

IATA MRO SMARTHUB

AVAILABLE MODULES AND

THE FAIR MARKET VALUE



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Geneva

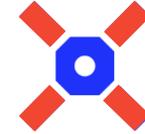


MRO SmartHub



Evaluator

- Part and package evaluation
- Neutral company benchmark



Connector

- Next level material trading
- Virtual warehouse



Auctioneer

- Sales & sourcing auctions
- Highly customizable



Consignment

- Easy project handling
- Seamless integration



MCTG data hub

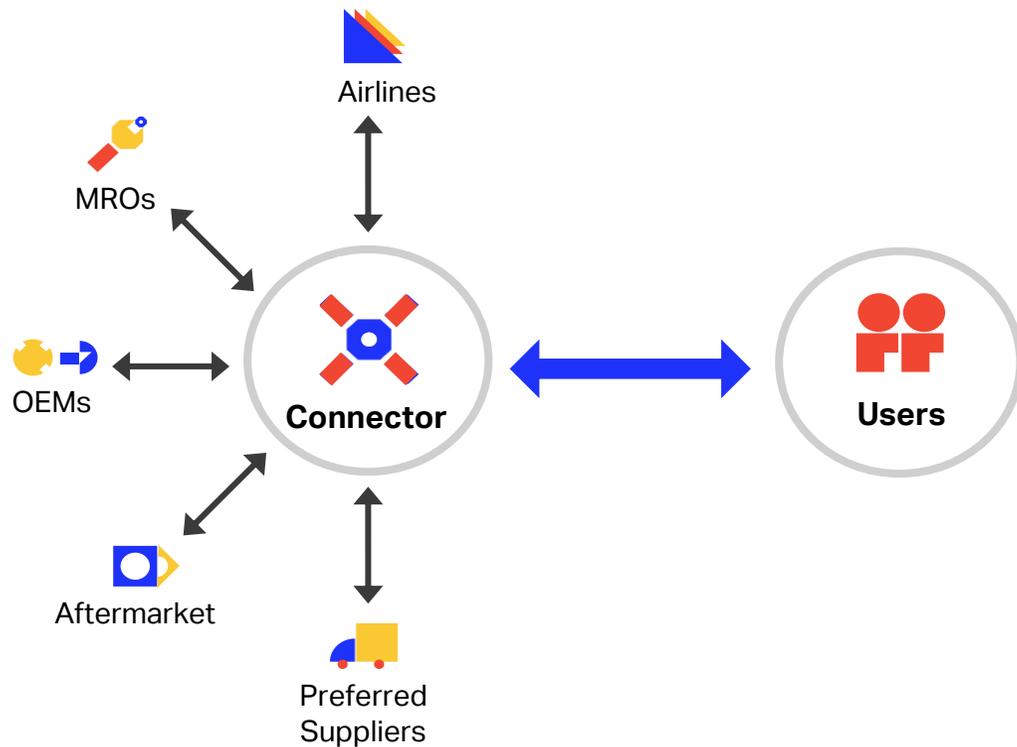
- Efficient and simple data collection



SmartDocs

- Digital handling a/c documentation

Connector



Next level trading

- Make material available to specific partners via trading channels
- Full control over prices with pricing rules
- Virtual extension of your warehouse
- Seamless integration with your ERP
- Fully integrated with Evaluator

