



13th MAINTENANCE COST CONFERENCE
SEPTEMBER 13-15
Panama City, Panama 2017



SPEAKER'S BIO

Name: Guillermo BATICON-RAMOS

Company Name: Airbus

Position: Head Of GSE&Tools design & engineering

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Phone Number: 0033632887661



Short Bio:

Born in Spain with a master degree in Engineering from a French Engineering School I have been working for Airbus since 2005. First on test means for Military aircrafts for 6 years in Madrid, then in Customer Support for Airbus commercial aircrafts in Toulouse, in the field of Maintenance and Engineering and more specifically as responsible of ground support equipment engineering innovation and new products development.



13th MAINTENANCE COST CONFERENCE
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SPEAKER'S BIO

Name: Jonathan BERGER

Company Name: Alton Aviation Consultancy

Position: Managing Director

Email: jonathan.berger@altonaviation.com

Phone Number: +1 (212) 301-0573



Short Bio:

Jonathan Berger brings more than 26 years of MRO industry experience to his client engagements. Jonathan leads Alton Aviation Consultancy's Global Aerospace & MRO practice, specializing in strategic planning, market analysis, operational improvement, and commercial M&A due diligence. Prior to joining Alton, Jonathan was a vice president at SH&E and ICF, where he was responsible for leading the global airline engineering and maintenance advisory practice. He began his career at Delta Air Lines, where he held numerous leadership roles in airline operations, quality assurance, supply chain management and technology. During his final assignment with Delta TechOps, Mr. Berger was based in Paris, France responsible for developing and executing an MRO sales & marketing strategy for the Europe, Africa and Middle East (EMEA) region. Jonathan received his BS in Industrial Management from the Georgia Institute of Technology.



13th MAINTENANCE COST CONFERENCE
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SPEAKER'S BIO

Name: Silvan Brandt

Company Name: MTU Maintenance

Position: Director Sales The Americas

Email: Silvan.brandt@mtu.de

Phone Number: +49 511 7806-9004



Short Bio:

Silvan Brandt is Director Sales the Americas at MTU Maintenance and has significant understanding of the engine MRO market. He joined MTU Maintenance in 2010 and has been responsible for sales activities in the Americas since 2012. Before this, he held various positions at Daimler AG. Silvan has a degree in economics and an MBA and has amassed considerable experience in the implementation of IT projects throughout his career so far.



13th MAINTENANCE COST CONFERENCE
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SPEAKER'S BIO

First Name: Geraldine CROS

Company Name: IATA

Position: Manager, Operational Cost Management

Email: crosg@iata.org

Phone Number: +1 (438) 994-4216

Short Bio:

Geraldine has been with IATA for eight and a half years. She is the Operational Cost Manager of IATA's Flight Operations Department. She is currently working for the Operational Efficiency & Cost Management program, and, among other things, is responsible for MCTF data collection and annual benchmark report.

Geraldine has worked with Airbus in Toulouse, France as a member of the Customer Services group with the primary function to develop, introduce and maintain the ETOPS Activity Report for the Airbus worldwide fleet. She developed a unique access database and designed the ETOPS Activity Report website.

Before joining IATA, Geraldine worked for media and communication agencies in Paris, France. Some of her clients include Unilever and Ferrero.

Geraldine holds a BS in Business, and has completed post grad studies in Marketing and IT.





13th MAINTENANCE COST CONFERENCE
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SPEAKER'S BIO

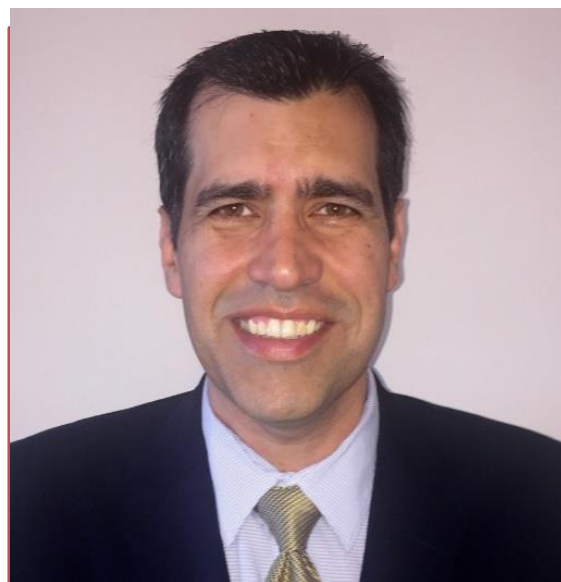
Name: Juan Dames

Company Name: Copa Airlines

Position: Director of Engineering and Planning

Email: jdames@copaair.com

Phone Number: (507) 238-1826



Short Bio:

Mr. Juan Dames is Director of Engineering and Planning at Copa Airlines. He joined Copa in March 2006.

