



**14<sup>th</sup> MAINTENANCE COST CONFERENCE**  
SEPTEMBER 19-21  
**Atlanta - USA 2018**



**SPEAKER'S BIO**

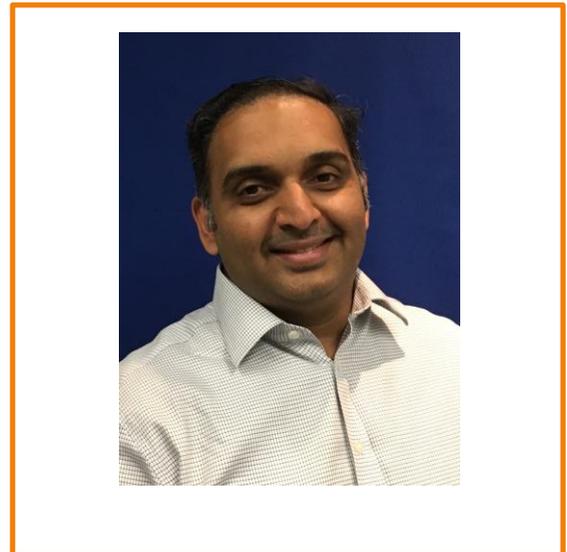
**Name:** Bharathan ARAVAMUDHAN

**Company Name:** Honeywell Aerospace

**Position:** Director, Product Marketing,  
Services & Connectivity

**Email:** [Bharathan.Aravamudhan@Honeywell.com](mailto:Bharathan.Aravamudhan@Honeywell.com)

**Phone Number:** -



**Bio:**

Bharathan leads the Condition Based Maintenance and Integrated Vehicle Health Management Business at Honeywell.

In his current role, Bharathan is responsible for managing the strategy, business plan and profitability for this business. Previously Bharathan has held roles around Product Management, Marketing and Business Development across the Aerospace areas of Operations and Maintenance.

Prior to Honeywell, Bharathan worked with Wipro Technologies to provide Information Technology consulting and application development services to various Oil & Gas companies across areas of Operations and Maintenance.

His experience includes a diverse mix of aerospace, chemical, Oil and gas domains around technology solutions that helps improve Operations and Maintenance efficiencies.

Bharathan has a Bachelor of Technology in Chemical Engineering from Madras University in India and an MBA from the Indian School of Business in Hyderabad, India.



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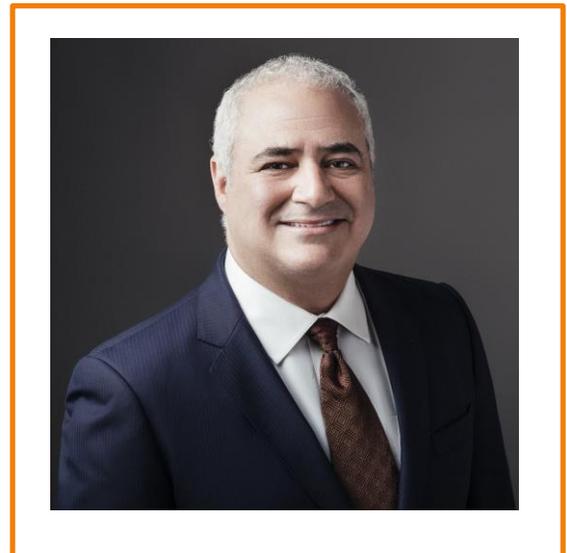
**Name:** Jonathan BERGER

**Company Name:** Alton Aviation Consultancy

**Position:** Managing Director

**Email:** [jonathan.berger@altonaviation.com](mailto:jonathan.berger@altonaviation.com)

**Phone Number:** +1 (212) 301-0573



**Bio:**

Jonathan Berger brings more than 27 years of MRO industry experience to his client engagements.

Jonathan leads Alton Aviation Consultancy's Global Aerospace & MRO practice, specializing in strategic planning, market analysis, operational improvement, and commercial M&A due diligence.

Prior to joining Alton, Jonathan was a vice president at SH&E and ICF, where he was responsible for leading the global airline engineering and maintenance advisory practice.