Facts and numbers - Connector



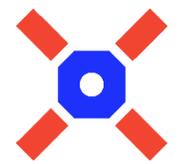
**~ 320,000
units listed**



**\$250 M
unit value**



**300+
companies
available for
trading**



Connector

Listings per material type

- ~ 50% components & rotables
- ~ 25% consumables & expendables

Listings per part condition

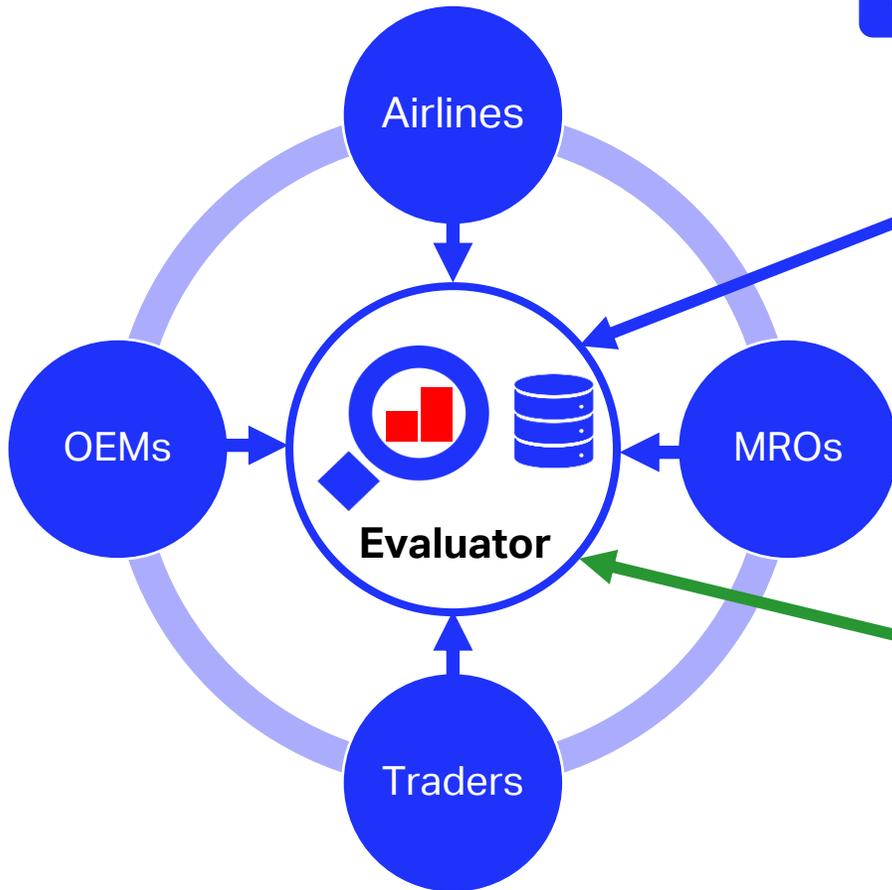
- ~ 60% surplus parts
- ~ 40% new parts





Evaluator

Unique and secure database



Unique and secure

Anonymized customer data

- Purchase & sales orders
- Repair orders
- Generic material information



Safe data
harbor

Platform data

- Transaction data
- Algorithmically applicable data points

Market data

- Price lists
- Prices for MRO services

Public data

- Interoperabilities
- Modifications
- Aircraft lifecycles

Facts and numbers - Evaluator



8 M+
applicable
datapoints
for FMV
calculation



~1 M
unique parts
with FMV



**30% of the
USM market
covered**



Evaluator

Depth of data

- History from January 2018 onwards