He is responsible for maintenance programs, fleet reliability, aircraft modification projects, technical liaison with OEM's, engineering support, and maintenance planning. Prior to joining Copa he worked for 10 years at Global Shipping Agencies in Panama, and served as General Manager.

He holds a Bachelor of Science degree in Aerospace Engineering and a Master of Science in Engineering degree, both from University of Florida, and a Master of Business Administration degree from ULACIT in Panama.



13th MAINTENANCE COST CONFERENCE
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SPEAKER'S BIO

Name: Alex DE GUNTEN

Company Name: HEICO Aerospace

Position: Business Development Officer

Email: adegunten@Heico.com

Phone Number: + 1 9547447578



Short Bio:

Alex de Gunten is the Business Development Officer for HEICO Aerospace Corporation and Advisor to the Executive Board of the Latin American and Caribbean Air Transport Association (ALTA). HEICO Aerospace is focused on PMAs, OEM and DER Repair, Defense, and Distribution products and services. Previously he served as Executive Director of ALTA, VP International of LanChile as well as holding different leadership roles at Canadian Airlines International.

Alex is the 2014 recipient of Air Transport World's Decade of Excellence Award, 2013 recipient of ALTA's Federico Bloch Award, co-recipient of the Flight Safety Foundation-Boeing's 2012 Aviation Safety Lifetime Achievement Award and 2012 recipient of the Greater Miami Aviation Association's Juan Trippe Award. Alex is also a member of the prestigious Airline Business Airline Strategy Awards judging panel and a frequent speaker at commercial aviation events.



13th MAINTENANCE COST CONFERENCE
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SPEAKER'S BIO

Name: Nick FENDALL

Company Name: Airbus

Position: GSE & Tools Business Development Manager

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Short Bio:

I have been working for Airbus for 15 years, 9 of which have been in the Ground Support Equipment and Tools department. Initially starting as a Lead GSE Design Engineer in Airbus UK Customer Services I am now a Business Development Manager based in Toulouse. I am responsible for GSE & Tools Engineering Services which include our tailored tools, tool approvals, tools planning and on-site assistance services.



13th MAINTENANCE COST CONFERENCE
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SPEAKER'S BIO

Name: Keith FERNANDES

Company Name: Virgin Australia

Position: Manager, Fleet Engineering

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Phone Number: +61736225727



Short Bio:

With an aviation engineering career commencing in 1983, I have held roles in Aircraft Maintenance, Aircraft Planning, System Engineering, Maintenance Programs, Project Management and Consultancy Services, 17 years of which were in Germany before I moved to Australia in 2006. Joined Virgin Australia Airlines in 2006 and based in Brisbane, I am the Manager Fleet Engineering with core responsibilities of managing the CAMO functions of Technical Services, Maintenance Programs and Reliability Programs for a fleet of 100+ aircraft. I hold a Masters in Aviation Management, Diploma in Aircraft Maintenance Engineering and member of the IATA EMG group since 2012.



13th MAINTENANCE COST CONFERENCE
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Panama City, Panama 2017



SPEAKER'S BIO

Name: Joost GROENENBOOM

Company Name: ICF

Position: Principal

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Phone Number: +31-6-50736001



Short Bio:

Joost Groenenboom, is a principal consultant at ICF's Aviation practice in London and has 20 years of experience in the aviation industry.

Prior to joining ICF in 2017, Joost was an Executive Direct for SGI Aviation, an Amsterdam based consulting firm specializing in lease and asset management. In this role he was responsible for all major technical aviation programs within SGI and advises customers on the various technical aspects of aircraft leases, deliveries and redeliveries. He was also responsible for the Guernsey based aircraft register, which was managed in a public-private partnership between the government of Guernsey and SGI.

