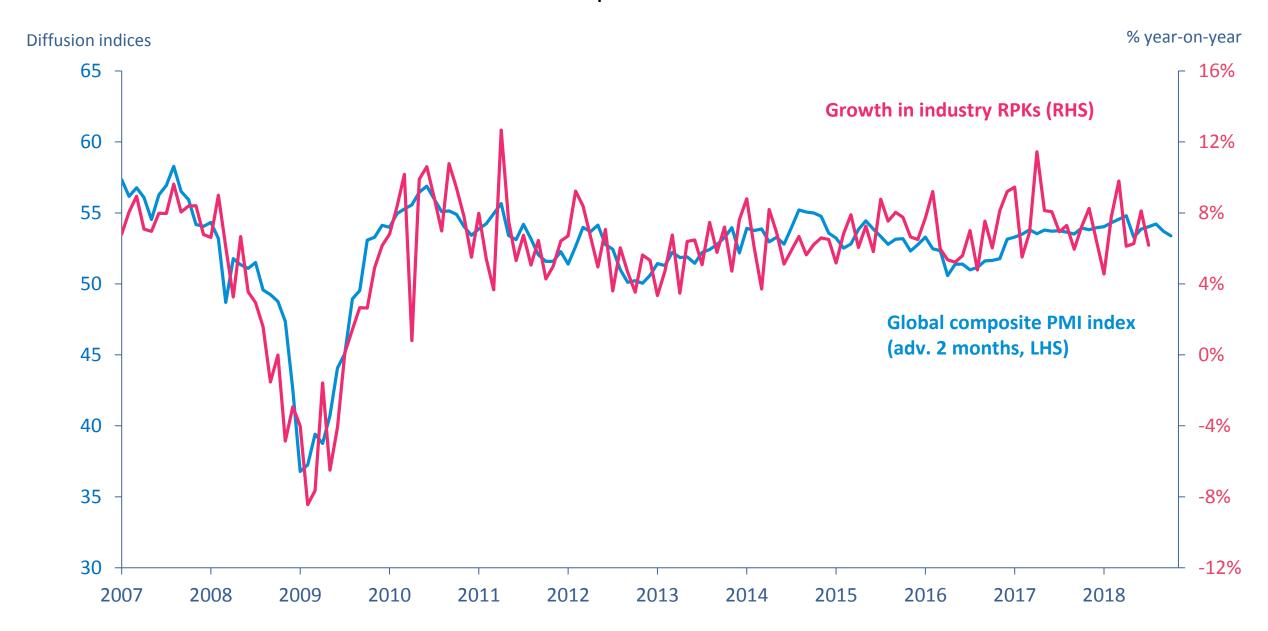
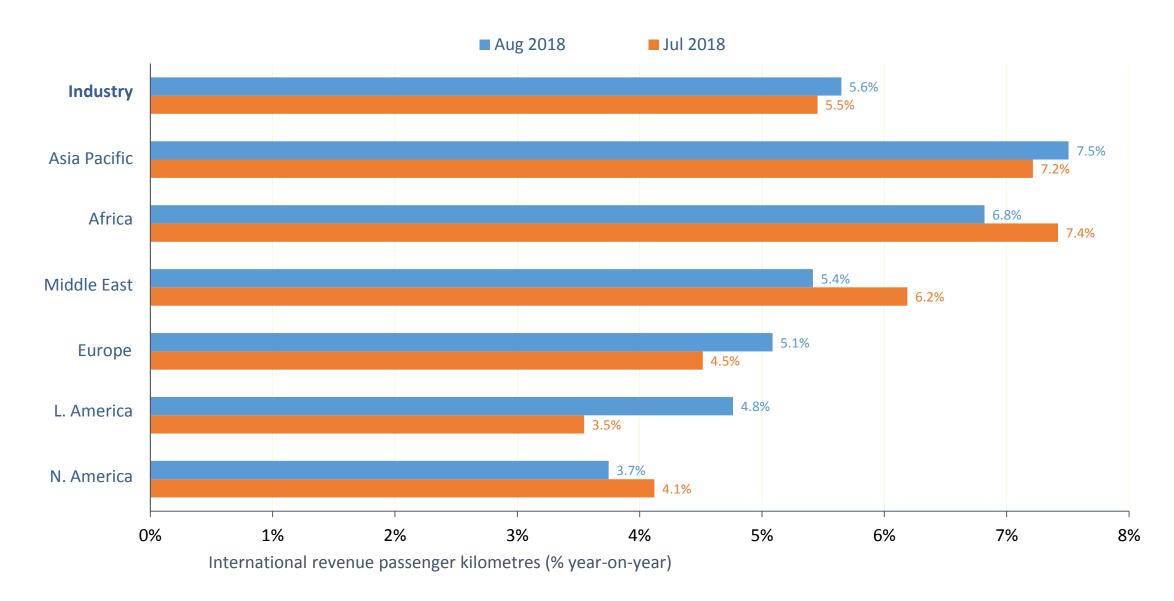


# Air travel demand continues to expand above trend



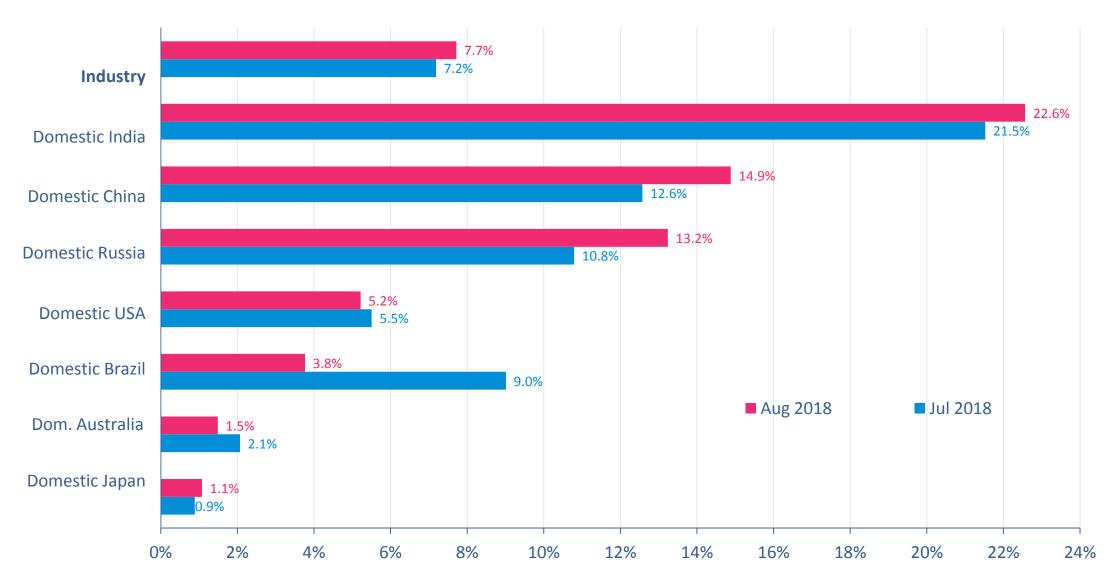
Source: IATA Economics using data from IATA Statistics, Markit

