



Enhancement & Financing Services

Better collection with less paperwork.

What if you could free yourself from the hassle of pursuing airlines for payment? And stabilize your cash flows to better plan investments and growth? It's time to streamline your financial processes and focus on what's important. Welcome to IATA's **E&F, the largest global billing and collection solution for aeronautical and user charges.**



Hand over your challenges to industry experts.

The hassle of invoicing

Billing and collecting your charges on time from operators can be a labor-intensive and challenging task. An inefficient billing and collection process generates unnecessary costs. More crucially, it makes your cash flow unpredictable, which in turn makes planning development and growth more difficult.

IATA E&F started in 1991 to improve invoicing and collection of aeronautical charges for airports and ANSPs. E&F makes this process easier for you, ensuring that your relationships with airline customers remain as harmonious and dispute-free as possible. It does this by creating high quality and industry-standardized invoices on your behalf which are easier for your airline customers to validate and pay. E&F also helps airlines automate their payments with flexible solutions. This will provide your organization with the **cash flow stability** needed to embark on investment projects.

Why is E&F so effective?

IATA operates two truly global settlement systems, which are used by airlines all over the world to settle funds in the aviation industry. The IATA Settlement Systems settle over USD 300 billion per year in more than 180 countries, using 99 currencies. **E&F uses the power of these settlement networks by adding your transactions to the millions that are already being processed among airlines.** Every airline can choose its

“ With E&F handling the end-to-end billing and receivable process, the improvement was almost immediate. Far fewer invoices were questioned or challenged by customers. ‘Days sales outstanding’ improved from 6-12 months to six to seven weeks. The collection rate also improved from about 65% to 98%. ”

Dutch-Caribbean ANSP (2014)



More than

120 airports

30 FIRs

4 bn\$ collected annually

preferred payment method, irrespective of the airline's business model, size, or IATA membership. The result for you is more secure and cost-effective settlements.

Easy implementation

Once you have signed an agreement with E&F, all you need to do is send a one-week sample of your flight level billing data and your bank information to start using the service. E&F will set up your service and start invoicing and collecting from airlines. Your funds will start arriving according to the pre-agreed schedule. Simple!

What will E&F do for you?

- Optimal collection rate – near 100%
- Invoicing according to aviation industry quality standards
- Up to 100% electronic invoicing
- Customized services in data gathering and management
- Full accounting reports
- Management of all airline billing questions and disputes
- Secure accounting powered by SAP®

Leave it all to us!

As a trusted, **long-time partner** in the aviation industry, E&F currently handles over 100 different charges on behalf of more than 120 airports and 30 FIRs worldwide, including:

- Landing charges
- Parking charges
- Overflight charges
- Safety fees
- Passenger service charges
- Airport development fees
- Airport security fees
- Check-in counter fees

With E&F,
it's easy to
simplify.



Close to **100%** collection rate

Strengthen your cash flow with E&F Services

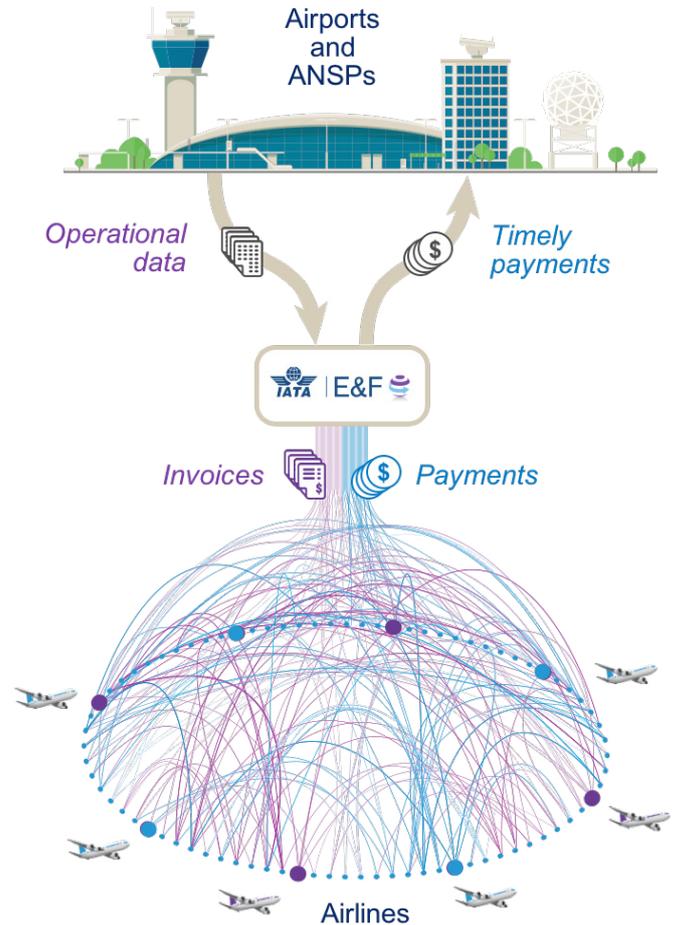
We know airlines, we know financial settlement

For more than 70 years, the International Air Transport Association is a trade association that has been representing some 240 members covering 84% of global traffic. IATA manages over USD 300 billion in airline funds and knows what is required from financial systems: **security, stability, and simplicity.**

As a major financial transaction processor, we are regularly audited in our practices, including compliance with anti-money laundering legislation. Our financial systems are designated with the ISO 9001. Meaning your money is protected. E&F recognizes that each customer has different needs. Our multicultural staff can work with you in over 10 languages to deliver all the benefits of E&F.

“ These technological investments would not be possible without the financial strength provided by E&F Services. I would recommend E&F to anyone who wants to reduce their cost of collections. It is a wonderful partner and its service is impeccable. ”

Nigerian Airspace Management Agency (2014)



Contact your local IATA representative today and improve your bottom line.



E-mail us at efservices@iata.org
visit us online at www.iata.org/efservices
or contact your local IATA representative.