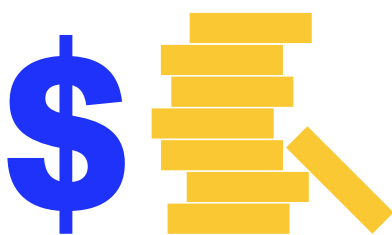




THE VALUE OF AIR TRANSPORT TO NICARAGUA

The air transport sector significantly contributes to Nicaragua's economy

Total economic impact of aviation in Nicaragua



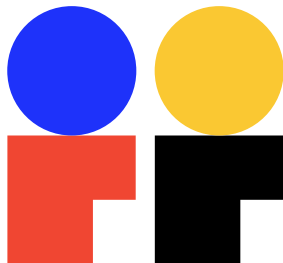
509.5

USD million
contribution to
GDP



2.9

% of GDP



95

thousand jobs

There are different ways of measuring air transport's impact on an economy. Two key indicators are the number of jobs and the contribution to gross domestic product (GDP) generated by the aviation sector, including airlines, airport operators and on-site businesses, air navigation service providers (ANSPs), and manufacturers ("direct" aviation players). In Nicaragua, 1,900 people are directly employed in aviation, generating USD 12.8 million of economic output, equal to 0.1% of total GDP.

Additional benefits are generated by the wider supply chain, employee spending, and tourism activities contributing a total of USD 509.5 million to GDP and 94,700 jobs.

Tourism supported by aviation contributes USD 400.8 million to the country's GDP and employs 75,400 people. International tourists to Nicaragua are estimated to contribute USD 624.8 million annually² to the economy through the purchase of goods and services from local businesses.

Source: Oxford Economics, 2023¹

GDP contribution and employment within the aviation industry and tourism in Nicaragua



Airlines

USD 2.0 mn

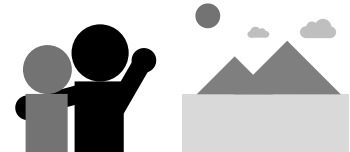
300 jobs



Airports, ANSPs, civil
manufacturing

USD 10.8 mn

1,600 jobs



Tourism supported by
aviation

USD 400.8 mn

75,400 jobs

Source: Oxford Economics, 2023³

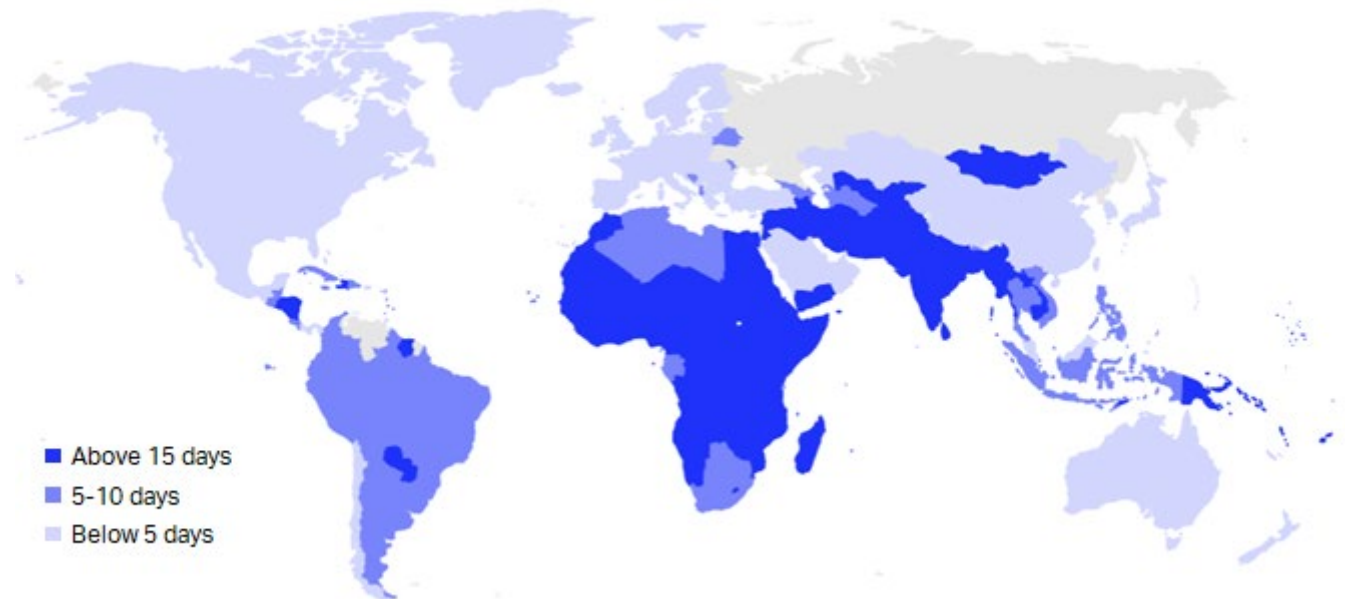
Note: The table above provides the primary components of the results for 2023; it does not capture indirect and induced benefits, which also form part of the overall total.