- 15+ companies contribute data

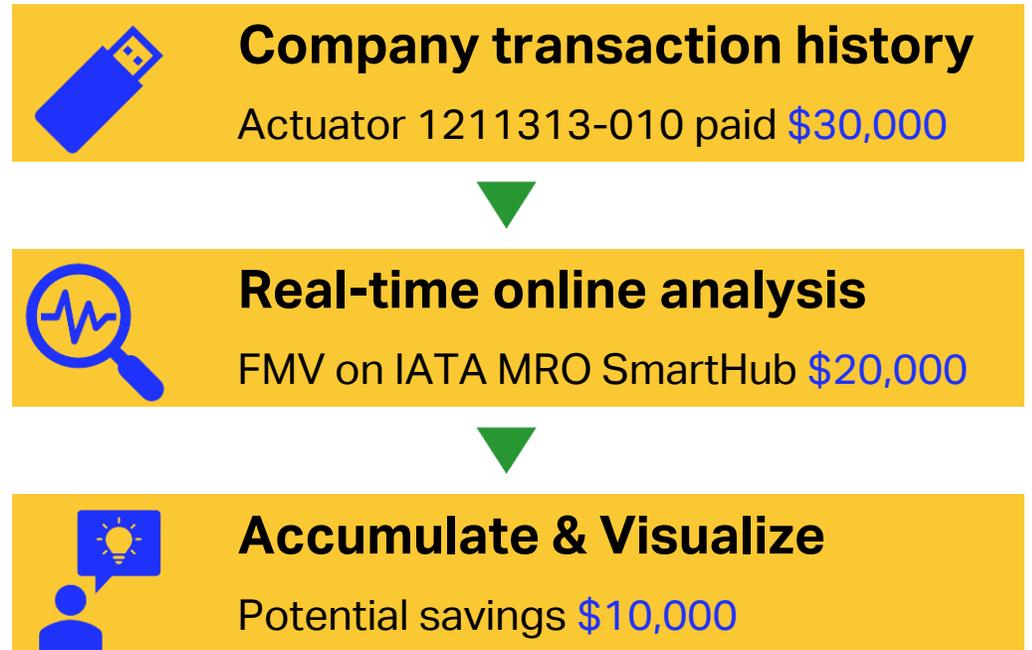
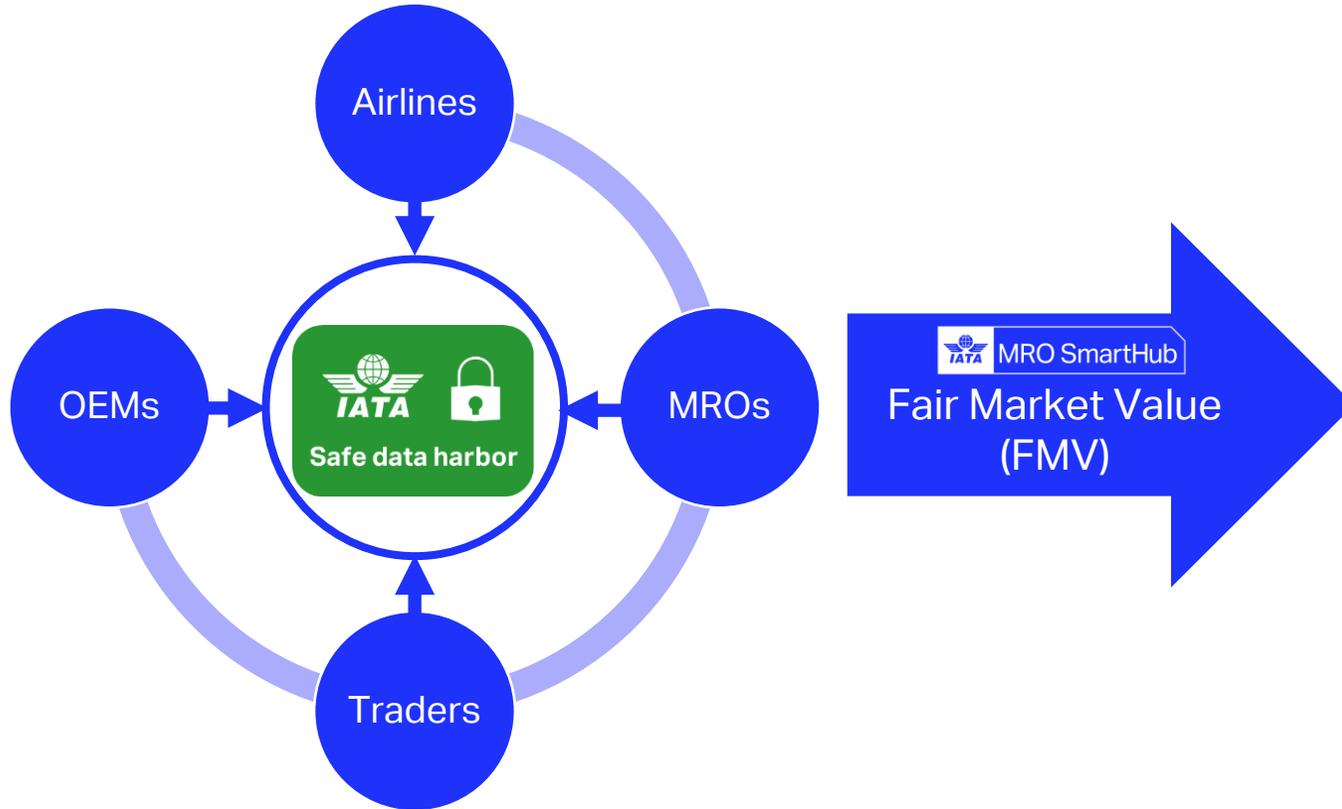
Fleet coverage

- 50+ aircraft types
- 50+ engine & APU types



Knowledge about industry data can save money

Anonymized customer data



IATA MRO SmartHub quantifies their customers' savings potentials

Auctioneer



- Fully individualized auction setup
- Complimentary marketing campaign
- Integrated analytics from Evaluator

Consignment



- Easily manage multiple projects
- Continuously track progress
- Integrated analytics from Evaluator



AMETEK® MRO **EFW**
A company of ST Engineering and Airbus

IATA MRO SmartHub
Auction News
AMETEK & EFW parts auctions

05 Oct 2022 - 12 Oct 2022

Register and bid for free: www.mrosmarthub.iata.org/registration



CONNECTOR
AIRLINE CAMPAIGN
2022



MRO SmartHub

Free access to Connector for all
airlines until the end of March 2023

Visit the campaign page: www.iata.org/mro-smarthub



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