He began his career at Delta Air Lines, where he held numerous leadership roles in airline operations, quality assurance, supply chain management and technology.

During his final assignment with Delta TechOps, Mr. Berger was based in Paris, France responsible for developing and executing an MRO sales & marketing strategy for the Europe, Africa and Middle East (EMEA) region.



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**SPEAKER'S BIO**

**Name:** Geraldine CROS

**Company Name:** IATA

**Position:** Manager, Operational Cost Management

**Email:** [crosg@iata.org](mailto:crosg@iata.org)

**Phone Number:** +1 (438) 258-3339



**Bio:**

Geraldine has been with IATA for ten years. She is the Operational Cost Manager of IATA's Flight Operations Department. She is currently working for the Operational Efficiency & Cost Management program, and, among other things, is responsible for MCTF data collection and annual benchmark report.

Geraldine has worked with Airbus in Toulouse, France as a member of the Customer Services group with the primary function to develop and maintain the ETOPS Activity Report for the Airbus worldwide fleet. She developed a unique access database and designed the first ETOPS Activity Report website.

Before joining IATA, Geraldine worked for media and communication agencies in Paris, France. Some of her clients include Unilever and Ferrero.

Geraldine holds a BS in Business, and has completed post grad studies in Marketing and IT.



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**SPEAKER'S BIO**

**Name:** Bill DWYER

**Company Name:** GE Aviation

**Position:** General Manager, Services Marketing

**Email:** [Bill.dwyer@ge.com](mailto:Bill.dwyer@ge.com)

**Phone Number:** +1 513-243-0030



**Bio:**

Bill leads the Marketing team for GE Aviation Services, with responsibilities for services strategy, product definition and go-to-market plans for Overhaul, Materials and Repair products.

His team, along with Safran Aero Engines, supports similar functions for CFM Services.

Bill's prior roles include: President of GE Honda, General Manager of Product Planning for Military Systems, and General Manager for the F404 product family.

He also previously served as Master Blackbelt, Sales & Marketing leader for industrial engines based in Jakarta and progressed through roles of increasing responsibility as a Systems Engineer.

Bill has engineering degrees from the University of Wisconsin and Massachusetts Institute of Technology.



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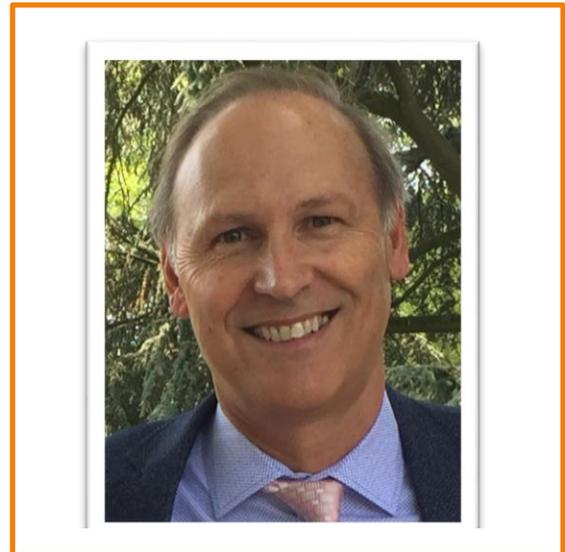
**Name:** Franck Fourmond

**Company Name:** Thales

**Position:** Director, OEM After-Sales,

**Email:** [franck.fourmond@ca.thalesgroup.com](mailto:franck.fourmond@ca.thalesgroup.com)

**Phone Number:** +1 (514) 991 4914



Franck has been with Thales for 13 years. He is Director of After-Sales, in charge of the America's Regional and Business Jet OEM's. His role includes, amongst other thing, management of Thales contractual obligations to OEM and In Service customers, In Service program management, participation to Operators and Maintenance conferences.

Before joining Thales, Franck worked in the IFE industry with France Telecom / British Telecom and Panasonic, in France and in America as Account Manager with the primary function to develop and support airline customers.

Franck holds an Engineering degree in Mechanical Sciences.