Aviation delivers substantial and widespread social benefits

Aviation creates a range of social benefits and contributes significantly to the United Nations Sustainable Development Goals (SDGs).⁴ Air transport enhances access to education, connects friends and families, facilitates cultural exchange, and drives socio-economic development. Acting together, these forces enable a country to expand its productive potential, delivering long-term economic growth and supporting the reduction in poverty and improvement in living standards for all of the nation’s citizens.

The cost of flying impacts the magnitude of the benefits that can be generated by air travel. In the past 50 years, flight costs have decreased by 70% globally,⁵ making air transport more accessible. The average real airfare in Nicaragua decreased by 4.0%⁶ between 2011 and 2023, with the local population now needing to work 41 days⁷ to afford a plane ticket. Overall, 111 flights per 1,000 population⁸ were taken in 2023.

The number of days of work required to be able to afford a plane ticket in 2023



Source: IATA Sustainability & Economics based on data from IATA Direct Data Solutions (DDS) and World Bank⁹

Air transport facilitates the flow of goods, investment, and trade

Aviation stimulates global trade and investment, enables labor and capital productivity improvements, boosts innovation, and fosters knowledge exchange. The movement of goods, enabled by the air transport industry, brings about improved economic outcomes via catalytic collaboration, specialization, and more efficient allocation of resources across all sectors of the local and world economy.

Aviation plays a crucial role in, for example, enabling the development of dynamic and efficient supply chains, and in driving the growth in e-commerce. In times of crisis, the world relies on air cargo to provide humanitarian aid and emergency relief.

26,300 tonnes of air cargo were transported through airports in Nicaragua in 2023, supporting the country’s total import and export volumes.

26,300

tonnes

of air cargo handled



113th

Largest trade market

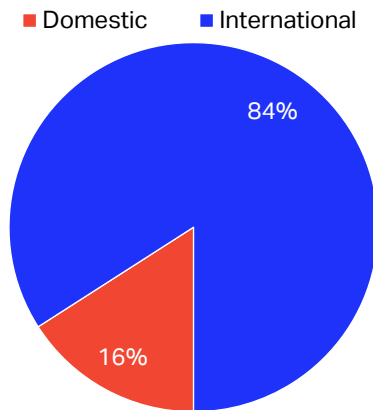
Source: Instituto Nacional de Información de Desarrollo, 2022 (cargo data); World Bank, 2023 (trade data).

Note: Cargo data refers to international air cargo in Nicaragua

A well-developed aviation network transforms lives and communities

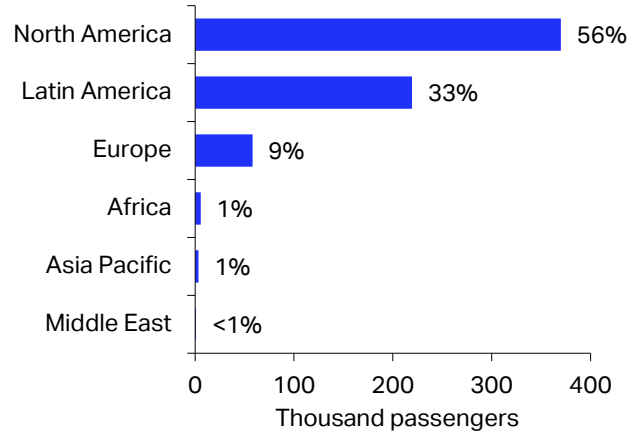
By swiftly and safely connecting people in different cities, air transport generates benefits to consumers and the wider economy. It makes the world smaller, enriching lives and enhancing cultural diversity. In rural and remote areas, air transport provides an essential lifeline for the community, safeguarding access to healthcare, education, and often employment.