# International markets are strong



Source: IATA

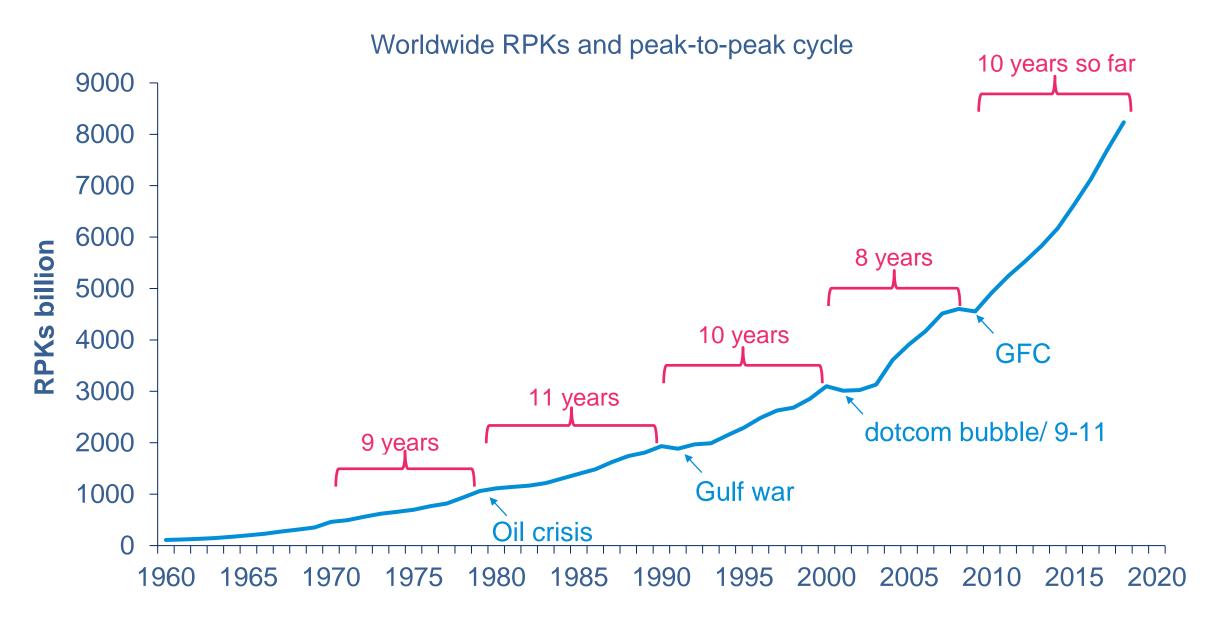
#### Domestic markets more varied



Domestic revenue passenger kilometres (% year-on-year)

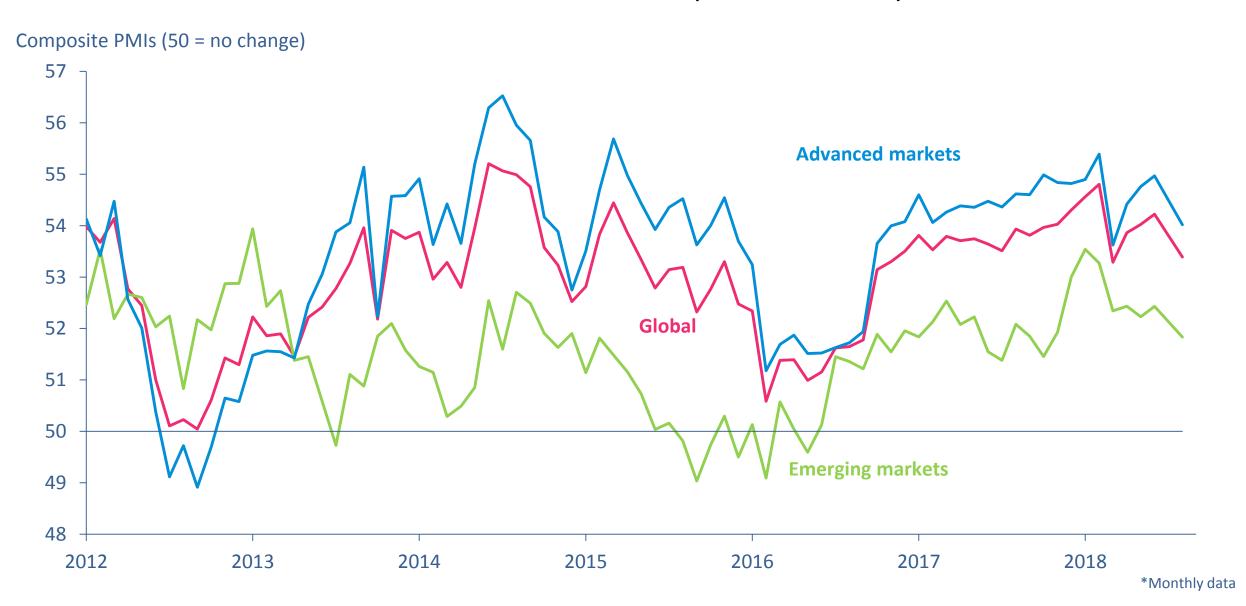
Source: IATA

# But expansion cycles don't last forever



Source: IATA Economics using data from ICAO, IATA Statistics and our own forecast

