

State of the region: North Asia

March 2020

Economy

GDP growth, selected economies

% change on a yr ago	2018	Q2 2019	Q3 2019	Q4 2019
People's Republic of China	6.8	6.2	6.0	6.0
Chinese Taipei	2.7	2.4	2.7	3.8
Hong Kong (SAR), China	2.9	0.1	-3.2	-2.9
Mongolia	7.0	6.3	4.2	1.8
Emerging Asia	6.4	--	--	--
World*	3.2	2.6	2.5	2.5

Source: Datastream * Market exchange rate basis † Estimate

Exchange rates

end of period, # per US\$	2019	Dec-19	Jan-20	Feb-20
US\$ broad index	114.7	114.7	115.8	117.8
Chinese renminbi (CNY)	6.96	6.96	6.94	6.99
Taiwanese dollar (TWD)	30.0	30.0	30.2	30.3
Hong Kong dollar (HKD)	7.79	7.79	7.76	7.79
Mongolian tughrig (MNT)	2740	2740	2748	2755

Source: Datastream

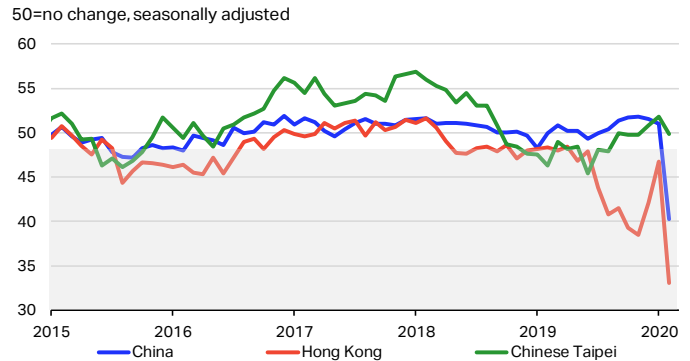
World oil and jet fuel price

US\$/barrel (period ave.)	2019	Dec-19	Jan-20	Feb-20
Crude oil (Brent)	64.2	65.3	63.9	55.7
Jet fuel	79.6	80.1	76.2	65.1

Source: Platts, Datastream (monthly average data)

- Business confidence was significantly disrupted across the three key economies that we regularly track for the region amidst radical measures taken to stop the

Business confidence - manufacturing PMIs



spread of COVID-19. The impact was particularly striking in China and Hong Kong where sentiment plunged beyond the levels seen during the Global Financial Crisis.

- The US\$ rose again in Feb, up ~1.7% overall. Despite the virus crisis, FX movements in the region were relatively muted this month; the CNY and HKD gained 0.8% and 0.4% against the US\$, respectively.
- The monthly average jet fuel and crude oil price also collapsed abruptly in the wake of the COVID-19 outbreak. The jet fuel crack spread also narrowed as fuel demand from aviation was hit particularly hard by the crisis.

Market

Revenue passenger kilometers (RPKs)

% change on a yr ago	2019	Nov-19	Dec-19	Jan-20
Region (registration basis)				
Asia Pacific	4.8	4.4	3.8	0.4
World	4.2	3.2	4.6	2.4
Routes (segment basis)				
China domestic	8.0	5.3	4.6	-6.8
Asia - Europe	6.6	6.2	5.1	4.1
Within Asia	6.4	6.5	5.2	4.7
Asia - Nth America	2.0	0.9	6.0	3.0
Asia - Middle East	3.5	7.5	5.2	5.2
Asia - S/w Pacific	6.0	5.8	6.0	3.6
Asia - Africa	5.0	10.7	7.9	4.3

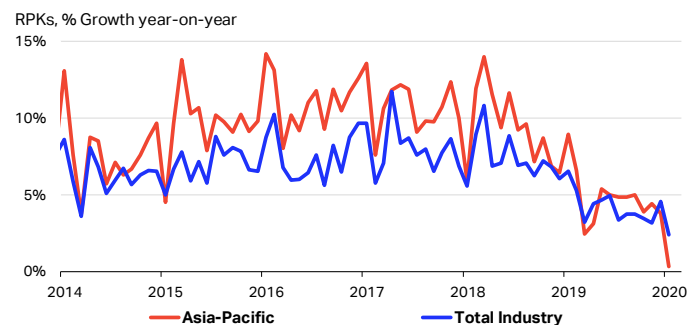
Source: IATA Statistics Asia-Pac incl North Asia

- Industry-wide revenue passenger kilometres (RPKs) rose by 2.4% year-on-year in Jan. This is the slowest growth outturn since Apr 2010 when European airspace was partly closed due to volcanic ash clouds.
- RPKs of airlines registered in Asia Pacific expanded by just 0.4%yoy in Jan, a solid 3.4ppt decline compared with the pace of Dec. The slowdown was driven by the negative impact of the COVID-19 on air travel in the

region, exacerbated by a soft economic backdrop in several key economies.

- Unsurprisingly, the industry in China bore the brunt of the coronavirus impact in Jan. Cancelled flights and travel restrictions saw the country's domestic passenger volumes fall by sharply, 6.8%yoy.
- YoY growth was less affected across the other key regional markets, although a softening is generally evident. The main mover was the smaller Asia-Africa market, where growth eased by ~3.5ppt to 4.3%yoy.