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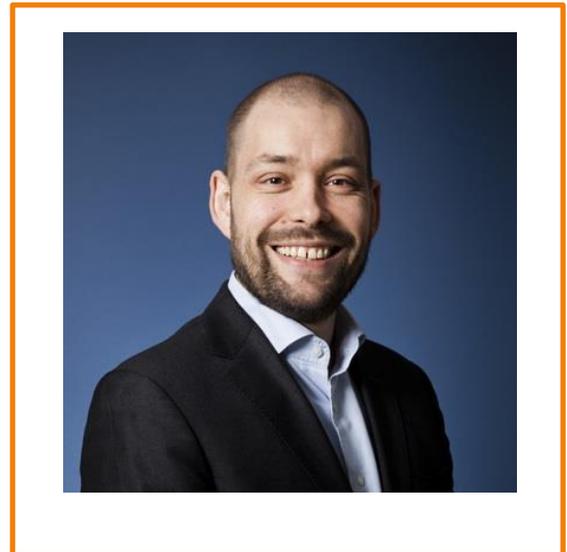
**Name:** Joost GROENENBOOM

**Company Name:** ICF

**Position:** Principal

**Email:** Joost.Groenenboom@icf.com

**Phone Number:** +31-6-50736001



**Bio:**

Joost Groenenboom is a principal consultant at ICF's Aviation practice in London and has over 20 years of experience in the aviation industry.

Prior to joining ICF in 2017, Joost was an Executive Direct for SGI Aviation, an Amsterdam based consulting firm specializing in lease and asset management. In this role he was responsible for all major technical aviation programs within SGI and advises customers on the various technical aspects of aircraft leases, deliveries and redeliveries.

He was also responsible for the Guernsey based aircraft register, which was managed in a public-private partnership between the government of Guernsey and SGI.

Joost started his career in KLM's engine overhaul shop, before moving to Martinair, where he held various roles in maintenance planning, project management and fleet management.



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**SPEAKER'S BIO**

**Name:** - Martyn Haines

**Company Name:** - AJW Group

**Position:** - Technical Director

**Email:** - [martyn.haines@ajw-group.com](mailto:martyn.haines@ajw-group.com)

**Phone Number:** - +44 1403 798010



**Bio:**

Martyn was appointed Technical Director in November 2017 following a two year career at Kenya Airways, where he was Technical Director responsible for the delivery of a cost effective operation for their fleet of circa 40 Boeing 737, 777, 787, Embraer E190 aircraft and associated MRO facilities.

He has over 39 years' experience in the aviation industry, including several senior engineering and technical roles at Virgin Atlantic Airways and British Airways.

In his role at AJW, Martyn has responsibility for all technical standards and best practices across all divisions of the business, focusing on driving performance and continuous improvement of our supply chains in order to understand and deliver solutions to airline MRO challenges.



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**SPEAKER'S BIO**

**Name:** Jean-Vincent HARANT

**Company Name:** AIRBUS

**Position:** H.O. Maintenance Economics and Forecast

**Email:** jean-vincent.harant@airbus.com

**Phone Number:** +33 5 61 93 11 85



**Bio:**

Jean-Vincent has been working in aeronautic for more than 32 years. He joined Airbus in 1987 and he is today the Head Of Maintenance Economics and Forecast in the Fleet Performance department.

In the course of his professional career, Jean-Vincent gained an experience in the field of aircraft maintenance and operation first as a supplier, then during the aircraft design phase and finally in Customer Services.



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**SPEAKER'S BIO**

**Name:** Richard HOUGH

**Company Name:** Engine Lease Finance Corporation

**Position:** Executive Vice President Technical

**Email:** Richard.hough@elfc.com

**Phone Number:** +353 61 363555



**Bio:**

Richard Hough is the Executive VP of Technical for Engine Lease Finance, a position he has held since January 2011. As a member of the Executive Team reporting to the CEO, he has overall responsibility for the technical and IT functions of ELF.

Richard started his career in aviation in 1990 as an apprentice aircraft maintenance technician with Shannon Aerospace.