# Business confidence has declined since peak in early 2018



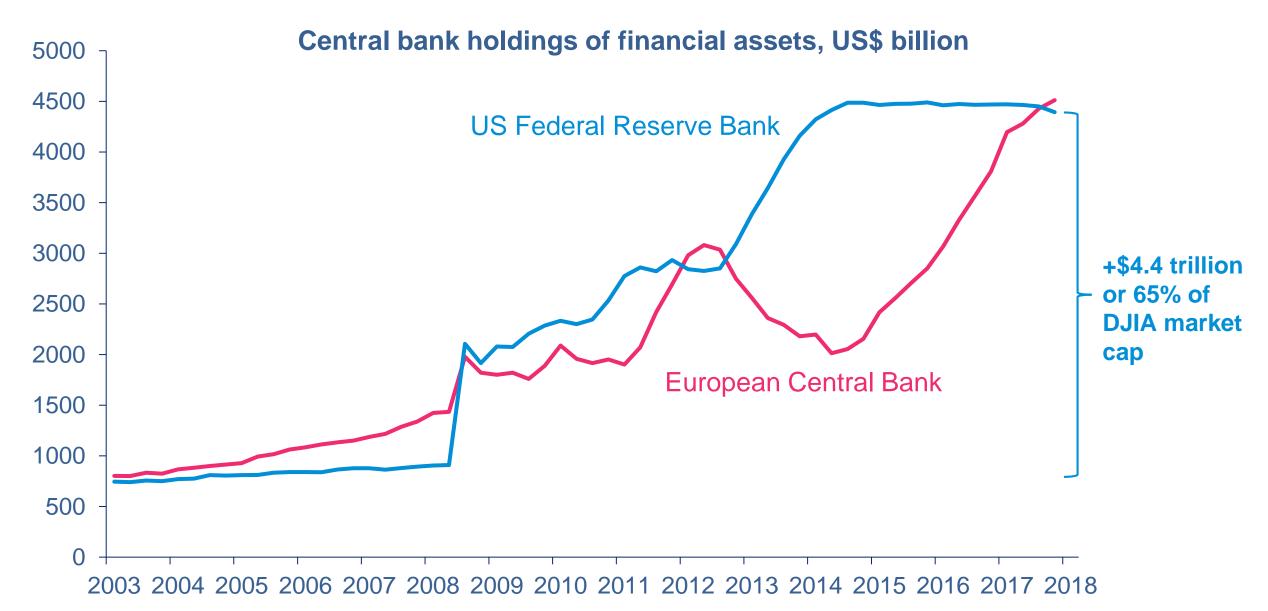
Source: IATA Economics using data from IATA Statistics, Markit

# Tariff war latest in a decade of creeping protectionism



Source: IATA Economics using data from ICAO, IATA Statistics, SRS Analyzer and our own forecast

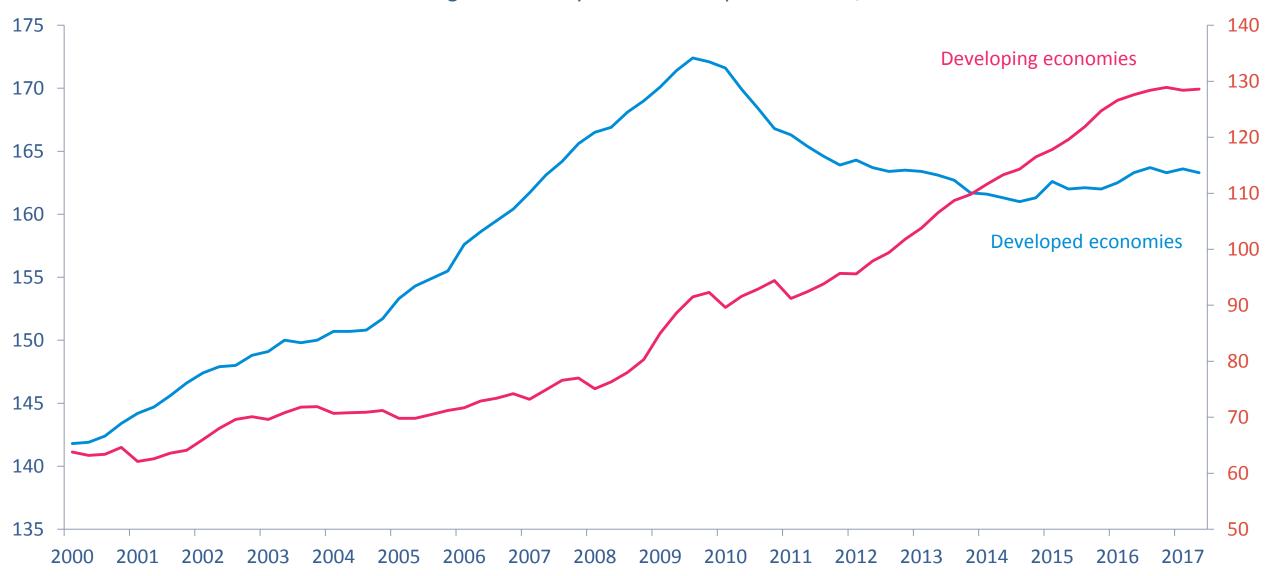
# Central banks' shift to monetary tightening brings its own risks



Source: IATA Economics using data from Datastream

# High levels of debt risk cuts in spending

Outstanding debt held by non-financial private sector, % GDP



Source: IATA Economics using data from ICAO, IATA Statistics, IMF and our own forecasts

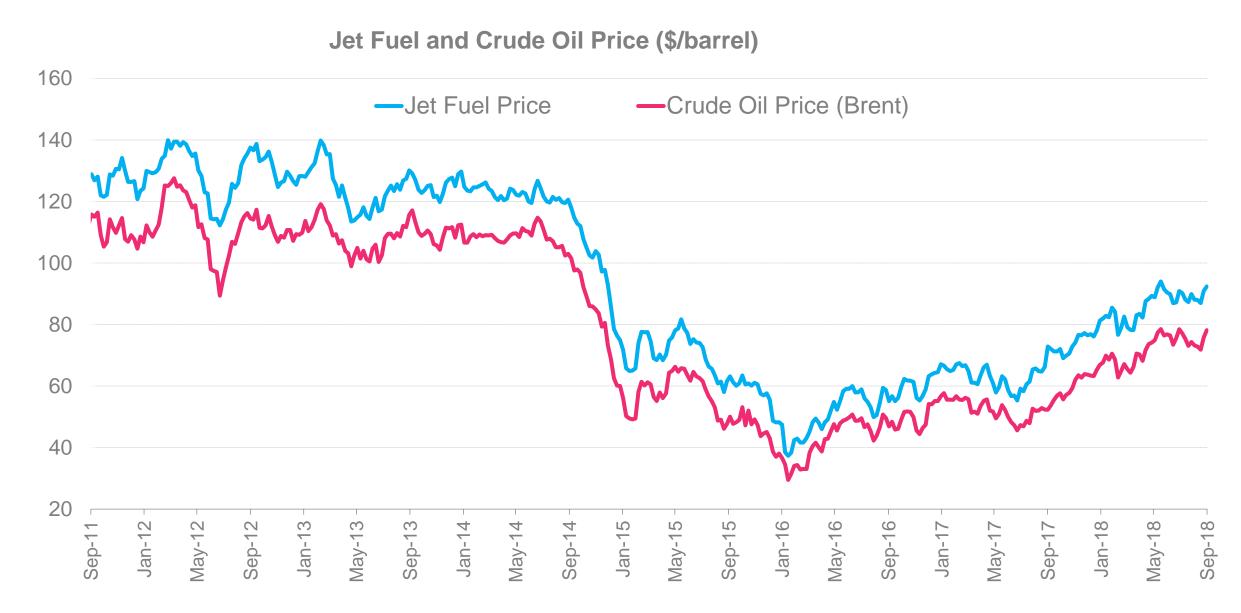
#### And economic spare capacity disappears at the late stages of the cycle





