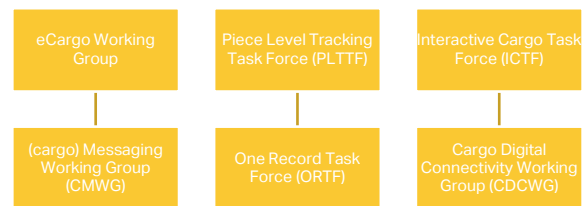
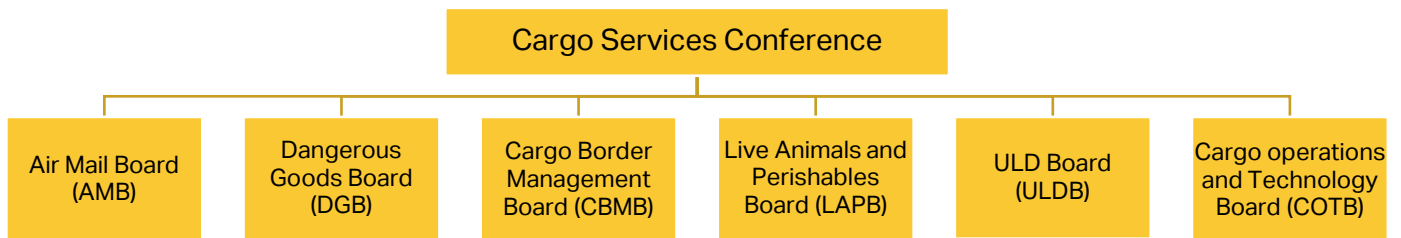


E-Cargo

The Cargo Operations and Technology Strategic Partnerships Area of Involvement is one of the 6 Boards established by Resolution under the Cargo Services Conference and all its subgroups.

Each Board is an airline-only group overseeing the strategy and direction of standards development and implementation within a specific area of cargo services. The Board may also create subgroups to work on specific areas of standards.

The e-Cargo area manages the development standards and guidance related to eAWB and eFreight initiatives providing recommendations to the Cargo Operations and Technology Board.



Designed for

- Supply chain operators
- Cargo IT application providers
- Freight forwarder and Shipper IT application providers
- Device Manufacturer such as cargo trackers
- CCS / Digital Connectivity Providers

To be eligible to become an IATA Strategic Partner in Cargo Operations and Technology, the industry supplier needs to meet the following criteria:

- Be an active IATA Strategic Partner with cargo expertise
- The supplier's product/service is relevant to Cargo Operations and Technology and is in line with IATA standards

- Have already implemented or are in process of implementing IATA standards related to Cargo Operations and Technology successfully

Areas of Activity

- Cargo Messaging Standards: Cargo-IMP, Cargo XML and process flows
- Information on cargo e-business current initiatives: One Record, Interactive Cargo, e-freight, e-AWB, e-customs, e-CSD, ACAS, ACC3

Meetings & Working Groups

E-CARGO WORKING GROUP (eCWG)

CONTACT

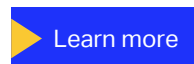
Mr. Ben Behanan
Project Manager e-AWB, CARGO
sauvd@iata.org

The eCWG advises the Cargo Operations and Technology Board (COTB) on delivery of e-AWB, e-freight, and the strategy of e-Cargo moving forward including but not limited to the digitization of documents, e-Freight Message Improvement and industry wide communication.

Exclusive Benefits

- Participate in the above meetings
- Participate in the new standards collaboration tool when actively involved
- Appear in IATA publications such as the IATA e-freight handbook
- Benefit from first selection of sponsorship/exhibition opportunities at IATA World Cargo Symposium and CNS Conference and any e-Cargo event organized by IATA
- Advertise in IATA publications at a discounted rate

- Appear on the list of Strategic Partners on IATA website
- Use the exclusive IATA Strategic Partnerships Logo on corporate materials
- Receive discounts on IATA training courses
- Receive a preferential rate on selected IATA products, services, exhibitions and conferences
- Receive industry notifications on broad spectrum of areas including EDI, Customs, Security, etc.
- Receive a complimentary premium listing in IATA's Cargo link
- Advertise on Cargo website at a discounted rate



Additional Strategic Partnerships' Benefits

Branding

- Recognition as a valuable supporter of IATA and the air transport industry
- Inclusion in the IATA Strategic Partnerships online directory
- Exclusive usage of the IATA Strategic Partnerships logo
- Promotion through the electronic quarterly newsletter, the Partner Brief, viewed by thousands of aviation industry contacts
- Monthly posting of Strategic Partners' press releases on the IATA website

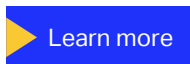
IATA Clearing House Discount

Strategic Partners receive a substantial discount upon joining the **IATA Clearing House**:

The IATA Clearing House (ICH) provides the means to settle all the billed items sent to and from airlines around the world. Used by more than 400 airlines

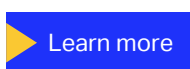


either directly or via special links, the ICH settles around USD 50 billion of interline billings every year. Its efficiency is so great that airline cash and settlement requirements are reduced by around 75%, and risks for all participants are minimized.



Publications

Partners may purchase publications at a preferential rate.



Courses

Strategic Partners may attend, at a reduced fee, IATA training courses.

Strategic Partners may receive 55% discount on the first 2 seats per year to any IATA classroom course (subject to availability).

