

INTELLIGENT LIFE-SAVING AIR CORRIDORS

FROM 747F TO VIAL AND BACK



Brussels, Belgium
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Introduction

The Journey

From 747F to vial and back

747F Cargo Operations

Operational efficiency, capacity optimization, route planning

Clinical Trial Company

Regulatory compliance, temperature control, documentation

Airline GSA

Market intelligence, customer needs, strategic partnerships



TRENDS REMAIN

- **Global Health Disruptions:** Pandemic responses, supply chain vulnerabilities, humanitarian crisis
- **Regulatory Complexity:** country-specific requirements, uneven global coverage
- **Temperature Integrity:** Cold chain maintenance across multiple touchpoints
- **Capacity Constraints:** Limited qualified carriers and handling facilities
- **Sustainability Pressure:** Carbon footprint reduction while maintaining service



AIRLINE VS. SHIPPER PERSPECTIVE



From 747F to vial



DIFFERENCES








- Information availability
- Data flow
- Level of control
- Chain/change of custody

SIMILARITIES

- Ultimate purpose- PATIENT
- Uninterrupted cold chain
- Personalized strategies
- Sustainability programs

INTELLIGENT PHARMA CORRIDORS

What is Required?

-  Dynamic Routing (adaptive corridor management, based on historical data and market intelligence)
-  Access to capacity and thermal solutions
-  Proactive and predictive 24/7 Control Tower
-  Access to data Real-Time Monitoring (IoT sensors & blockchain tracking)
-  System co-integration
-  Digital Twin Corridor Management (virtual network-real time analytics-instant optimization)
-  Predictive analysis (AI driven demand forecasting and route optimization)

BALANCING OPERATIONAL EXCELLENCE

EFFICIENCY OPTIMIZATION

- Hub-and-spoke vs. direct routing analysis
- Load factor optimization for pharma cargo
- Integrated ground handling processes
- Automated documentation workflows

CAPACITY MANAGEMENT

- Dedicated pharma allocations/positions
- Priority booking systems
- Backup capacity agreements

SUSTAINABILITY INTEGRATION

- SAF utilization strategies
- Carbon-neutral packaging
- Efficient routing algorithms
- Renewable energy facilities

REGULATORY COMPLIANCE

- GDP-compliant facilities network
- Automated temperature logging
- Digital chain of custody
- Regulatory change management

What Is Happening Now?

Transitioning from the traditional
CARRIER / HANDLER / FORWARDER
model to offering intelligent and integrated services
along with multifaceted solutions.

There are many **"WHAT IFS"**
in forecasts and development scenarios, and the
absence of clear cyclical trends presents numerous
challenges.



Healthc'Air

Building a modular pharma eco-system together with airlines

Healthc'Air is an independent pharma air logistics solution designed to **empower airlines** in navigating complex world of pharmaceutical transport. And **bridging the gap** between ambition and operational excellence in a rapidly evolving healthcare logistics landscape.

Our solution

Healthc'**Air** supports airlines to launch, scale, and lead in pharma air logistics- no matter starting point



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THANK YOU

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