Source: IATA Economics using data from Datastream

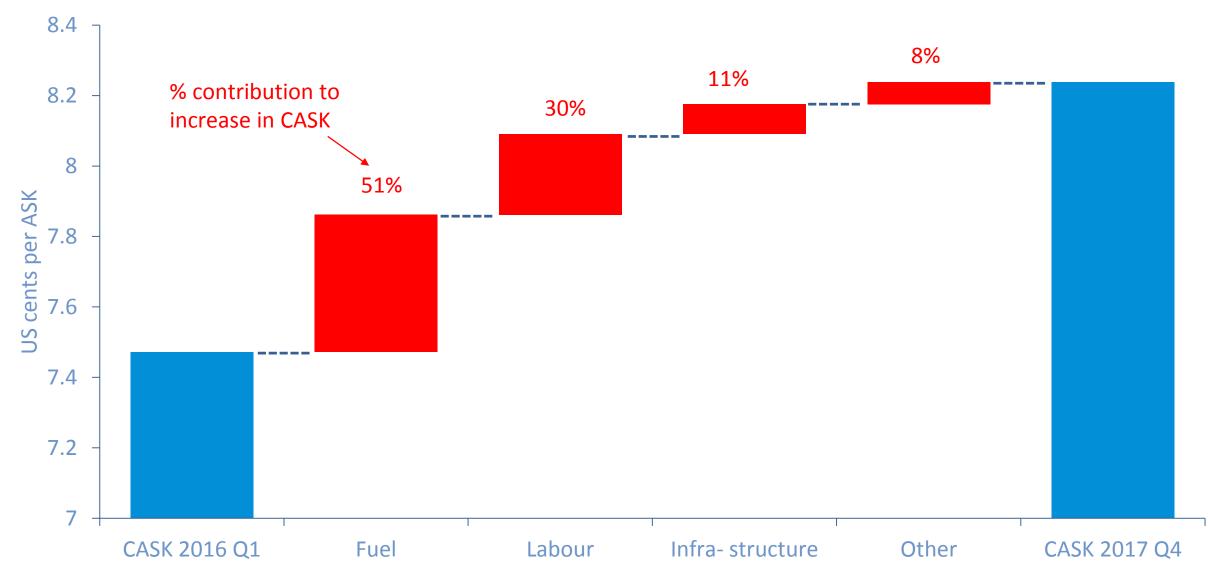
# Fuel prices trending upwards



Source: IATA Economics using data from Platts

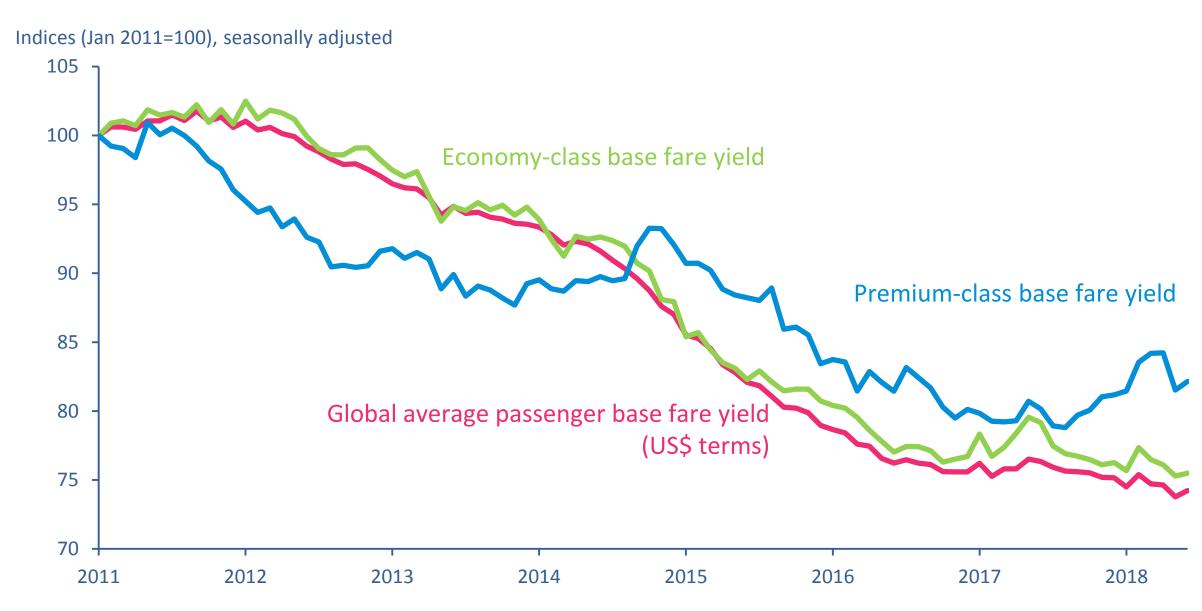
# Cost pressures have emerged across most inputs in the past 2 years





