

# Temperature Control and Sustainable Cold Chain Innovation

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Our Purpose

We enable global access of pharmaceuticals

Our Vision

To be the trusted partner for every stage of pharma life cycle and for all pharma segments

R&D and Pre-clinical Trials

Clinical Trials

Unfinished Products

Commercial Distribution



## 40 years transporting lifesaving pharmaceuticals around the world

#### 1985

Envirotainer is founded in Stockholm, SE

#### 1995

Envirotainer develop the first active temperaturecontrolled container

#### 2004

Envirotainer launch cold-chain management services, including product validations va-Q-tec launches the first advanced passive container

#### 2014

Envirotainer open an R&D production center in Rosersberg, SE

#### 2021

Envirotainer launch the RelEye RLP – the first of the innovative RelEye family – offering an even more reliable shipping solution for pharma

Joined the UN Global Compact

2023-2024

Committed to and approval of our Science-Based Targets and Net Zero roadmap





Envirotainer globally launched RKN e1 – the first container with electric heating and cooling and with EASA certification

#### 2010

Envirotainer globally launched RAP e2 – the first container with electric heating and cooling and with EASA certification

#### 2020

Envirotainer products
play a critical role in the
global distribution of
Covid-19 vaccines

#### 2022

RelEye RAP launched – the second size in the innovative RelEye family

Launch of Control Tower services, giving more insight and control over the product journey

#### 2003

2000

Envirotainer partner

airlines and freight

launch the T-Tech

with leading

forwarders to

va-Q-tec develops the first Parcel

#### 2024

va-Q-tec integrates with Envirotainer allowing us to offer the widest range of temperature-controlled solutions on the market



Commercial Distribution

Covering the needs of the pharmaceutical industry. In all stages of the

Clinical Trials

Unfinished Products

R&D and Pre-clinical Trials

pharma life-cycle RelEye -RAP 4°C-30°C Large E-Tech RAP e2 0°C-25°C RelEye 4°C-30°C Medium Pro of Tainer 2 US, 2 Euro -70°C - +25°C ProofTainer US, Euro, Max, Case RelEye RKN -70°C - +25°C 4°C-30°C OnePal E-Tech RKN e1 Small 0°C-25°C ThermalCoat 2°C-8°C, 15°C-25°C ProofPak Parcel CryoSure LN2 OnePak Lite < -150°C Size  $\mathsf{Temp} \to$ -150°C -70°C -20°C +2 - +8°C +15 - +25°C

## Packaging type and mode of transport selection

Time sensitivity, temperature sensitivity and product value are the primary drivers

Usually, product value increases according to its time and temperature sensitivity

## Envirotainer market segment

'Strict' 2-8°c 'Strict' CRT (15-25°c)

Sea Freight

sensitivity

**Temperature** 

Strict CRT (15-25°c)

Strict 2-8°c

- Air Freight
- Active or advanced
   Passive solutions

Higher levels of stability Generally lower value

Sea Freight

Defined temperature ranges but greater stability or tolerance

- Air Freight
- Passive solutions

- Increased time sensitivity defines air as the mode of transport
- Increased temperature sensitivity can be met by air and ocean
- Product stability, value, level of transportation risk and volume utilization define the method of packaging solution





## Six trends shaping patient-centric pharmaceutical logistics in 2025



#### Optimizing cold chain with technology

Al will extend beyond R&D to supply chain management. Organizations will begin using technology, real time tracking and digital services, to minimize risk, reduce costs and boost efficiency.



#### Strengthening supply chain resilience

Ongoing logistical disruptions force companies to diversify logistics strategies and focus on working with partners who are able to quickly adapt in response to changing circumstances or risks in the supply chain.



## Rising mergers, acquisitions, and strategic partnerships

Increased merger activity across Pharmaceutical companies CMOs, CROs, and CDMOs and now Cold chain logistics to accelerate innovation and reduce time-to-market



#### **Elevating sustainability standards**

The call for sustainable practices and regulations in pharmaceutical delivery is louder than ever, which will significantly impact the pharmaceutical industry and place demands on all logistics suppliers.



#### **Expanding into emerging markets**

Despite global tensions and geopolitical conflicts, the industry is increasingly expanding its reach into underserved markets – and this reach will continue to grow



#### Adapting to small-batch shipments

As the demand for smaller, high-value pharmaceutical shipments grows, cold chain logistics needs to become more agile and adaptable to meet these evolving needs.





### What to consider when choosing a sustainable air freight solution

CO<sub>2</sub> footprint of cold chain air freight solutions



#### What to consider when choosing a sustainable air freight solution









Volume efficiency

Weight

Reusability

Reliability

- Transportation stands for the majority of the CO<sub>2</sub> emissions
- Choose the solution that have the most **efficient utilization of the aircraft cargo space**. Flying empty and unused space also emits CO<sub>2</sub>
- Lower weight of the solution per pallet shipped means lower emissions
- Re-usable solutions are part of a circular economy and therefore give a smaller footprint and reduces landfill
- Damaged or lost cargo may lead to more CO<sub>2</sub> emissions from replacement production and shipping



## The Complete RelEye® Family – Our Flagship Family of Products

Recognised by the World Health Organization as the only Advanced Active Container



Available in 3 sizes – designed for any destination, trade lane or conditions with market-leading autonomy

RelEye® RLP 3 Euro or 2 US pallets

#### RelEye® RKN – 1 Euro or 1 US pallet

- Full visibility with Live Monitoring and Control Tower real-time control over your supply chain
- Unparalled cargo load efficiency, lightweight design delivering exceptional Total Landed Cost value
- Optimized for sustainability airfreight loading efficiency, lightweight design and exceptional reliability to prevent pharmaceutical loss



## RelEye® named as Advanced Active in the 2025 World Health Organization Guidelines

The newly released 2025 WHO *Guidelines for the International Packaging and Shipping of Vaccines* have introduced a new "Advanced Active" category for temperature-controlled packaging solutions.