Joost started his career in KLM's engine overhaul shop, before moving to Martinair, where he held various roles in maintenance planning, project management and fleet management.



13th MAINTENANCE COST CONFERENCE
SEPTEMBER 13-15
Panama City, Panama 2017



SPEAKER'S BIO

Name: Daniel KANTER

Company Name: IATA

Position: Assistant General Counsel, Chief Counsel Antitrust

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Short Bio:

Daniel is IATA's chief global counsel for antitrust and competition law. In addition to ensuring antitrust compliance for IATA and the aviation industry, Daniel is a frequent speaker at aviation and legal conferences. Recently, Daniel is leading IATA's efforts as a formal complainant in the European Commission's investigation into monopolistic practices in the aircraft MRO market. This is an area of deep concern for our members, and accounts for approximately \$64bn per year. Prior to joining IATA, Daniel practiced as an antitrust attorney at the law firm of White & Case LLP in Washington, DC and Brussels, the U.S. Federal Trade Commission in Washington, DC and the law firm of Gibson Dunn & Crutcher LLP in Brussels.



13th MAINTENANCE COST CONFERENCE
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Panama City, Panama 2017



SPEAKER'S BIO

Name: Dave KINNEY

Company Name: Boeing

Position: Technical Fellow

Email: david.s.kinney@boeing.com

Phone Number:



Short Bio:

David Kinney is a Technical Fellow at Boeing specializing in Integrated Vehicle Health Management and Operational Decision Support. He is a senior product manager and strategist in Boeing Global Services. Dave is a recognized technical expert for development and deployment of software tools that collect and analyze aircraft and maintenance data to improve airline operational efficiency. Previously, Dave was the technical leader and product manager for Boeing's Airplane Health Management product from its introduction through its 50th customer milestone. During his 28-year career in commercial aerospace, he has also designed electrical and electronic systems on jet aircraft and provided in-service technical support to Boeing's airline customers



13th MAINTENANCE COST CONFERENCE
SEPTEMBER 13-15
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SPEAKER'S BIO

Name: Wilson MA

Company Name: Cathay Pacific Airway

Position: Engineering Financial Controller

Email: Wilson_w_ma@cathaypacific.com

Phone Number: 852-6026-6090



Short Bio:

Professional Management Accountant specialized in Strategic Management and Cost Management for Operation.

Expert in utilizing Benchmarking, Activity Base Cost Model and KPI to drive business performance.



13th MAINTENANCE COST CONFERENCE
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SPEAKER'S BIO

First Name: Chris

Last Name: Markou

Company Name: IATA

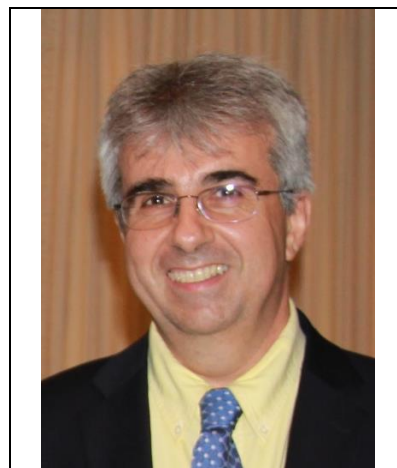
Position: Head of Operational Cost Management

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Phone Number: +15148740202 Ext. 3527

Short Bio:

Chris Markou is Head, Operational Cost Management for IATA's Operations department. Chris has been working on Airline Operations Cost Management and Efficiency Improvement. He has worked on several initiatives to optimize airline operational costs using industry best practices and benchmarks on Airline and especially Maintenance Costs trends. Part of his focus is the "Paperless Aircraft Operations" initiative leading to simplifying the business through worldwide acceptance of electronic documentation and records. Chris is the Secretary to several groups on airline cost benchmarking and aircraft leasing. Before IATA, Chris worked at Delta TechOps. He held various positions in TechOps' Strategy leading to General Manager for Technical Sales - Marketing. Chris holds a Ph.D. in Aerospace Engineering from Georgia Tech and an Executive MBA from Emory University.





13th MAINTENANCE COST CONFERENCE
SEPTEMBER 13-15
Panama City, Panama 2017



SPEAKER'S BIO

Name: Dawen NOZYDRYN-PLOTNICKI

Company Name: Boeing

Position: Business Consulting & Advanced Analytics

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Phone Number:



Short Bio:

Dawen is the Analytics Practice Leader of the Boeing Business Consulting team. She also leads Boeing's Advanced Analytics team based in Vancouver, Canada, working with airlines and government customers.