Domestic and international O-D passenger departures, % share



Source: IATA DDS, 2023

International O-D passenger departures from Nicaragua to regions



Source: IATA DDS, 2023

Note: Latin America includes South and Central America & the Caribbean.

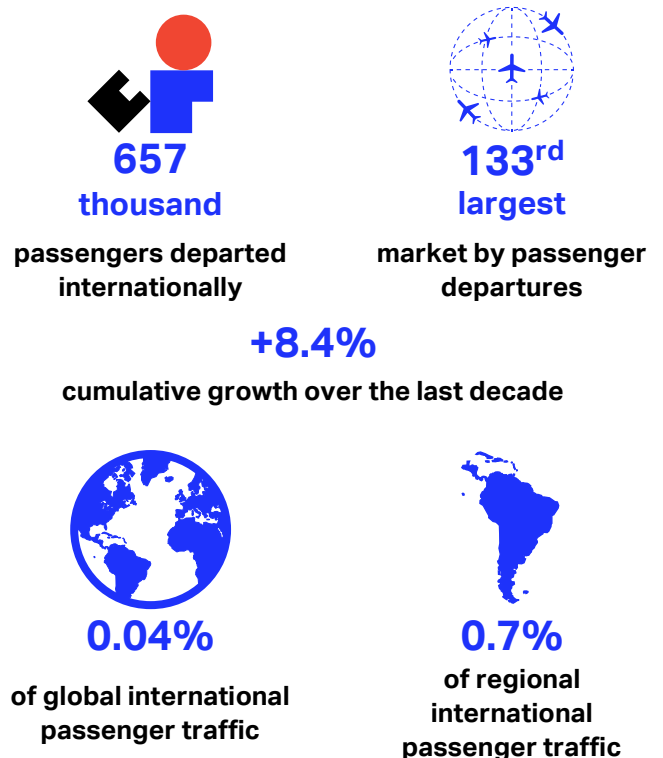
International air traffic accounted for 84% of total origin-destination (O-D) departures for Nicaragua in 2023, equal to 656,900 passenger departures. North America is the largest international market for passenger flows from Nicaragua, followed by Latin America and Europe. Almost 369,900 passengers departed from Nicaragua to North America (56% of the total), 219,400 to another country in Latin America (33% of the total), and 58,100 to Europe (9% of the total).

Top 10 most popular city destinations from Nicaragua

Miami	1	146,100 pax 22.2%
51,100 pax 7.8%	2	Havana
Panama City	3	32,100 pax 4.9%
31,800 pax 4.8%	4	Los Angeles
Madrid	5	27,200 pax 4.1%
22,600 pax 3.4%	6	Fort Lauderdale
San Francisco	7	20,200 pax 3.1%
19,700 pax 3.0%	8	Bogota
Houston	9	17,400 pax 2.6%
16,800 pax 2.6%	10	Guatemala City

Source: IATA DDS, 2023

Note: Ranking based on international O-D traffic from Nicaragua, measured in terms of the total number of departing passengers, and as a share of total passengers in 2023.



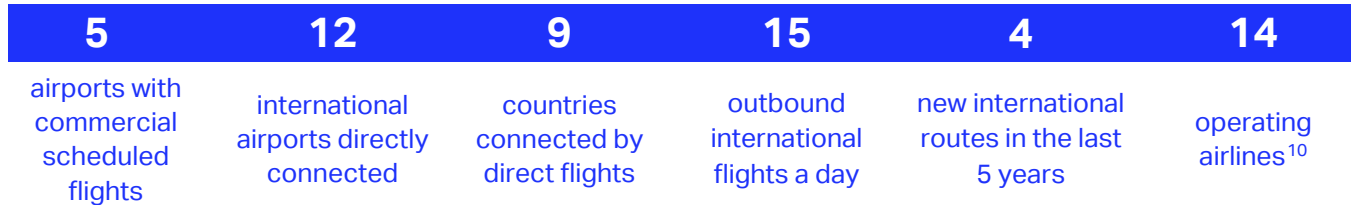
Source: IATA DDS, 2023

Note: Measured by O-D international passenger departures.

Connectivity is vital to economic development

Air connectivity is fundamental to unlocking a country’s economic growth potential and prosperity; it enables industries across all regions within the country to engage in dynamic business activity. The extent of domestic and international connectivity is an enabler and an accelerator of both the generation and distribution of economic benefits.