He joined ELF in April 1997 as Technical Services Manager and was promoted to the position of Vice President Technical in 2000 and Senior Vice President in 2009, with responsibility for day to day operations of the technical department including management of a portfolio of 200+ engines.

In addition to his aeronautical engineering licenses, Richard has a Diploma in Business Studies (Hons) from the National University of Ireland and an MBA in Aviation Management from the University of Limerick.



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**SPEAKER'S BIO**

**Name:** Tiymor KALIMAT

**Company Name:** Jazz Aviation

**Position:** Manager, Aircraft Contract

**Email:** [Tiymor.Kalimat@flyjazz.ca](mailto:Tiymor.Kalimat@flyjazz.ca)

**Phone Number:** +1 (902) 873-5438



**Bio:**

Tiymor holds BSc. In mechanical engineering, and Aerospace MBA from Toulouse Business School.

He started his career with Royal Jordanian airlines in 2001, as a Power Plant Engineer in the technical field, then moved to aircraft commercial customization and entry into service. From 2007 to 2014, Tiymor managed the airline Technical Cost Control, Aircraft Leasing, and Technical Procurement.

Late 2014, Tiymor joined Jazz Aviation as their Manager Aircraft Contract.

Tiymor has chaired IATA's Maintenance Cost Task Force (MCTF) from 2009 to 2014, and until now, he has supported the development of IATA's Aircraft Leasing Advisory Group (ALAG).



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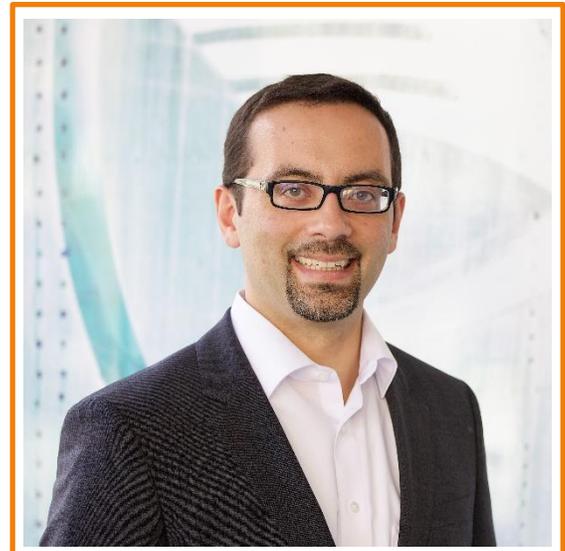
**Name:** Fabrício La Banca

**Company Name:** Lufthansa Technik AG

**Position:** Head of Group Purchasing Surplus

**Email:** Fabrício.La-Banca@lht.dlh.de

**Phone Number:** +49-40-5070-66471



**Bio:**

Married, two kids, Studies: Business Administration and Sociology at the University of Hamburg

Positions at Lufthansa Technik AG:

Head of Group Purchasing Surplus, since April 2017

Head of Rotables Purchasing and Trading, 02/2012 – 03/2017

Head of Supply Chain Management, 03/2007 - 01/2012

Team Manager Strategic Purchasing – General Goods, 03/2001 – 02/2007



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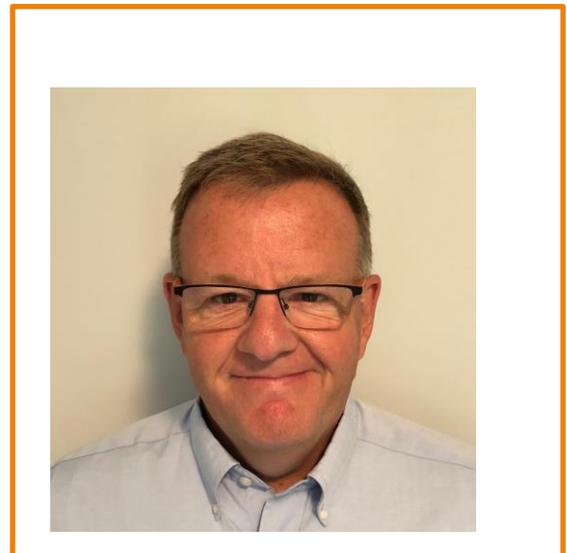
**Name:** Gilles (Gil) Landry

**Company Name:** FLYdocs

**Position:** VP Business Development for the Americas

**Email:** [gilles.landry@flydocs.aero](mailto:gilles.landry@flydocs.aero)

**Phone Number:** +1 613-662-1285



**Bio:**

Gil has over 35 years of experience in Aviation Sales.