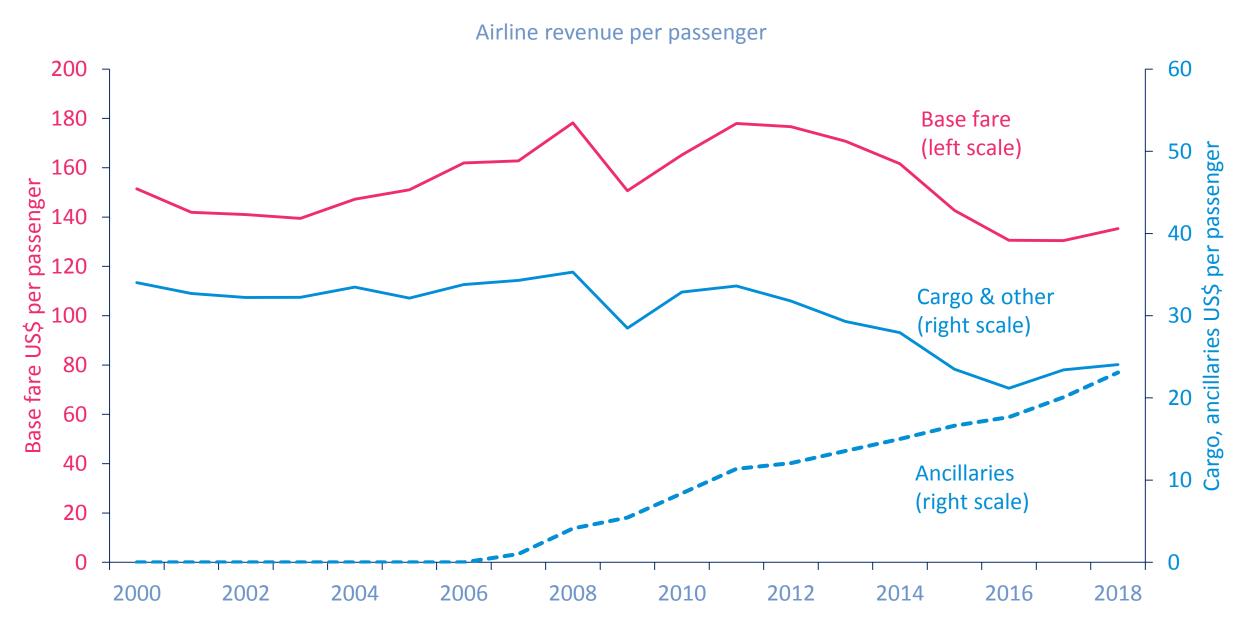
Source: IATA Economics using data from The Airline Analyst

# Airlines will try to recover higher costs



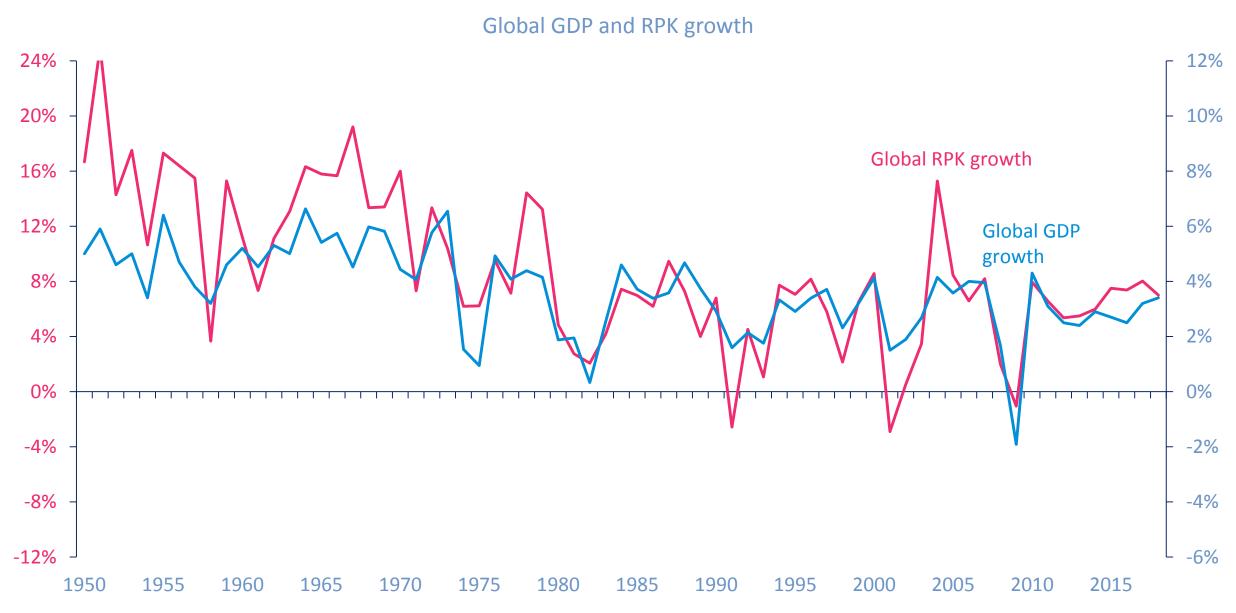
Source: IATA Economics using data from PaxIS

# Ancillaries are playing an increasing role



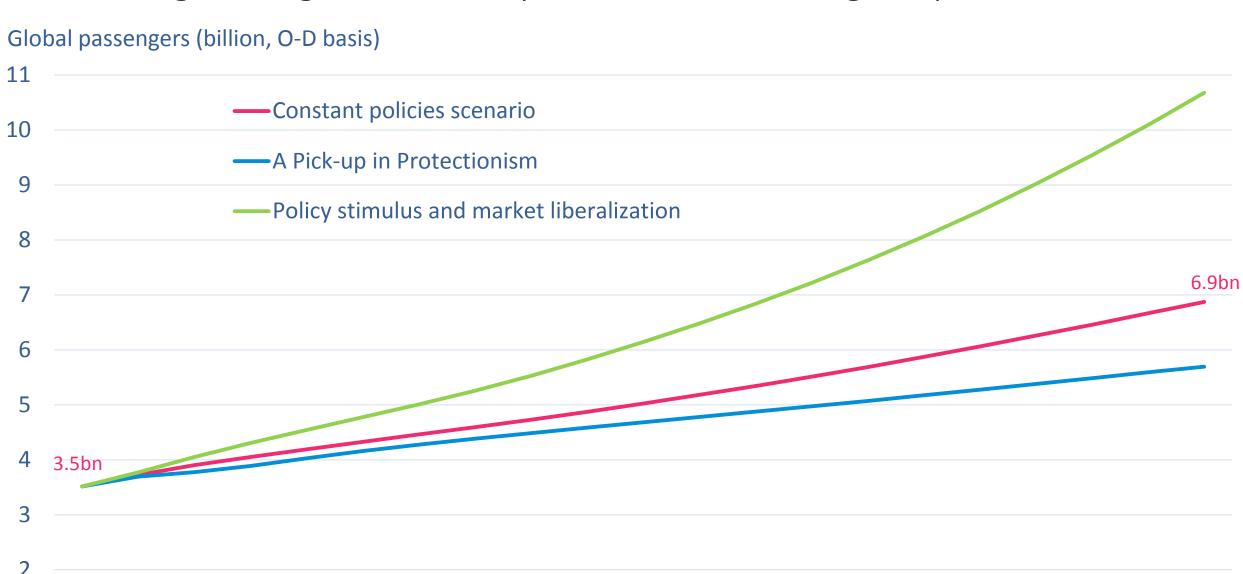
Source: IATA Economics using data from ICAO, IATA Statistics, IdeaWorks and our own forecasts

