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**12th WORLD CARGO
SYMPOSIUM**

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DALLAS, TEXAS

Future Air Cargo Executives Summit

Kindly sponsored by :

SmartKargo 



Future Air Cargo Executives Summit (FACES):

Join the annual summit for young industry professionals under 36 to interact with today’s leaders, create a strong network with likeminded ambitious peers and up your emotional and leadership skills through our interactive education and working sessions.

<p>09:00 – 09:05</p>	<p>Opening Remarks Nadia Diagne & Marc Voelkl</p>
<p>09:05 - 09:20</p>	<p>Welcome Address Milind Tavshikar, CEO, SmartKargo</p>
<p>09:20 – 10:10</p>	<p>Digital in air freight – implications for the Industry</p> <p>The forces shaping e-commerce in B2C market are taking hold in B2B, requiring freight forwarders and airlines to deliver higher service levels and supply chain transparency. Yet digital disruption in the logistics is slower than in other industries, expected to go from “slow moving” to “middle-of-the-road” over the next years. This slow evolution and rapid expansion of e-commerce volumes has led key e-commerce players to establish their own air freight operations while air cargo carriers face additional transformation imperatives.</p> <p>This session will be a presentation followed by Q&As.</p> <p>Mathieu Weber - VP Strategy & Corporate Development, Cargolux Airlines</p>
<p>10:10 – 10:30</p>	<p>Driving the FACES Vision 2030 Industry working group presentation Members of the FACE Working Group</p>
<p>10:30 - 11:00</p>	<p>Networking Break</p>
<p>11:00 – 12:25</p>	<p>Influencing skills – Learn how to sell ideas!</p> <p>Interactive workshop to receive the tools, techniques and strategies to achieve results through persuasion and influence, recognizing the tactics used by others.</p> <p>Anthony Sam, Senior Consultant, CCM Consulting Canada</p>

12:25 – 12:30	Closing Remarks Nadia Diagne & Marc Voelkl
12:30 – 14:00	Networking Lunch
14:00 – 17:00	Horizons – The Innovation Forum