In his current role, he is responsible for the sales and services to airlines, lessors and MRO's including product & collaboration strategies for the next generation of services which impact Maintenance & Engineering, Finance, Airworthiness, Aircraft Asset & Records departments.



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**SPEAKER'S BIO**

**Name:** Steven Lloyd

**Company Name:** Virgin Atlantic Airways

**Position:** Warranty Manager

**Email:** [steven.j.lloyd@fly.virgin.com](mailto:steven.j.lloyd@fly.virgin.com)

**Phone Number:** 07816674207



**Bio:**

Steven has spent his whole career in the aviation business.

He has been with Virgin Atlantic for the last 10 years and is currently the Warranty Manager for its fleet of 46 wide bodied aircraft.

His career has encompassed a variety of roles in areas such as Customer Services, Crew Logistics, Business Management and Operational Research, with both airlines and Ground Handling Companies.

Steven is an MBA Graduate from Lancaster University's Management School.



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**SPEAKER'S BIO**

**Name:** Roman LOPATKO

**Company Name:** Honeywell Aerospace

**Position:** Senior Direct, Connected Aircraft

**Email:** Roman.Lopatko@Honeywell.com

**Phone Number:** +1 (480) 249-6617



**Bio:**

Roman is responsible for driving organic growth and developing partnership strategies for Honeywell's Connected Aircraft business.

Roman joined Honeywell in 2014 as Strategic Marketing Director for Air Transport & Regional and later assumed responsibilities for all Commercial Aviation strategy, before joining the newly formed Connected Aircraft team in June 2017.

Prior to Honeywell, Roman led business development in the Americas at Taleris, a GE/Accenture startup focused on launching new analytics-based airline maintenance & operations services.

Roman also spent 12 years with Sabre Airline Solutions in various Strategy, Marketing and Consulting roles; led an airlines consulting practice developing new revenue generating services and business process improvement; worked on CRM and Big Data projects (before Big Data became a "thing"); and managed a global marketing and portfolio management team. He started his career as a product/account manager with IBM.

Roman has an MBA from Arizona State University, and a BS in Economics & Management from Moscow State University of Management.



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**SPEAKER'S BIO**

**Name:** Thomas LÜSCHER

**Company Name:** Swiss International Air Lines

**Position:** Head of Technical Division Development

**Email:** [thomas.luescher@swiss.com](mailto:thomas.luescher@swiss.com)

**Phone Number:** +41 44 564 6246



**Bio:**

Graduated in 1999 from Swiss Federal Institute of Technology in Zurich with a Master of Science in Management, Technology and Economics. Started professional career in telecommunications before joining Swiss International Air Lines in 2006 as a project manager in Corporate Development. In 2011 move to the Technical Division of SWISS as a Project Leader for insourcing of line maintenance, engineering and logistics activities, which were previously outsourced. After successful completion of this project became head of Technical Division Development and now leading a team of 20 people dealing with reporting, projects, continuous improvement and application management serving the whole SWISS Technical Fleet Management.



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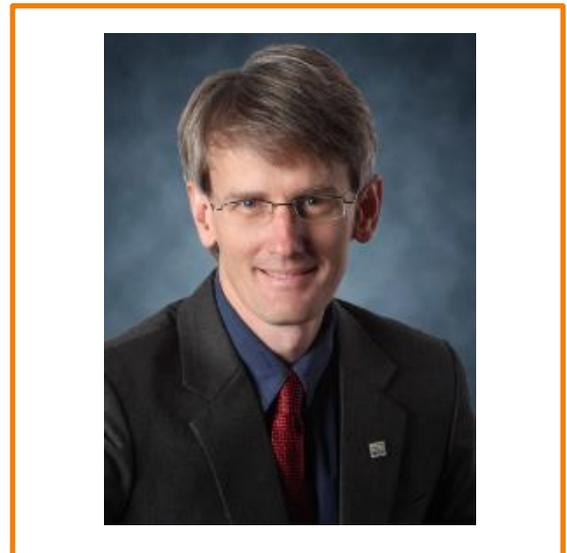
**Name:** Pat MARHAM