# There will be a downturn in the next 2-3 years



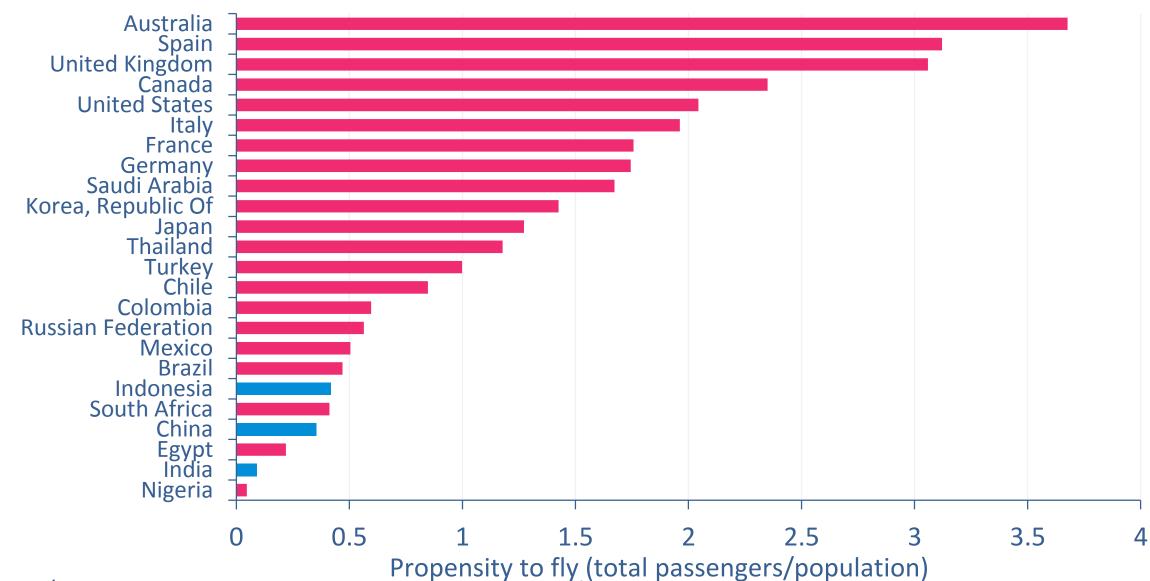
Source: IATA Economics using data from ICAO, IATA Statistics, IMF and our own forecasts

# But looking through the next cycle there is still large expansion ahead



Source: IATA/Tourism Economics

#### Trip frequency still low in many populous countries



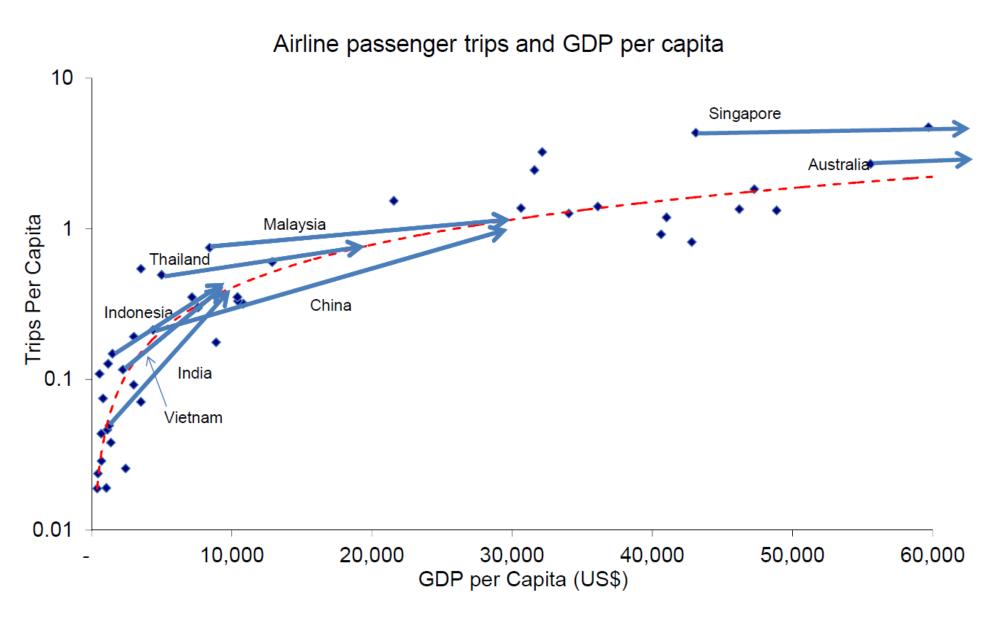
Source: IATA/Tourism Economics Air Passenger Forecasts, September 2016

#### Living standards still have much room for catch-up



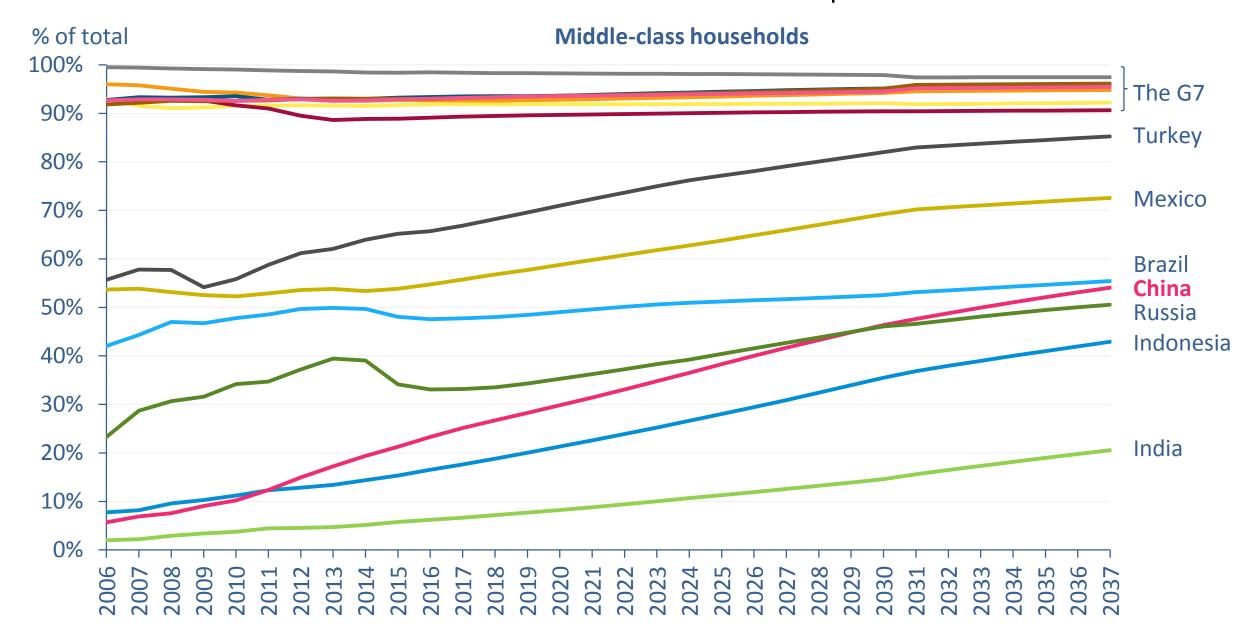
Source: IATA/Tourism Economics Air Passenger Forecasts, September 2016

