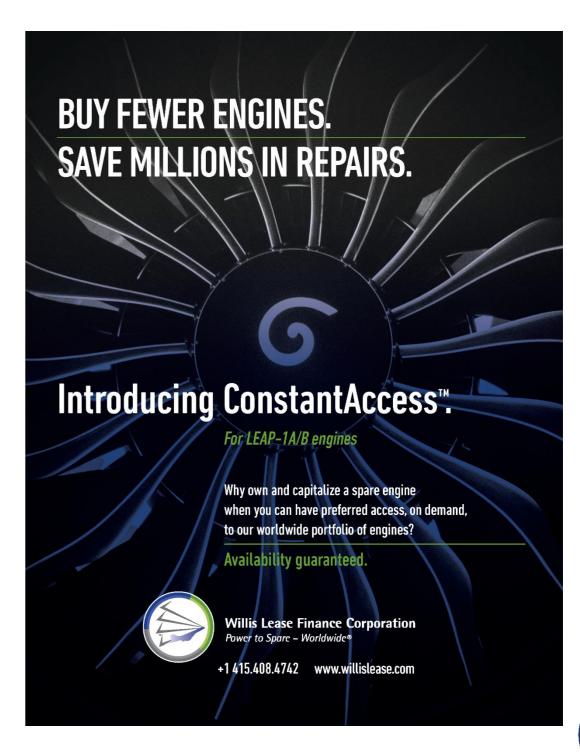
With ConstantAccess™, customers can lease the engines they need, when they need them.

Customers <u>have</u> preferred access, on demand, to our worldwide portfolio of engines with <u>availability guaranteed</u>.

For LEAP-1A/B engines & GEnx (CFM56-5B, 7B & V2500 limited)

4 Levels of ConstantAccess™

- Silver
- Gold
- Platinum
- Standby (GEnx only)





ConstantAccess™ Capability Matrix

	Silver	Gold	Platinum	Standby
LEAP	✓	✓	✓	*
GEnx	✓	*	*	✓
CFM56-5B	✓	*	*	×
CFM56-7B	✓	*	*	×
V2500	✓	*	*	×



- considered on a case-by-case basis



ConstantThrust™

With ConstantThrust™, Willis Lease will cover the cost and risk of engine maintenance by replacing a removed engine with another serviceable engine from our nearly \$2 billion portfolio of assets, saving airline customers the significant time, money and risk associated with engine heavy maintenance.

Benefits of ConstantThrust™

- Reduces engine change costs by 50%
- Eliminates expensive engine shop visits
- Minimizes end-of-lease aircraft return condition costs

Targeted Assets

737NG & A320 fleets

Targeted Transactions

- Sale and leaseback of the whole aircraft
- Sale and leaseback of installed engines only