**Company Name:** HEICO

**Position:** VP Technical Services

**Email:** pmarkham@heico.com

**Phone Number:** -



**Bio:**

Patrick Markham received his BS in Mechanical Engineering (Aerospace) from Worcester Polytechnic Institute, and his MS in Mechanical Engineering from Purdue University.

Pat worked on PW4090, PW4098 certification programs and F119 development programs while at Pratt & Whitney.

In 1997, Pat joined HEICO to work on the PMA compressor blade certification programs.

Pat is currently VP of Technical Services for HEICO, with technical oversight responsibility for HEICO's PMA activities.



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**SPEAKER'S BIO**

**Name:** Frank Martens

**Company Name:** Lufthansa Technik AG

**Position:** Senior Director Sales & Account Man. Aviatar

**Email:** frank.martens@lht.dlh.de

**Phone Number:** +49 151 589 18764



**Bio:**

Frank Martens is heading the Global Sales, Marketing and Account Management Team of LHT's Aviatar activities.

Prior to this, he was Head of Product Sales Component Services in EMEA and Global Head of Function Product Sales Component Services.

Previously, he was heading the Product Divisions Components and Landing Gears at Ameco in Beijing.

Frank holds a degree in Mechanical Engineering and Business Administration from the Technical University Berlin combined with courses at the University of California at Berkeley.



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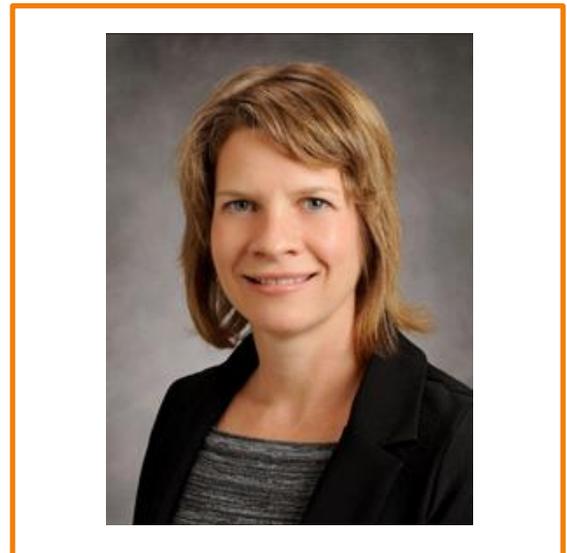
**Name:** - Rebecca Merkel

**Company Name:** - Boeing

**Position:** - Technical Sales Director

**Email:** - [rebecca.merkel@boeing.com](mailto:rebecca.merkel@boeing.com)

**Phone Number:** - 425-717-6270



**Bio:**

Rebecca Merkel began her 18+ year career at Boeing in satellite thermal design, eventually transitioning to 787 hydraulic system design.

She sharpened her understanding of maintenance and airline operations during her time in Customer Support Engineering and while performing temporary field service assignments.

As a Lead Project Engineer on the Professional Services team in the area of Optimized Maintenance Programs, she consulted with airlines around the world to identify opportunities for reducing their maintenance costs and ground time.

Rebecca is now a Technical Sales Director in Boeing Commercial Sales, offering airline and MRO customers' maintenance and engineering solutions that improve efficiency and enhance competitiveness.