# Multiplier effect on trip frequency in many emerging markets



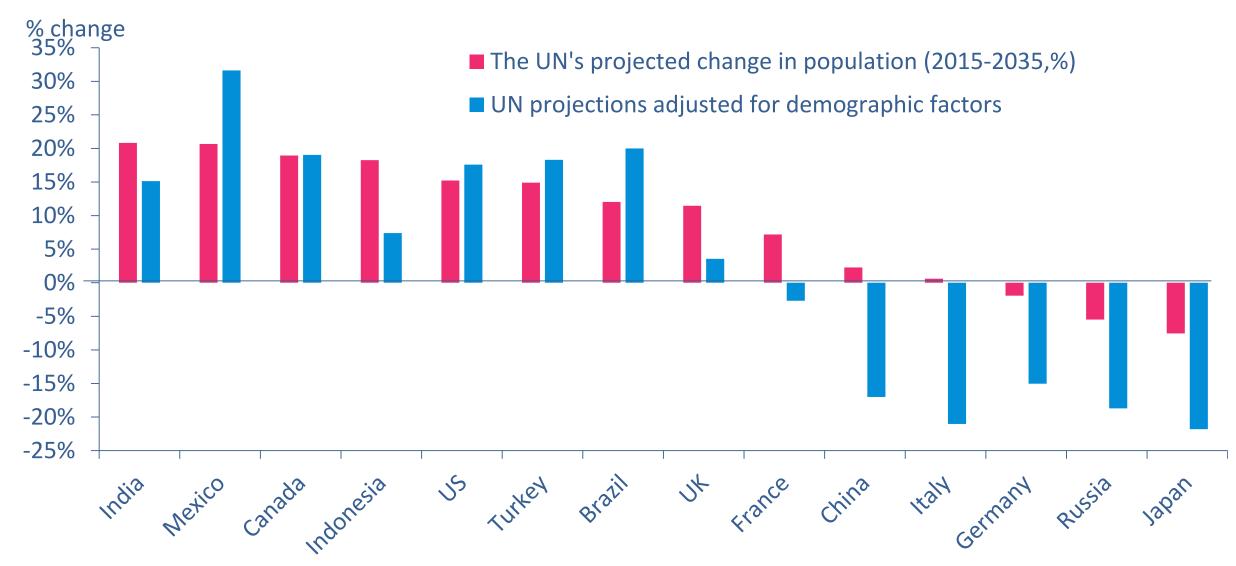
Source: IATA Economics using data from PaxIS+ and Oxford Economics