She draws from a team of strong data scientists and analytics professionals to tackle some of the industry's tough problems in maintenance and operations by applying analytical methods in partnership with industry subject matter experts.

She and her team have worked on projects utilizing techniques in data mining, statistical analysis, machine learning, discrete event simulation, mathematical optimization and data visualization.

She brings perspectives to the aviation field from other industries, such as manufacturing and supply chain, healthcare, retail and wholesale, financial services and heavy equipment auctioning.



13th MAINTENANCE COST CONFERENCE
SEPTEMBER 13-15
Panama City, Panama 2017



SPEAKER'S BIO

Name: Kevin PATEL

Company Name: Uptake

Position: Director

Email: kevin.patel@uptake.com

Phone Number: 812-486-6052



Short Bio:

Kevin is a Director in Uptake's Aviation vertical focusing on creating products and solutions that makes industry more productive, secure, safe and reliable.

Prior to Uptake he founded Inteco which focused on provided analytics services to a variety of industries including financial services, transportation and healthcare.

He received a Bachelor's and Master's degrees in Electrical Engineering from Rose-Hulman Institute of Technology and a MBA from University of Chicago. He currently resides in Chicago and is active in its technology scene.



13th MAINTENANCE COST CONFERENCE
SEPTEMBER 13-15
Panama City, Panama 2017



SPEAKER'S BIO

Name: Hannes PFERDEKAEMPER

Company Name: Eurowings

Position: Head of Technical Strategy & Reporting,
Chairman of the MCTF

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Phone Number: +49 151 5894 4794



Short Bio:

Hannes Pferdekaemper started working for Germanwings in June 2007 during his studies of business administration at the University of Cologne.

After finishing his studies (Diploma thesis: "make or buy decision in Aircraft Maintenance Material logistics"), he started his career as a reliability Engineer in Germanwings' Maintenance Department. In March 2011 he switched position to become Head of Maintenance Planning & Records. It was in this year, when he started participating in IATA Maintenance Cost Task Force.

In September 2013 he was appointed to be Co-Chairman of the MCTF. In December 2013 he changed position at Germanwings Maintenance Department and became Head of Strategy and Reporting. Since January 2015 he is Chairman of the MCTF.



13th MAINTENANCE COST CONFERENCE
SEPTEMBER 13-15
Panama City, Panama 2017



SPEAKER'S BIO

First Name: Adam

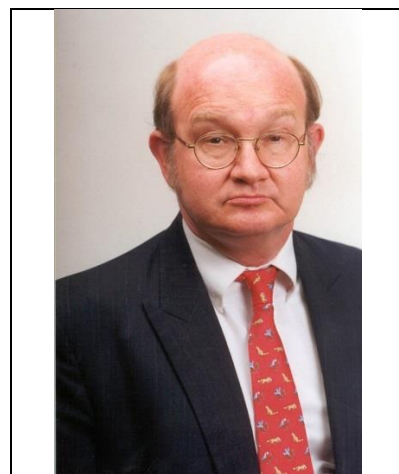
Last Name: Pilarski

Company Name: AVITAS

Position: Senior Vice President

Email: adam.pilarski@avitas.com

Phone Number: +1 (703) 626-9596



Short Bio:

Dr. Pilarski joined AVITAS in 1997 after seventeen years as an economist with Douglas Aircraft Company to oversee AVITAS's valuation and consulting services. He is also responsible for supporting customers with studies including traffic forecasts, economic forecasts, statistical analyses, strategic planning and airline industry issues. His last position at Douglas Aircraft Company was Chief Economist and Director of Strategic Planning. Prior to joining Douglas, Dr. Pilarski worked as Assistant Professor of Economics and Statistics at California State University, Los Angeles. Dr. Pilarski is a prolific writer and has written over 100 articles in professional and academic publications. Dr. Pilarski holds a BA in Economics and an MA in Development from Tel Aviv University, Israel, and a Ph.D. in Economics from the University of Illinois at Urbana.