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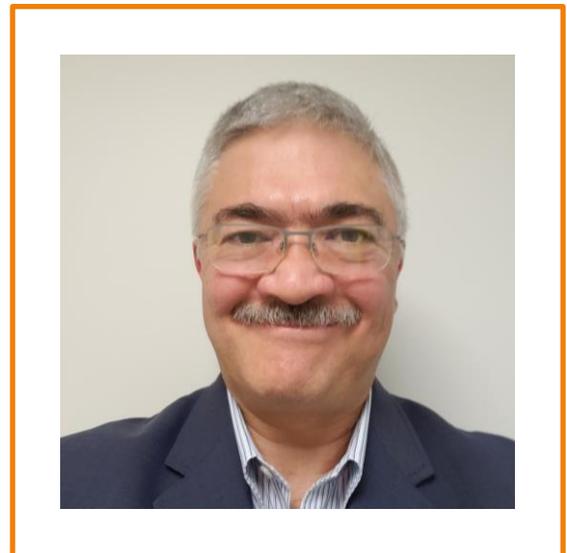
**Name:** - David Nakamura Savoy

**Company Name:** - Aeromexico

**Position:** - SVP- Engineering, Planning and Tech Services

**Email:** - [dnakamura@aeromexico.com](mailto:dnakamura@aeromexico.com)

**Phone Number:** - 52 55 91325958



**Bio:**

David has 32 years of airline maintenance experience.

He began as a structures engineer and has held several management positions including responsibility for Engineering, Quality, Planning, Line Maintenance and Shops.

He holds a BSc in Aeronautical Engineering (ESIME, IPN) and a Global MBA (ITESM-Thunderbird).

In his current position, he is also responsible for overseeing outsourced heavy maintenance and coordinating aircraft deliveries and redeliveries.



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**SPEAKER'S BIO**

**Name:** Manuel Sabaschus

**Company Name:** Eurowings Technik GmbH

**Position:** Referent Technical Claim Management

**Email:** [manuel.sabaschus@eurowings.com](mailto:manuel.sabaschus@eurowings.com)

**Phone Number:** + 49 2203 2970 6504



**Bio:**

Manuel Sabaschus was born 1994 in the heart of Germany and is part of the Lufthansa Group since 2013.

He has started his career with an apprenticeship within the technical department of Germanwings to become an industrial management assistant.

Since 2016 he was first employed by Germanwings GmbH and later by Eurowings Technik GmbH as "Referent Technical Claim Management".

His scope of responsibility extends across the administration of warranty and insurance cases as well as the continuous improvement of the underlying processes.

At the same time he participates in a scholarship program and studies economics in Cologne.



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**SPEAKER'S BIO**

**Name:** Michael Stamm

**Company Name:** Brussels Airlines (Eurowings Group)

**Position:** NDT researcher

**Email:** [Michael.Stamm@brusselsairlines.com](mailto:Michael.Stamm@brusselsairlines.com)

**Phone Number:** +32 470 522 889



**Bio:**

After his studies in physics (Bonn, Germany) and writing a thesis on Detector Physics and Geophysics, Michael joined Brussels Airlines in March 2017. His position is part of the European funded Horizon 2020 research project "NDTonAIR".

Holding a research position at Brussels Airlines while being a PhD candidate at the University in Leuven (KUL) provides the ideal opportunity to link academia to the corporate world and vice versa, as well as pushing new technologies into the aviation industry.



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**SPEAKER'S BIO**

**Name:** Dr. Nikolaos VASILOGLOU

**Company Name:** Relational.AI

**Position:** VP, Data Science

**Email:** [nvasil@gmail.com](mailto:nvasil@gmail.com)

**Phone Number:** -



**Bio:**

Nikolaos Vasiloglou holds a Diploma in Electrical and Computer Engineering from the National Technical University of Athens and a PhD from the department of Electrical and Computer Engineering at Georgia Institute of Technology. His thesis was focused on salable machine learning over massive datasets.

After graduating from Georgia Tech, he founded Analytics1305 LLC and Ismion Inc. He has architected and developed the PaperBoat machine learning library which has been successfully integrated and used in the LogicBlox and HPCCSystems platforms.

Nikolaos worked as a machine learning consultant for Symantec and Infor focusing on Google's TensorFlow and has been active in developing the syllabus for a series of TensorFlow training events. His work has resulted in patents and production systems.

Currently, he is the VP of Data Science at Relational.AI. he works with an experienced team specialized in programming languages, databases and artificial intelligence to build a platform for analyzing relational enterprise data.