#### Rise in middle-class households shows a similar picture



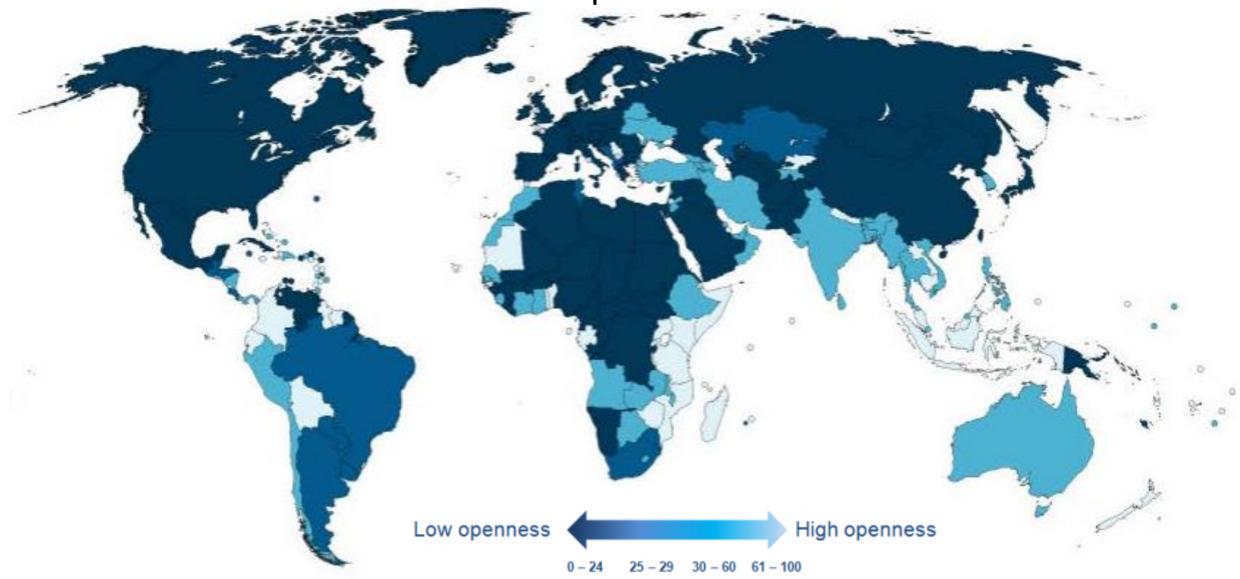
Source: Oxford Economics

#### Population, adjusted for age structure, is the another key driver



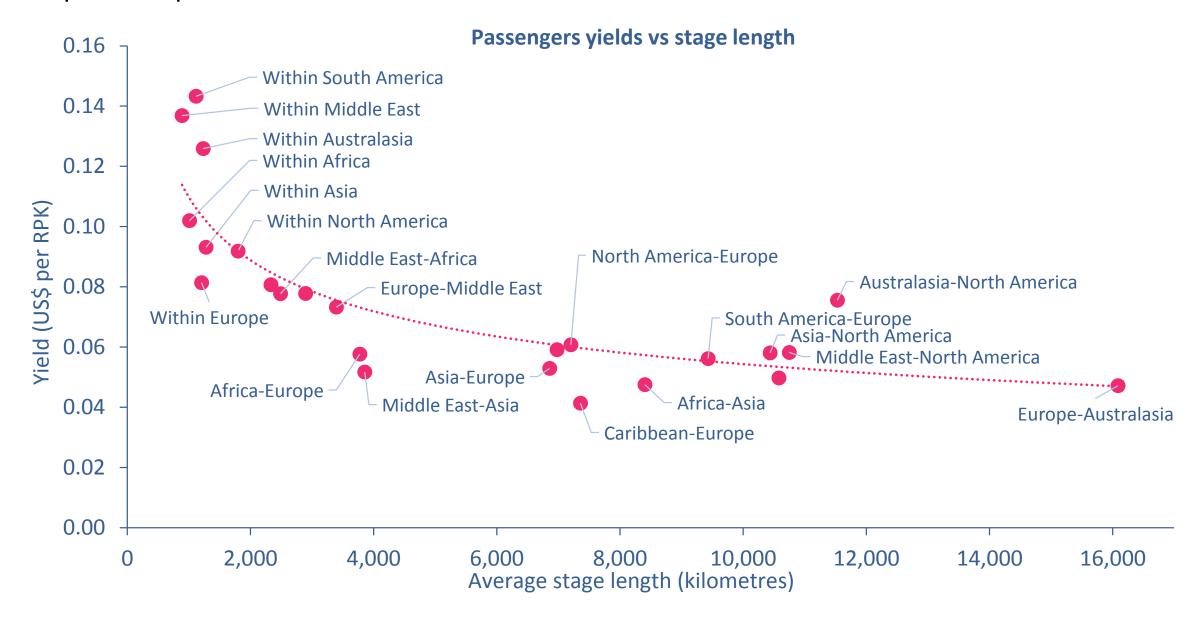
Source: IATA/Tourism Economics Air Passenger Forecasts, September 2016

# Scope for much further progress in travel facilitation Tourism visa openness index 2018



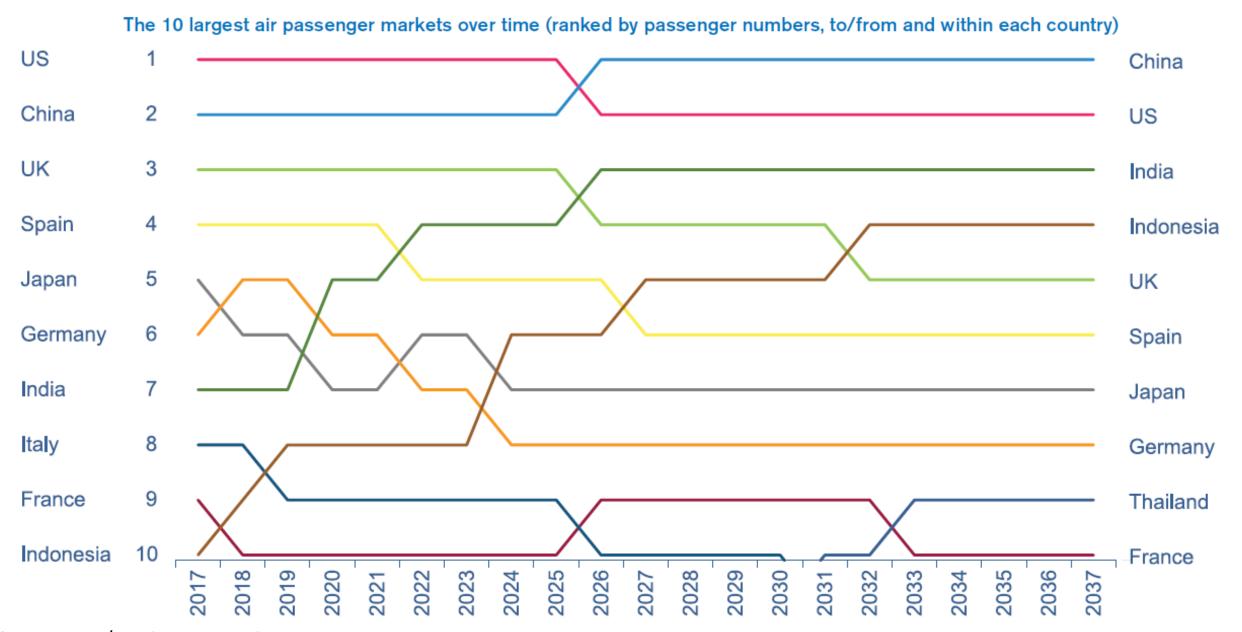
Source: UNWTO

#### Scope for price stimulation of air travel in some short-haul markets

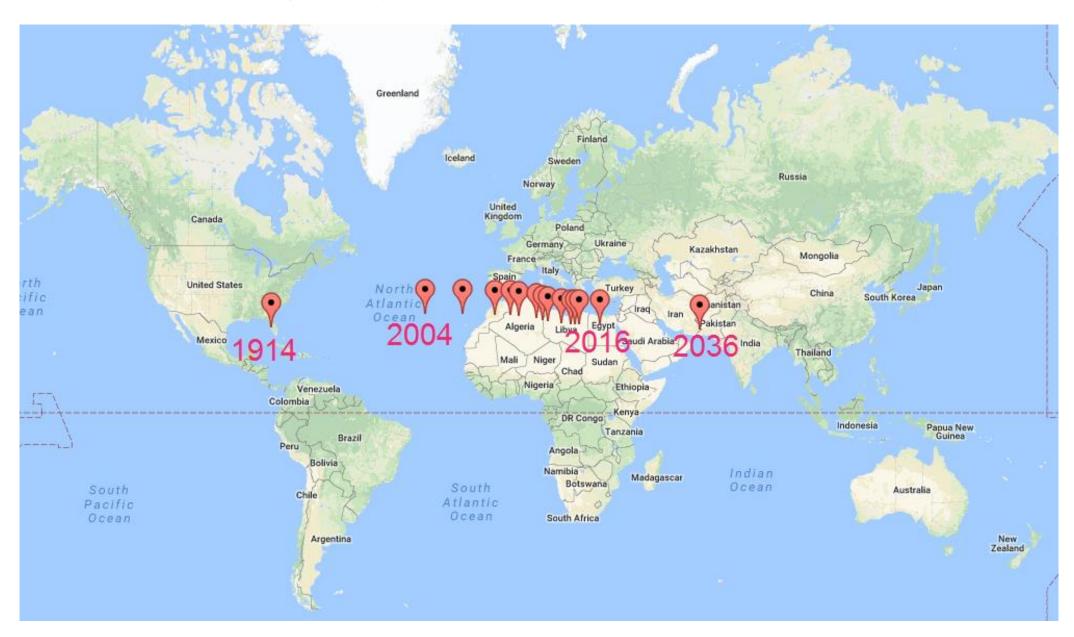


Source: IATA Economics using data from PaxIS+

# Asian air travel markets will rise up the top-10 rankings



# Aviation's centre of gravity shifts further eastwards



Source: IATA/TE Passenger Forecasts

# Even after recessions expect 2x rise in air travel during next 20 years