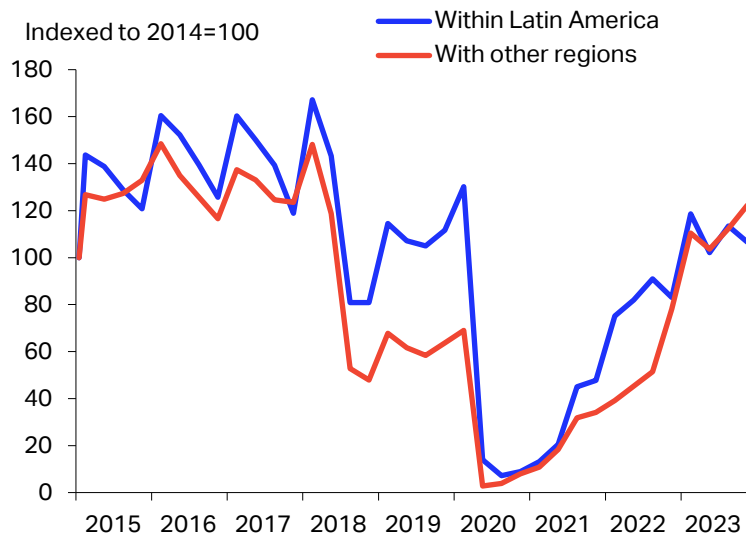
Air connectivity indicators for Nicaragua



Source: OAG, 2023

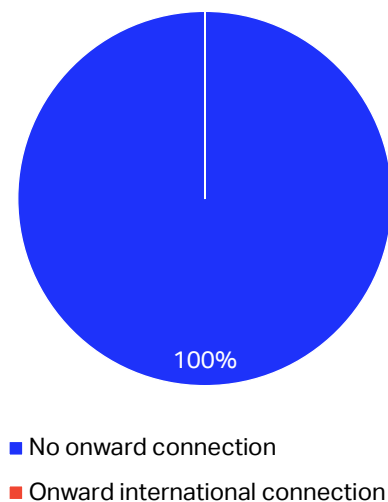
Since 2014, Nicaragua’s international air connectivity index has increased by 10% within the Latin America region and by 12% with all other regions. Understanding the nature of that connectivity is also important. For Nicaragua, nearly all passengers arriving internationally either finished their journey at the point of entry to the country or continued traveling using a different mode of transport.

International air connectivity of Nicaragua



Source: IATA Sustainability & Economics based on data from OAG, 2023¹¹

Arriving passenger onward air travel



Source: IATA DDS, 2023¹²

Note: Values are rounded to the nearest percentage point.

Endnotes

¹ Air Transport Action Group, 2024. *Aviation Benefits Beyond Borders* report based on data from Oxford Economics.
² World Trade and Tourism Council, 2023. *Tourism Data and Statistics*.
³ Air Transport Action Group, 2024. *Aviation Benefits Beyond Borders* report based on data from Oxford Economics.
⁴ Air Transport Action Group, n.d. *Sustainable Development Goals and Aviation*.
⁵ Air Transport Action Group, 2020. *Aviation Benefits Beyond Borders* report.
⁶ Real airfares refers to the average fare for O-D trips to/from/within country adjusted by inflation. Calculated based on data from IATA Direct Data Solutions (2023) and International Monetary Fund (2023).
⁷ The number of days that the local population needs to work to afford a flight is estimated based on the average fare for travel and GDP per capita in 2023. Calculated based on data from IATA Direct Data Solutions (2023) and World Bank (2023).
⁸ The number of flights per capita is estimated based on the O-D passenger traffic and the population in 2023. Calculated based on data from IATA Direct Data Solutions (2023) and World Bank (2023).
⁹ The number of days that the local population needs to work to afford a flight is estimated based on the average airfare for travel and GDP per capita in 2023. Calculated based on data from IATA Direct Data Solutions (2023) and World Bank (2023).
¹⁰ A threshold of at least one scheduled flight a week is applied.
¹¹ IATA Connectivity Index is calculated as the total route capacity (in terms of seats available) weighted by the destination airport’s capacity. The Connectivity Index is calculated based on data from OAG (2023).
¹² Refers to international passengers arriving in the country and their onward connections. For example, if a passenger arrives in the country but does not connect either domestically or internationally by air, they are categorized as “No onward connection”. A passenger connecting within a country is categorized as “Onward domestic connection” and an arriving passenger connecting to an international flight is categorized as “Onward international connection”.