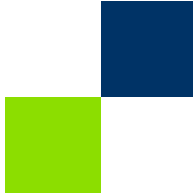


# Cargo iQ - Membership Categories



Member category	Size	Associate member*	Size determinant (AWBs/shipments per year)	Annual Fee	Who does it apply to?
Founding Member	S	Not certified	>= 0 AWBS	CHF 6,000	Founding airlines and forwarders
	M		> 25,000 AWBs	CHF 10,000	
	L		> 150,000 AWBs	CHF 20,000	
Airlines / Forwarders	S	Not certified	>= 0 AWBS	CHF 7,500	Airlines and forwarders
	M		> 25,000 AWBs	CHF 12,500	
	L		> 150,000 AWBs	CHF 25,000	
IT partner	S	Not certified	>= 0 AWBS	CHF 7,500	IT providers
	M		> 500,000 AWBs	CHF 10,000	
	L		> 1,000,000 AWBs	CHF 20,000	
Industry Associate	S	Not certified	>= 0 shipments	CHF 7,500	GHAs, road feeders
	M		> 500,000 shipments	CHF 12,500	
	L		> 1,000,000 shipments	CHF 25,000	
Strategic Associate				CHF 5,000 + cost of reporting	Any other industry participant with no link possible to Cargo iQ systems on operations at AWB level
SME Member				CHF 500 + transactional cost per AWB	Small and medium forwarders, GHAs or airlines with no intent to get certified and no voting rights

\* Associate members pay an annual fee of CHF 10,000