Growth in air passenger volumes



Cargo tonne kilometers (CTKs)

% change on a yr ago	2019	Nov-19	Dec-19	Jan-20
Region (registration basis)				
Asia Pacific	-5.7	-2.7	-2.8	-5.9
World	-3.2	-0.6	-1.4	-3.3
Routes (segment basis)				
Asia - Europe	-1.9	1.9	-1.5	-3.8
Asia - Nth America	-3.7	-1.0	-2.3	-3.0
Within Asia	-7.4	-2.4	-0.2	-9.4
Asia - Middle East	-2.7	0.6	1.0	-1.7
Asia - S/w Pacific	-5.2	-5.7	-1.3	-13.1
Asia - Africa	12.4	38.9	17.0	2.3

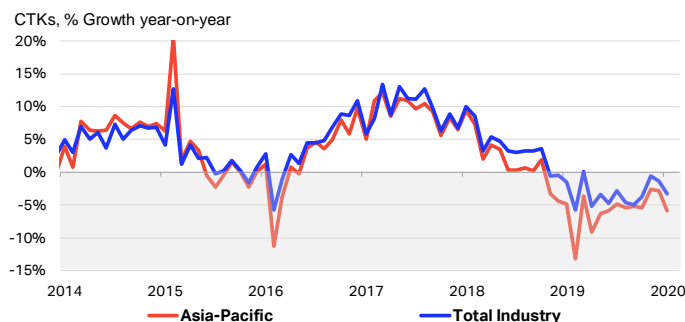
Source: IATA Statistics Asia-Pac incl North Asia

- Industry-wide air cargo tonne kilometres (CTKs) contracted by 3.3%yoy in Jan. Since disruptions from COVID-19 partly coincided with Chinese New Year holiday when factories in China are typically closed, the initial impact of the virus on air cargo was muted.
- The impact, however, is more evident for the Asia Pacific region where CTKs contracted by 5.9%yoy, ~3ppts faster than in Dec. While partly reflecting the

change in timing of the New Year celebrations, the virus outbreak has also played a part in this month's outcome.

- Amongst the region's main air cargo markets, significant shifts are evident in the Within Asia market (unsurprisingly), as well as the Asia-Africa market. The latter grew at a strong, double-digit pace in 2019 supported by trade and investment flows.

Growth in air cargo volumes



Source: IATA Statistics

Industry

Capacity growth and load factors

ASK/ACTK: %ch on a yr ago, LF: % of ASK/ACTK		2019	Nov-19	Dec-19	Jan-20
Passenger					
Asia Pacific	ASK	4.6	3.1	2.8	2.2
	PLF	81.9	81.3	81.6	79.9
World	ASK	3.4	1.9	2.2	1.7
	PLF	82.6	80.9	82.2	80.3
Cargo					
Asia Pacific	ACTK	1.1	2.0	2.7	0.0
	CLF	52.2	54.3	52.3	47.4
World	ACTK	2.2	3.2	3.8	0.9
	CLF	46.7	49.7	46.9	45.0

Source: IATA Statistics. Asia-Pac incl North Asia. LF= load factor. ASK=available seat kms. ACTK=available cargo tonne kms.

- Growth in industry-wide seat and cargo-tonne capacity (ASK/ACTK) slowed significantly in Jan amidst volatility around the Chinese New Year holiday and some preliminary COVID-19 related disruptions.
- With demand outpacing capacity, the passenger load factor (PLF) reached a record-high outcome for the month of Jan. On the cargo side, the industry-wide LF eased by 1.9ppts vs a year ago.
- At the regional level, Asia Pacific airlines recorded a PLF and CLF both below Jan 2019 levels, down 1.5ppts and 3ppts respectively.
- Airline financial data for Q4 2019 point to a moderate improvement in industry-wide profitability (up 1.4ppts

vs Q4 2018) ahead of the global COVID-19 crisis. For Asia Pacific carriers, the EBIT margin improved by ~1ppts to 7.1% of revenues.

- Pax yields improved on most of the main regional routes in Jan. Notably, in the China domestic market, year-on-year yields picked up by almost 9pp this month, although this cannot be sustained in light of the recent developments.

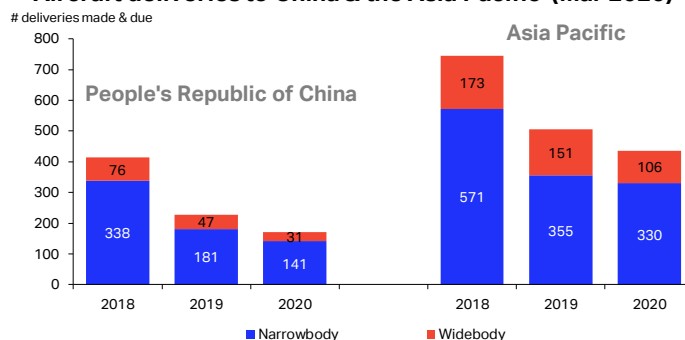
Passenger yields (US\$, excl. surcharges & ancillaries)

% change on a yr ago	2019	Nov-19	Dec-19	Jan-20
China domestic	-6.2	3.3	0.0	8.7
Asia - Europe	-7.7	-6.6	-6.7	-3.9
Within Asia	-4.5	-2.0	-2.8	3.6
Asia - Nth America	-2.6	-1.1	-4.6	2.6
Asia - Middle East	7.8	5.7	5.8	5.7
Asia - Sth America	-7.8	-6.8	-4.1	-2.1
Asia - Africa	-5.8	-5.1	-4.5	1.6

Source: DDS Note: historical data may be subject to revision

- The latest data point to a fall in the number of jet aircraft deliveries scheduled for both Chinese and the Asia Pacific airlines in 2020 compared to 2019.

Aircraft deliveries to China & the Asia Pacific (Mar 2020)



Source: Ascend

Note: Asia Pacific includes North Asia

Airline operating (EBIT) margins*

% revenues	2018	2019E	2018Q4	2019Q4
Asia Pacific	4.7	3.5	6.0	7.1
Industry	5.7	5.1	7.0	8.4

Source: Airline Analyst * constant sample basis, not seasonally adjusted Asia-Pac incl Nth Asia