#### Why It Matters:

- The World Health Organization, a globally recognized and unbiased authority, has conducted a thorough evaluation of temperature-controlled solutions for the most sensitive pharmaceuticals and vulnerable patients
- RelEye® has been classified as an Advanced Active container, a new category introduced by WHO to recognize superior performance and capabilities
- WHO recommends that advanced active containers can be used for international shipment of vaccines
- Adopting RelEye® supports regulatory alignment and simplifies procurement for international vaccine shipments



## RelEye® named as Advanced Active in the 2025 World Health Organization Guidelines

WHO's endorsement is a rare, unbiased benchmark in the industry. With RelEye®, you can confidently align with the highest global standards for vaccine quality, safety, and compliance.

#### What Sets RelEye® Apart:

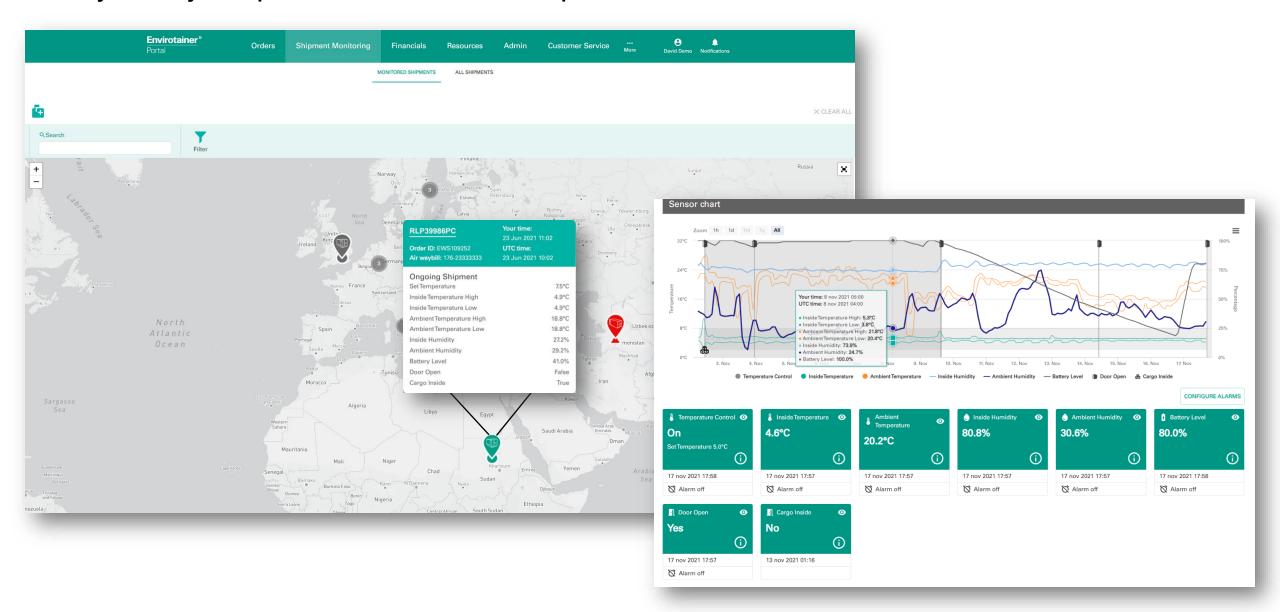
- Up to 170 hours autonomy at 2-8°C
- Real-time monitoring (temperature, battery, humidity, location, door, cargo)
- Plug-in capability for extended protection
- Significant CO<sub>2</sub> reduction vs. passive solutions





### Live Monitoring and Control Tower Service

#### Track your Releye® shipment real time in the customer portal



#### 24/7/365 Control Tower Service

#### Notification is actively triggered for early intervention

- 24/7/365 response to alarms
- Response time (first contact with customer) within 15 min from alarm received (20min with transmission 5 min container)
- Control Tower is activated for all RelEye shipments where contact details are provided

#### Alarm name

Low Battery





Battery drop below 20% charge with cargo loaded inside

Temperature too high







Inside temperature rises above  $7^{\circ}\text{C}$  - for set temp  $5^{\circ}\text{C}$  - (or above  $24^{\circ}\text{C}$  - for set temp  $20^{\circ}\text{C}$ ) with cargo loaded inside, and more than 30 minutes passed since last door opening

Temperature too low







Inside temperature drops below  $3^{\circ}\text{C}$  - for set temp  $5^{\circ}\text{C}$  - (or below  $16^{\circ}\text{C}$  - for set temp  $20^{\circ}\text{C}$ ) with cargo loaded inside

Door open for too long





Door has been left open for more than 30 min with temperature control on

Temperature control turned off





Cargo is loaded inside but temperature control is not on



## Thank you



Clariss Kaya

Strategic Account Manager at Envirotainer