13th MAINTENANCE COST CONFERENCE
SEPTEMBER 13-15
Panama City, Panama 2017



SPEAKER'S BIO

Name: Swaran SIDHU

Company Name: easyJet

Position: Head of Fleet Technical Management

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Phone Number: +447985891022



Short Bio:

Swaran was born in Malaysia, he completed his secondary education there and then entered into an aviation career spanning over 30 years during which time he also gained his Part 66 B1 License and a MBA qualification.

Swaran progressed from an aircraft mechanic through to a Licensed Engineer, Supervisor, Maintenance Manager and then Technical Director.

He worked for a number of airlines namely bmi, Maersk Air, Qatar Airways Amiri (VIP Flights), bmibaby and is currently with easyJet as Head of Fleet Technical Management. The last 19 years of Swaran's career have been spent in senior management positions.



13th MAINTENANCE COST CONFERENCE
SEPTEMBER 13-15
Panama City, Panama 2017



SPEAKER'S BIO

Name: Jan Váňa

Company Name: WheelTug plc

Position: Director

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Phone Number: +420 724 276 506



Short Bio:

Jan is the owner of Consultjan Ltd and the Director of WheelTug for 7 years, where he is currently responsible for business development and establishing industry partnerships. WheelTug reduces fuel use, expenses, and emissions, while allowing aircraft to operate in a safer and quieter manner

Jan has worked as a commercial director at ABS Jets, with the primary responsibility for all commercial activities, including sales and marketing of business charters, travel management, turn-key aircraft management and aircraft maintenance.

Prior to joining ABS Jets, he worked as an executive director for Czech Airline, served as the Vice-President of defense of Czech Republic, was the representative at the NATO headquarter in Belgium and started his career as a pilot in the Czechoslovak Air Force.



13th MAINTENANCE COST CONFERENCE
SEPTEMBER 13-15
Panama City, Panama 2017



SPEAKER'S BIO

Name: Ahmad R. ZAMANY

Company Name: Copa Airlines

Position: Vice President, Technical Operations

Email: slmejia@copaair.com (Secretary)

Phone Number: + (507) 238-1816 (Secretary)



Short Bio:

Ahmad Zamany joined Copa Airlines in August of 2010 as Vice President of Technical Operations, ultimately responsible for the Maintenance, Engineering and Technical Purchasing of the Company.

Mr. Zamany started his aviation career with Pan Am and has held several key roles with other carriers. He was previously with Atlas Air & Polar Air Cargo as Vice President of Technical Operations, and Gemini Air Cargo as Senior Vice President and Chief Operating Officer.

Mr. Zamany graduated from Parks College of Saint Louis University with a bachelor's degree in Aeronautics concentrated in Aircraft Maintenance Engineering in 1985.

Mr. Zamany is married and has two children.



13th MAINTENANCE COST CONFERENCE
SEPTEMBER 13-15
Panama City, Panama 2017



SPEAKER'S BIO

Name: Roman LOPATKO

Company Name: Honeywell Aerospace

Position: Sr. Director, Connected Aircraft Business

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Phone Number: 480-824-5050



Short Bio:

Roman is responsible for the strategy and execution of the Connected Aircraft business plan, which includes data analytics services, connectivity services and hardware, and maintenance and operations services for Commercial and Defense customers. Roman joined Honeywell in 2014 as Strategic Marketing Director for Air Transport & Regional business.

Prior to Honeywell, Roman held various roles in business development, strategy and consulting with Taleris, Sabre Airline Solutions and IBM.

Roman has an MBA from Arizona State University



13th MAINTENANCE COST CONFERENCE
SEPTEMBER 13-15
Panama City, Panama 2017



SPEAKER'S BIO

Name: Rafael SAMUDIO

Company Name: Copa Airlines

Position: Director, Technical Purchasing

Email: rfsamudio@copaair.com

Phone Number: 507-64951221



Short Bio:

Rafael Samudio is a long time employee of Copa Airlines, since May of 1989 where he has held different positions in the Technical Operation Vice Presidency. Mr. Samudio holds B.S in Electromechanical Engineering and a M.B.A in Finance. He also was awarded with a Diploma in Executive Leadership by Cornell University. He has been responsible for several departments as Reliability Chief, Aircraft Maintenance Planning Manager, and Director of Engineering, prior to assuming his current position, where he is responsible for the departments of Supply Change Management, Aircraft Spares Inventory, Technical Contract and Components Repairs.